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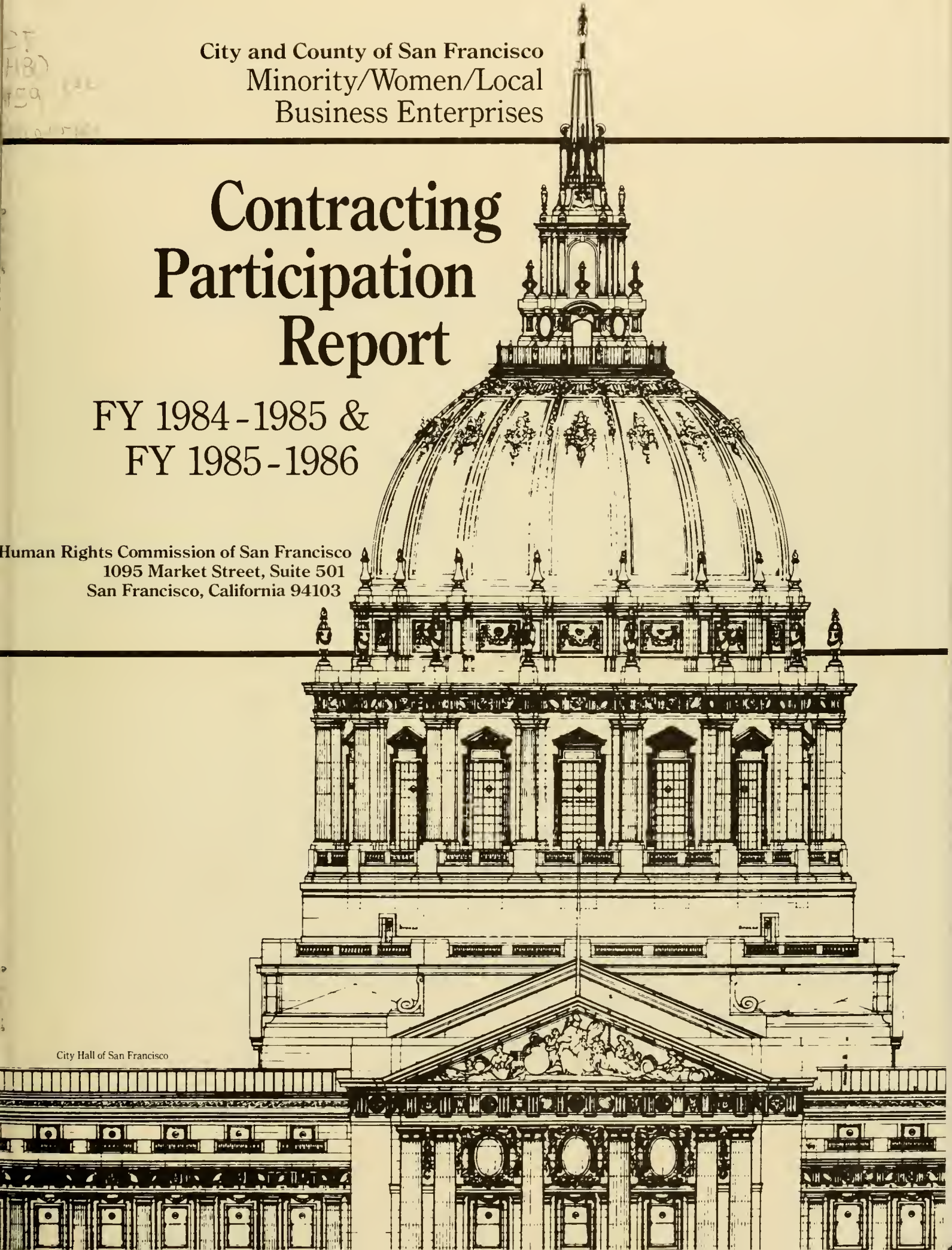
City and County of San Francisco
Minority/Women/Local
Business Enterprises

Contracting Participation Report

FY 1984-1985 & FY 1985-1986

Human Rights Commission of San Francisco
1095 Market Street, Suite 501
San Francisco, California 94103



City Hall of San Francisco

M E M O R A N D U M

From the Office of the
HUMAN RIGHTS COMMISSION

1095 Market Street - #501
San Francisco 94103
558-4901

Date: July 23, 1987

To: ALL DEPARTMENTS HEADS

From: Grant S. Mickins GSM/ta
Director

RECEIVED JUL 2 7 1987

Re: Minority/Women/Local Business Enterprises Contracting Participation Report FY 1984-1985 & FY 1985-1986

Please find enclosed a copy of the above referenced report. The Human Rights Commission voted unanimously to accept this report at its July 1987 meeting. Together with the report and the recommendations of the M/W/LBE Community Advisory Committee, the Commission expressed the following concerns:

1. The report was accepted as a compilation only, without expressing an opinion as to the accuracy of the departmental data. The report is based solely on information provided to the Human Rights Commission staff by City Departments. Subsequently, the accuracy of the data determines the validity of the reported level of participation. The Board of Supervisors' budget analyst is currently conducting an independent audit and verification of the data at the initiative of Supervisors Willie B. Kennedy, Doris M. Ward, and Harry G. Britt. It is our understanding that the audit report will be available in October 1987. The audit should help to determine the accuracy and validity of the data submitted by departments to HRC.

2. The report includes a $18.7 million Public Utilities Commission awarded contract. The Human Rights Commission is concerned that this large, one time, unique, professional service contract, does not distort the performance level of the program, nor skew the database for MBE and Asian/Pacific Islander for FY 1985-86 and collectively for the overall time frame of the program. This

complexed issue was evaluated by the HRC within the context of the following analysis:

During FY 85-86, the total MBE participation amount was $55,108,159 or 25.4%. This amount includes a management consulting contract awarded by Public Utilities Commission to U.S. Human Resources, a bona fide and certified Asian/Pacific Islander firm, totaling $18,723,813 or 33.9% of the total amount awarded to MBEs. Since this contract is for a five year duration, the total dollar amount awarded during FY 85-86 to the MBE prime was $3,380,401 or 18% of the total amount awarded. Of this amount the prime contractor received $436,821 or 2.3% during FY 85-86. The remainder of the contract - $2,943,580 or 15.7% was received by subcontractors. By prorating the contract, the actual MBE participation for FY 85-86 was $39,764,762 or 18.3% of the total dollar amount awarded. Therefore, in not crediting the full contract amount during FY 1985-86, but prorating appropriately this contract's participation activities over its term, the contract data will reflect the actual performance level for each fiscal year. In the Commission's opinion, this methodology will conform to both the intent and objectives of the Ordinance.

3. In addition to the report's "Problems Identified" (see page 42) and "Recommendations" (see page 44), the Commission is concerned about the need for timely submittal of departmental data, in order to prepare and publish on schedule contracting utilization reports, in order to take corrective action in a timely and meaningful way.

4. The Commission requested that HRC staff continue to work closely with departmental personnel and the M/W/LBE community, to implement the program and effectuate necessary changes to the Ordinance, in order to increase its effectiveness.

5. The Commission expressed its appreciation and commendation to the City departments who have met and exceeded the program's goals. The Commission is also appreciative of the overall cooperation the HRC staff has received from most city departments.

I, too, would like to extend my thank you to you and your staff for your efforts in making this program work. Your continued interest and support is needed in assuring the successful implementation of the MBE/WBE/LBE Ordinance.

cc: (Copy of Report and Memorandum)
MBE/WBE/LBE Department Liaison

[memo]AABBC

City and County of San Francisco
MINORITY/WOMEN/LOCAL BUSINESS ENTERPRISE
CONTRACTING PARTICIPATION REPORT
FY 1984-1985 and FY 1985-1986

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PREFACE

Business under the Dome: The dome of City Hall as illustrated on the cover of this report, symbolizes civil pride and the zenith for City government contracting activities in San Francisco. It is here under the dome of City Hall that legislative and administrative decisions are made and City business is transacted.

The Minority/Women/Local Business Enterprise Contracting Performance Report for FY 1984-85 and FY 1985-86 is the results of two years of contracting activities by departments of the City and County of San Francisco. This report represents the collective efforts of many people involved in the contracting process, from the beginning to the end, in the procurement of goods and services for the City and County.

This report is based primarily upon a compilation of data submitted by city departments to the Human Rights Commission, without an independent audit or verification by the Human Rights Commission (HRC) to the authenticity of the data. However, the HRC's staff collected, compiled, analyzed and evaluated departmental data and other relevant information in developing this report to the best of its ability. Every effort has been made by HRC to document accurately the information submitted and correct inaccuracies whenever it was appropriate. However, due to the gigantic scope (approximately 49,000 contracts and 368 million contract dollars) and the complexity (49 departments) contained in this report, the HRC with limited resources and operating in a manual mode, found this report to be an arduous task. There still may be errors that filtered through the process, but hopefully only a few. The HRC staff has worked diligently to reduce the error probability to 3% or less for this comprehensive report.

The status of the MBE/WBE/LBE Program and the City's performance to date (city-wide and by individual departments) is contained in the pages of this report. In reviewing the progress of the program, it is important to reflect back on the original database. That database identified the underutilization problems and substantiated the need for remedial legislative action, that resulted in the enactment of Ordinance 139-84, (MBE/WBE/LBE Program).

In 1983, the Human Rights Commission via public hearings and research, verified the extent of minority and women business participation in City and County awarded prime contracts, agreements, and procurements. Their participation was determined to be less than three percent (2.87%) of the total dollar amount: $869,555,541 awarded during calendar years 1981 and 1982, the period surveyed. The MBE participation in the two base-years was 386 contracts for $23,520,427 while WBE participation was 120 contracts for $1,456,798. The percentages of dollars awarded were 2.70% for MBEs and .16 of one percent for WBEs. The percentages of the total number of contracts, 9229 were 4.18% for MBEs and 1.30% for WBEs. Moreover, Minority Business Enterprises represent in excess of 30% and WBEs being 10% to 15% of San Francisco firms.

The Human Rights Commission, its director, Mr. Grant S. Mickins and staff have given the MBE/WBE/LBE program priority of time, efforts and resources since its inception. They have worked long and hard and are unequivocally committed to continue to improve and expand contracting opportunities for minorities and women.

Not withstanding the historical as well as the current problems, the MBE/WBE/LBE Ordinance and program has changed dramatically the thrust of contracting activities for the City and County of San Francisco. Much effort is still needed to achieve both the philosophical and pragmatic goals sought by the legislation. However, the tide is changing and business as usual is becoming a thing of the past. A diligent and cooperative partnership between the business community and city government will keep the program on the track to success.

This report speaks to the program's performance to date, the successes, the failures, the problems and the future outlook, including recommendations. Many people have contributed collectively to this report, including City departmental personnel, business organizations, community groups, professional associations, individuals and the HRC's MBE/WBE/LBE Community Advisory Committee. We thank you for your assistance.

Special acknowledgement and gratitude goes to the following persons for their individual contributions to this report:

HRC Staff:

Ms. Pansy Waller, Mr. Frank Anderson, Mr. Clemente Obregon, Mr. Linell Harden, Ms. Pauline Anderson, Mr. Grant Mickins

Advisers:

Mr. Drew Sproul and Ms. Cindy Fong (San Francisco Study Center)
Ms. Astrid Raffin-Peyloz (La Raza Graphic)
Mr. David German (City's Reproduction Center)

SUMMARY

Ordinance 139-84 became law in the City and County of San Francisco on August 10, 1984. It established as City policy the "full and equitable participation" by Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), and Local Business Enterprises (LBEs) as prime contractors in the procurement of goods and services to the City.

To implement this policy, the ordinance projects a 30% goal for awarding prime City contracts to minority businesses, and a 10% goal for women-owned businesses. In addition, contracting departments that are not meeting the goals are urged to request permission to set aside specific contracts for MBEs and/or WBEs. The set aside is a provision that 10% for MBEs and 2% for WBEs of all eligible contract dollars may be requested to be reserved for contracting to such businesses. In bidding on City contracts, minority, women, or local businesses may benefit from a special 5% preference; and a local business which is also minority or women-owned may qualify for a maximum 10% preference.

The purpose of this report is to show the affirmative action steps and progress which have occurred to ensure that the objectives and goals of the City's Ordinance 139-84 are being effectively carried out. Furthermore, according to Section 12D, 14 (B), this Ordinance requires that the Commission submit an annual report to the Mayor, the Chief Administrative Officer and the Board of Supervisors on the progress of the City and County toward the utilization goals established by Section 12D.7, together with an identification of problems and specific recommendations for improving the City and County's performance.

A review of the MBE/WBE participation data taken from 32 awarding departments in FY 84-85 showed that the total dollar amount of MBE participation increased in FY 85-86 by $34,405,806 which represents an increase of 13.6% to 25.4% of total contracting. The MBE participation increased by 11.8%. The WBE participation in FY 84-85 was $5,651,391 or 3.7%. The WBE participation in FY 85-86 of $3,971,382 or 1.8% showed a decrease of 1.9%. The WBE participation during both fiscal periods was well below the 10% goal.

Data for this report was based on contracts awarded by 32 City Departments in FY 84-85. The data for FY 84-85 was not independently verified or audited by HRC staff; however, staff did check for internal consistency. For FY 84-85, the departments were instructed, in the Rules and Regulations, to submit quarterly data on prime contracts. Some of the Departments were not able to report the number of contracts awarded and the total number awarded to MBEs and WBEs because of the high volume of contracts and the need to formalize the reporting process. Therefore, some of these departments retained only aggregate data on the dollars awarded in FY 84-85. HRC staff prepared the statistics for FY 84-85 based on the data as reported by departments. Thus, the goals credited by HRC in FY 84-85 are higher for some departments as compared to the actual goals attained in FY 85-86.

For FY 85-86, HRC requested the departments to provide more detailed information such as, item number, division, contract number, contract dollar amount, contract type, contractor's name, WBE/MBE, HRC certification number, ethnic race and commodity code. Awarding departments, were given credit towards meeting the MBE/WBE goals only if they listed certified firms. For some departments, the overall MBE/WBE participation goals decreased significantly in FY 85-86 for credit was not given if firms were not certified.

During FY 85-86, the total eligible contract dollar amount was $216,762,023 as compared to $151,487,810 in FY 84-85. This represents an increase of $65,274,213. When analyzing the statistics to determine compliance with the MBE/WBE participation goals, the results showed that there was an increase from the previous year of 13.6% to 25.4% for certified MBE's; and a decrease from 3.7% to 1.8% for certified WBE's in FY 85-86. Therefore, the 25.4% MBE participation is 4.6% below the goal of 30%, and the 1.8% WBE participation is 8.2% below the goal of 10%.

There were 5,113 professional service contracts awarded during FY 85-86 for a total of $42,165,227. Of this total $20,005,983 was awarded to minority consultants which represents 47.4% of the total dollar amount awarded. It should be noted, however, that a management consulting contract in the amount of $18,723,818 was awarded by the Public Utilities Commission to an Asian owned firm during this period. This contract alone represents 44.4% of the total amount of contracts awarded for professional services. Of the 5,113 contracts, the City Attorney's office use of court reporters, expert witnesses and other consultants accounted for 4,773 of the contracts awarded.

There were 152 public works contracts awarded during this period. The total contract dollar amount was $98,067,131. Of this amount $28,068,719 was awarded to certified minority contractors for 28.6% MBE participation. The WBE participation was only $611,228 or .6% which is well below the 10% goal.

For this period, $46,741,791 was awarded through the Purchasing Department. Of this amount, $5,364,015 was spent with certified minority firms for an 11.4% representation which is well below the 30% goal. The level of minority participation declined even further when subtracting the Wang Laboratories dollar amount which represents actually $3,384,329 or 7.2% minority participation. The Purchasing Department was not successful in meeting the 30% goal for minority vendors nor the 10% goal for women vendors.

For FY 85-86, the Human Rights Commission certified 880 MBE firms and 682 WBE firms. For FY 85-86 the total dollar amount awarded to certified MBE firms was $55,108,159 or 25.4% of the total amount awarded. The total dollar amount awarded to non-certified firms was $4,742,491 or 2.2% of the total amount awarded. The WBE participation by certified firms was $3,971,382 or 1.8% of the total amount awarded. The total dollar amount awarded to non-certified firms was $2,354,427 or 1.1%. Non-certified means

that some firms either self-identified as MBE and/or WBE or were reported by departments for MBE/WBE status/credit. However, HRC gave departments credit only for certified firms.

There were a total of 46 leases/concessions awarded by four City departments during FY 85-86. These departments were the Airport, Parking Authority, Port and Recreation and Park. The goals for leases are separate than the goals for total contracting awarded by departments. The goals for leases are 30% for MBE and 10% for WBE.

During FY 85-86, there were 34 departments, out of 49 that awarded contracts for profit. Of the 34 departments, only six met the MBE goals of 30%. These departments were Human Rights Commission, Law Library, Parking Authority, Public Utilities Commission, Public Works and the Real Estate department. Of the 34 departments, only two met the WBE goals of 10%. These departments were City Planning and the Human Rights Commission. The departments were given credit for listing only certified firms. Several departments listed contractors not formally certified by the Human Rights Commission. Therefore, there was no credit afforded for these firms. Consequently, several departments were not successful in meeting the MBE/WBE goals in FY 85-86 for they reported self-identified firms for MBE/WBE status/credit which were not formally certified by HRC. A listing of non-certified firms is provided in the appendix of this report.

The Wang certification issue: Wang Laboratories, a large computer corporation, was originally certified by the HRC as a minority-owned business. The Wang certification was challenged by a local group in allegations claiming the firm to be a public stock-issue company, whose original owner and family (MBE/Asian) no longer owned the business. Upon investigation by the HRC, the firm was decertified in 1986 as an ineligible MBE, based upon the ownership provision. Wang's credit/status was deducted from awarding departments' data accordingly. The HRC has underscored throughout this report the Wang factor in both the compilation and the analysis of the data.

INTRODUCTION

This is the first report on the Minority/Women/Local Business Enterprise Ordinance No. 139-84, Chapter 12-D of the San Francisco Administrative Code. The format for this report is closely adhered to the standardized format for staff reports which was prepared by Stanley K. Lim, HRC staff, and adopted by the Human Rights Commission (HRC) in 1984. It is comprised of three parts: a summary, a narrative analysis and statistical charts and tables. The reporting period covers Fiscal Years 84-85 and 85-86. The data reflects the performance by City and County departments in awarding prime contracts to Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs).

The data for FY 85-86 was obtained from 34 City and County departments who awarded contracts for profit. The departments were instructed to provide information on the total eligible dollar amount of contracts to be awarded during the fiscal year excluding contracts with non-profit agencies, contracts awarded according to federal or State of California requirements that conflicts with or preempt the Ordinance, and contracts for which waivers were granted by the HRC Director.

The Local Business Enterprise (LBE) component of the legislation was included in the program to encourage local businesses in San Francisco to compete successfully in obtaining City contracts. This was an effort to compensate for economic disadvantages faced by local businesses in bidding on City contracts. Data has showed that local businesses often pay higher taxes, rents, wages, benefits and insurance rates than businesses located outside.

Local businesses have responded in large numbers to the benefit of a five percent (5%) preference that is given when bidding on a City contract. If a minority or woman-owned business is also a local business, a maximum preference of ten percent (10%) is available. A Local Business Enterprise (LBE), is an independent, continuing business operated for profit which has an established office within the boundaries of the City and County of San Francisco and where applicable is listed in the Permits and License Tax Paid File with a San Francisco street address.

Although specific goals for LBE are not required for contract awards, City departments are encouraged to utilize local firms whenever feasible.

The purpose of this report is to show whether or not the City's awarding departments are meeting the goals and objectives of the MBE/WBE/LBE Ordinance, Chapter 12D of the San Francisco Administrative Code; and to identify specific problems and make recommendations to ensure that the intent of the Ordinance is being effectively carried out.

ANALYSIS OF CURRENT STATUS

For FY 85-86, the goals attained by each contract awarding department are listed below in order of the higher total eligible contract dollar amount which could be awarded to certified MBEs and certified WBEs. (The minimum goals for each department are 30% for MBE primes and 10% for WBE primes).

Awarding Dept.	Eligible Dollar Amount	MBE Goal %	WBE Goal %
Public Utilities	$52,539,379	47	1.2
Purchasing	46,741,791	11.4	4.4
Less Wang Laboratories		7.2	
Airport	36,564,573	22.6	.06
Public Works	35,509,086	39.4	.19
Public Health	11,044,355	13.8	2.8
Housing Authority	10,873,685	4.9	.7
Controller	4,725,044	0	5.9
Port Commission	3,642,783	2.4	7.5
Redevelopment Agency	2,259,950	1.7	0
Police Department	2,493,571	.02	.02
Social Service	1,849,580	2.1	.5
Board of Supervisors	1,480,051	3	4.9
Fire Department	1,359,122	0	0
City Attorney	737,647	0	0
Parking Authority	708,873	31.6	0
Employees Retirement System	516,851	.8	.1
Treasurer/Tax Collector	471,856	.2	0
Chief Administrative Office	378,000	0	5.2
City Planning	409,080	12.2	15.5
Art Commission	405,457	0	0
Recreation & Park Commission	386,675	0	0
Asian Art Museum	349,500	0	0
Civil Service	313,562	0	0
Mayor's Office	219,786	0	0
District Attorney's Office	193,185	.9	0
Registrar of Voters	175,113	0	0
War Memorial	174,469	1.7	3
Health Service System	104,323	25.3	0
Convention Facilities Maintenance	60,000	0	0
Sheriff	35,100	21.3	7.1
Real Estate	11,500	100	0
Law Library	11,211	99.1	.9
Human Rights Commission	10,655	56.9	21.3
Permit Appeal	6,210	0	0

In analyzing the MBE/WBE participation data from the above table for FY 85-86, the actual MBE goals which were attained and/or exceeded by the

34 contract awarding departments are as follows:

Awarding Department	MBE Goal Attained %
1) Public Utilities Commission (PUC)	47
2) Dept. of Public Works (DPW)	39.4
3) Parking Authority	31.6
4) Human Rights Commission	56.9
5) Real Estate	100
6) Law Library	99.1

Based on the above, two contract awarding departments - Public Utilities Commission and Department of Public Works had a larger total eligible contract dollar amount. Both departments were successful in exceeding the MBE participation goals. It should be noted however, that for the other mentioned remaining departments attaining the MBE participation goal that the total eligible contract dollar was between $708,873 and $10,655. Based on the above table, another observation is that of the first five departments awarding contracts over $11,000,000, the Purchasing Department's MBE participation goal of 11.4% was the lowest. The Purchasing Department was not successful in meeting the 30% MBE participation goal for FY 85-86. In deducting the Wang Laboratories amount, the MBE participation is reduced further to 7.2%.

Two departments were successful in meeting and/or exceeding the minimum goals of 10% for WBE primes:

Awarding Department	WBE Goal Attained %
1) City Planning	15.5
2) Human Rights Commission	21.3

Based on the above table, the total eligible contract dollar amount for these two departments was between $409,080 and $10,655. It should further be noted that the only department meeting the MBE and WBE goal in FY 85-86 was the Human Rights Commission.

The Departments which were not successful in meeting the MBE goal of 30% and showed from 0 to 25.3 percent participation for certified MBEs are listed below. Some departments listed non-certified firms and this percentage of participation is indicated next to the actual goal attained by departments as follows:

Awarding Department	Participation of Non-certified MBEs %	Participation of Certified MBEs %
Airport Commission	.2	22.6
Art Commission	2.3	0
Asian Art Museum	0	0

Awarding Department	Participation of Non-certified MBEs %	Participation of Certified MBEs %
Board of Supervisors	2.7	3
Chief Administrative Officer	22.5	0
City Attorney	8.2	0
City Planning	16	12.2
Civil Service	8.7	0
Controller	4.0	0
Convention Facilities Maintenance	0	0
District Attorney	6.0	.9
Employees' Retirement System	38.6	.8
Fire Department	0	0
Health Service System	0	25.3
Housing Authority	22.7	5
Mayor's Office	0	0
Permit Appeal	0	0
Police Department	.03	.02
Port	1.3	2.4
Public Health	1.9	13.8
Purchasing	0	11.4
(less Wang)		7.2
Recreation and Park	0	0
Redevelopment Agency	14.6	1.7
Registrar of Voters	19.2	0
Sheriff	3.1	21.4
Social Service	0	2.1
Tax Collector/Treasurer	0	.2
War Memorial	0	1.7

As mentioned earlier, the successful departments meeting or exceeding the MBE goal of 30% were as follows:

Human Rights Commission
Law Library
Parking Authority
Public Utilities Commission (PUC)
Public Works (DPW)
Real Estate

The remaining 28 departments awarding contracts for profit were not successful in meeting the MBE participation goal. These departments showed from zero to 25.3% MBE participation.

The Departments which were not successful in meeting the WBE goal of 10% and showed from 0 to 7.5 percent participation for certified WBEs are listed below. Some departments listed non-certified firms and their percentage of participation is indicated next to the actual goal attained by departments as follows:

Awarding Department	Participation of Non-certified WBEs %	Participation of Certified WBEs %
Airport Commission	.02	.06
Art Commission	28.1	0
Asian Art Museum	0	0
Board of Supervisors	3.4	4.9
Chief Administrative Officer	16.7	5.2
City Attorney	27.3	0
City Planning	0	15.6
Civil Service	2.4	0
Controller	8.7	5.9
Convention Facilities Maintenance	0	0
District Attorney	93.1	0
Employees Retirement System	2.7	.1
Fire Department	0	0
Health Service System	0	0
Housing Authority	4.7	.7
Human Rights Commission	12.6	21.3
Law Library	0	.9
Mayor's Office	33.4	0
Parking Authority	0	0
Permit Appeal	100	0
Police Department	1.1	.02
Port	0	7.5
Public Health	.61	2.8
Public Utilities	.01	1.2
Public Works	1.7	.19
Purchasing	0	4.4
Real Estate	0	0
Recreation and Park	0	0
Redevelopment Agency	.05	0
Registrar of Voters	.2	0
Sheriff	31.6	7.1
Social Service	0	.5
Tax Collector/Treasurer	0	0
War Memorial	0	3

It can be noted from the above listings that the awarding departments were not successful in meeting either the MBE or WBE goals and that only six departments met the MBE goal of 30% and only two attained the WBE goal of 10%.

All of the departments were given an opportunity to explain in writing why they were not successful in meeting the goals. A copy of their responses is provided as an addendum to this report.

COMPARATIVE ANALYSIS OF MBE/WBE PARTICIPATION DATA

It is difficult to compare the data for FY 84-85 to FY 85-86. As mentioned earlier, the data for 84-85 was submitted without verification since the departments had been instructed to report aggregate data. Therefore, the departmental data for FY 84-85 indicates that for some of the departments, the overall participation was higher compared to FY 85-86. However, for some of the major departments, the total eligible contract dollar increased significantly in FY 85-86, thus the MBE goals were higher.

The successful departments meeting or exceeding the MBE goal of 30% during FY 84-85 and/or FY 85-86 are as follows:

Awarding Department	FY 84-85 MBE %	FY 85-86 MBE
Airports Commission	30.4	22.6
Arts Commission	42.2	0
City Attorney	30.7	0
Human Rights Commission	75	56.9
Law Library	1.7	99.1
Parking Authority	47.1	31.6
Public Utilities	16.4	47
Public Works	22.9	39
Real Estate	N/A	100
Sheriff	58.6	21.4

The successful departments meeting or exceeding the WBE goal of 10% during FY 84-85 and/or FY 85-86 are the following:

Awarding Department	FY 84-85 % WBE	FY 85-86 WBE
Art Commission	18.7	0
City Planning	22.7	15.6
District Attorney	66.2	0
Human Rights Commission	25	21.3
Mayor's Office	43.4	0
Permit Appeal	100	0
Sheriff	23.2	7.1
Social Service	11.3	.5

As indicated earlier, the MBE/WBE participation data for FY 84-85 may seem higher since the departments submitted it without verification. In FY 85-86, MBE/WBE credit was given only to verified and certified firms. Some of the departments listed firms that may have self-identified as being MBE and/or WBE. See Tables I, II, III, and IV for goals attained by department FY 84-85 and FY 85-86.

TABLE I

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 84-85*

	Awarding Department	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
1)	Adult Probation	N/A		
2)	Aging, Commission on	N/A		
3)	Airports Commission	$ 7,424,674 100%	$ 2,262,258 30.4%	$ 41,879 .56%
4)	Art Commission	718,394 100%	303,354 42.2%	134,365 18.7%
5)	Asian Art Museum	N/A		
6)	Assessor	N/A		
7)	Board of Supervisors	1,321,504 100%	36,671 2.7%	0 0%
8)	CA Academy of Science	N/A		
9)	Chief Administrative Officer	4,774,328 100%	559,440 11.7%	72,579 1.5%
10)	City Attorney	1,106,426 100%	340,080 30.7%	82,302 7.4%
11)	City Planning	57,254 100%	10,209 17.8%	13,045 22.7%
12)	Civil Service	212,700 100%	0 0%	0 0%
13)	Com./Status of Women	N/A		
14)	Community College District	No Jurisdiction		
15)	Controller	10,492,199 100%	1,072,302 10.2%	639,312 6%
16)	Convention Facilities Maintenance	5,098,459 100%	0 0%	0 0%
17)	Coroner	N/A		

Table I (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 84-85*

	Awarding Department	Total Eligible Contract Dollars Awared	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
18)	District Attorney	$ 267,925 100%	$ 2,851 1%	$ 137,100 66.2%
19)	Electricity	N/A		
20)	Employee's Retirement System	51,988 100%	5,400 10.3%	2,700 5.1%
21)	Fine Arts Museum	N/A		
22)	Fire Department	415,050 100%	30,000 7.2%	5,050 1.2%
23)	Health Service System	2,877,046 100%	~~0~~ ~~0~~%	~~0~~ ~~0~~%
24)	Housing Authority	3,628,237 100%	397,098 10.9%	122,242 3.3%
25)	Human Rights Commission	25,000 100%	18,700 75%	6,250 25%
26)	Juvenile Court	N/A		
27)	Law Library	322,586 100%	5,627 1.7%	1,669 .52%
28)	Mayor's Office	210,106 100%	26,250 12.5%	91,250 43.4%
29)	Municipal Court	N/A		
30)	Parking Authority	2,747,724 100%	1,294,781 47.1%	117,000 4.2%
31)	Permit Appeal	5,420 100%	~~0~~ ~~0~~%	5,420 100%
32)	Police Department	6,763,371 100%	674,354 9.9%	149,006 2.2%
33)	Port	6,038,010 100%	280,832 4.6%	179,221 2.9%

Table I (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 84-85*

	Awarding Department	Total Eligible Contract Dollars Award	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
34)	Public Adm./Public Guardian	N/A		
35)	Public Defender	N/A		
36)	Public Health	$ 15,894,429 100%	$ 2,894,435 18.2%	$ 940,728 5.9%
37)	Public Library	N/A		
38)	Public Utilities	15,807,773 100%	2,592,688 16.4%	919,557 5.8%
39)	Public Works	21,013,816 100%	4,819,737 22.9%	668,786 4%
40)	Purchasing	38,024,586 100%	2,459,346 6.4%	687,661 1.8%
41)	Real Estate	N/A		
42)	Recreation & Park	1,859,647 100%	129,290 6.9%	110,754 5.9%
43)	Redevelopment Agency	1,620,110 100%	339,879 20.9%	118,000 7.2%
44)	Registrar of Voters	363,725 100%	52,227 14.3%	5,655 1.5%
45)	Sheriff	32,750 100%	19,196 58.6%	7,622 23.2%
46)	Social Service	2,771,013 100%	13,500 .49%	313,711 11.3%
47)	Tax Collector/Treasurer	441,197 100%	10,363 2.3%	895 .20%
48)	Unified School District	No jurisdiction		
49)	War Memorial	151,294 100%	633 .42%	~~0~~ ~~0~~%

N/A = Departments reported no contracts for profit.

* For FY84-85, the departments reported aggregate data without verification.

TABLE II

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 85-86

	Awarding Department	Dept.	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
1)	Adult Probation	13	N/A		
2)	Aging, Commission on	26	N/A		
3)	Airport Commission*	27	$ 36,564,573 100%	$ 8,289,406 22.6%	$ 23,463 .06%
4)	Art Commission	28	405,457	~~0~~ ~~0%~~	~~0~~ ~~0%~~
5)	Asian Art Museum	62	349,500 100%	~~0~~ ~~0%~~	~~0~~ ~~0%~~
6)	Assessor	02	N/A		
7)	Board of Supervisors	01	1,480,051 100%	44,655 3%	71,999 4.9%
8)	CA Academy of Science	60	N/A		
9)	Chief Administrative Officer	70	378,000 100%	~~0~~ ~~0%~~	20,000 5.2%
10)	City Attorney	03	$ 737,647 100%	~~0~~ 0%	~~0~~ 0%
11)	City Planning	29	409,080 100%	50,250 12.2%	63,750 15.6%
12)	Civil Service	30	313,562 100%	~~0~~ ~~0%~~	~~0~~ ~~0%~~
13)	Com./Status of Women	48	N/A		
14)	Community College District	14	No jurisdiction		
15)	Controller	0901	4,725,044 100%	~~0~~ ~~0%~~	281,545 5.9%
16)	Convention Facilities Maintenance	93	60,000 100%	~~0~~ ~~0%~~	~~0~~ ~~0%~~
17)	Coroner	74	N/A		

Table II (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 85-86

	Awarding Department	Dept.	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
18)	District Attorney	0401	$ 193,185 100%	$ 1,733 .9%	0 0%
19)	Electricity	75	N/A		
20)	Employees' Retirement System	44	516,851 100%	3,975 .8%	625 .1%
21)	Fine Arts Museum	61	N/A		
22)	Fire Department	31	1,359,122 100%	0 0%	0 0%
23)	Health Service System	33	104,323 100%	26,400 25.3%	0 0%
24)	Housing Authority	HA	10,873,685 100%	526,089 5%	78,193 .7%
25)	Human Rights Commission	34	10,655 100%	6,071 56.9%	2,273 21.3%
26)	Juvenile Court	12	N/A		
27)	Law Library	63	11,211 100%	11,113 99.1%	98 .9%
28)	Mayor's Office	25	219,786 100%	0 0%	0 0%
29)	Municipal Court	11	N/A		
30)	Parking Authority*	36	708,873 100%	224,418 31.6%	0 0%
31)	Permit Appeal	37	6,210 100%	0 0%	0 0%
32)	Police Department	38	2,493,571 100%	554 .02%	618 .02%
33)	Port*	39	3,642,783 100%	87,455 2.4%	274,400 7.5%

Table II (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 85-86

	Awarding Department	Dept.	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
34)	Public Adm./Public Guardian	79	N/A		
35)	Public Defender	05	N/A		
36)	Public Health	83	$ 11,044,355 100%	$ 1,530,299 13.8%	$ 312,311 2.8%
37)	Public Library	41	N/A		
38)	Public Utilities	40	52,539,379 100%	24,982,944 47%	669,683 1.2%
39)	Public Works	9001- 9009	35,509,086 100%	13,845,138 39%	68,665 .19%
40)	Purchasing (Less Wang)**	91	46,741,791 100%	5,364,015 11.4% 3,384,329 7.2%	2,085,952 4.4%
41)	Real Estate	71	11,500 100%	11,500 100%	~~0~~ ~~0%~~
42)	Recreation & Park*	42	386,675 100%	~~0~~ ~~0%~~	~~0~~ ~~0%~~
43)	Redevelopment Agency	RA	2,259,950 100%	39,982 1.7%	~~0~~ ~~0%~~
44)	Registrar of Voters	80	175,113 100%	~~0~~ ~~0%~~	~~0~~ ~~0%~~
45)	Sheriff	06	35,100 100%	7,500 21.4%	2,500 7.1%
46)	Social Service	45	1,849,580 100%	40,165 2.1%	10,055 .5%
47)	Tax Collector/Treasurer	08	471,856 100%	1,402 .2%	~~0~~ ~~0%~~

Table II (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE PARTICIPATION BY DEPARTMENT
FY 85-86

	Awarding Department	Dept.	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
48)	Unified School District	0720	No jurisdiction		
49)	War Memorial	4602	$ 174,469 100%	$ 3,095 1.7%	$ 5,252 3%

N/A = Departments reported no contracts for profit.

**Wang Laboratories has been deducted from the total as an ineligible contractor for MBE credit in the amount of $1,979,686.

*Does not include leases. Goals for leases are separate goals.

TABLE III

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE GOALS ATTAINED BY DEPARTMENTS
FY 84-85 and FY 85-86

		84-85			85-86		
	Awarding Department	Total Eligible Dollar Amount Awarded	% Of Goals MBE	% Of Goals WBE	Total Eligible Dollar Amount Awarded	% Of Goals MBE	% Of Goals WBE
1)	Adult Probation	N/A			N/A		
2)	Aging, Commission on	N/A			N/A		
3)	Airports Commission	$ 7,424,674	30.4%	.56%	$ 36,564,573	22.6%	.06%
4)	Art Commission	718,394	42.2%	18.7%	405,457	θ	θ
5)	Asian Art Museum	N/A			349,500	θ	θ
6)	Assessor	N/A			N/A		
7)	Board of Supervisors	1,321,504	2.7%	θ	1,480,051	3%	4.9%
8)	CA Academy of Science	N/A			N/A		
9)	Chief Administrative Officer	4,774,328	11.7%	1.5%	378,000	θ	5.2%
10)	City Attorney	1,106,426	30.7%	7.4%	737,647	θ	θ
11)	City Planning	57,254	17.8%	22.7%	409,080	12.2%	15.6%
12)	Civil Service	212,700	θ	θ	313,562	θ	θ
13)	Com./Status of Women	N/A			N/A		
14)	Community College District	No jurisdiction			No jurisdiction		
15)	Controller	10,492,199	10.2%	6%	4,725,044	θ	5.9%
16)	Convention Facilities Maintenance	5,098,459	θ	θ	60,000	θ	θ
17)	Coroner	N/A			N/A		
18)	District Attorney	267,925	1%	66.2%	193,185	.9%	θ
19)	Electricity	N/A			N/A		
20)	Employee's Retirement System	51,988	10.3%	5.1%	516,851	.8%	.1%
21)	Fine Arts Museum	N/A			N/A		

Table III (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE GOALS ATTAINED BY DEPARTMENTS
FY 84-85 and FY 85-86

	Awarding Department	84-85 Total Eligible Dollar Amount Awarded	84-85 % Of Goals MBE	84-85 % Of Goals WBE	85-86 Total Eligible Dollar Amount Awarded	85-86 % Of Goals MBE	85-86 % Of Goals WBE
22)	Fire Department	$ 415,050	7.2%	1.2%	$ 1,359,122	θ	θ
23)	Health Service System	2,877,046	θ	θ	104,323	25.3%	θ
24)	Housing Authority	3,628,237	10.9%	3.3%	10,873,685	5%	.7%
25)	Human Rights Commission	25,000	75%	25%	10,655	56.9%	21.3%
26)	Juvenile Court	N/A			N/A		
27)	Law Library	322,586	1.7%	.52%	11,211	99.1%	.9%
28)	Mayor's Office	210,106	12.5%	43.4%	219,786	θ	θ
29)	Municipal Court	N/A			N/A		
30)	Parking Authority	2,747,724	47.1%	4.2%	708,873	31.6%	θ
31)	Permit Appeal	5,420	θ	100%	6,210	θ	θ
32)	Police Department	6,763,371	9.9%	2.2%	2,493,571	.02%	.02%
33)	Port	6,038,010	4.6%	2.9%	3,642,783	2.4%	7.5%
34)	Public Adm./Public Guardian	N/A			N/A		
35)	Public Defender	N/A			N/A		
36)	Public Health	15,894,429	18.2%	5.9%	11,044,355	13.8%	2.8%
37)	Public Library	N/A			N/A		
38)	Public Utilities	15,807,773	16.4%	5.8%	52,539,379	47%	1.2%
39)	Public Works	21,013,816	22.9%	4%	35,509,086	39%	.19%
40)	Purchasing Less Wang Lab.*	38,024,586	6.4%	1.8%	46,741,791	11.4% 7.2%	4.4%
41)	Real Estate	N/A			11,500	100%	θ
42)	Recreation & Park	1,859,647	6.9%	5.9%	386,675	θ	θ

Table III (Cont'd)

CITY AND COUNTY OF SAN FRANCISCO
MBE/WBE GOALS ATTAINED BY DEPARTMENTS
FY 84-85 and 85-86

	Awarding Department	84-85 Total Eligible Dollar Amount Awarded	84-85 % Of Goals MBE	84-85 % Of Goals WBE	85-86 Total Eligible Dollar Amount Awarded	85-86 % Of Goals MBE	85-86 % Of Goals WBE
43)	Redevelopment Agency	$ 1,620,110	20.9%	7.2%	$ 2,259,950	1.7%	θ
44)	Registrar of Voters	363,725	14.3%	1.5%	175,113	θ	θ
45)	Sheriff	32,750	58.6%	23.2%	35,100	21.4%	7.1%
46)	Social Service	2,771,013	.49%	11.3%	1,849,580	2.1%	.5%
47)	Tax Collector/Treasurer	441,197	2.3%	.20%	471,856	.2%	θ
48)	Unified School District	No jurisdiction			No jurisdiction		
49)	War Memorial	151,294	.42%	θ	174,469	1.7%	3%

NA = Departments reported no contracts for profit.

* = Wang Laboratories has been deducted from the total as an ineligible contractor for MBE credit. The 7.2% indicates the MBE participation less the Wang Laboratories amount of $1,979,686.

TABLE IV

CITY AND COUNTY OF SAN FRANCISCO
COMPARATIVE ANALYSIS OF MBE/WBE PARTICIPATION DATA
FY 84-85/85-86

	FY 84-85*	FY 85-86**	Less Wang***
1) Total Number of Contracts Awarded	18,075.	23,873.	
2) Total Eligible Contract Dollars****	$151,487,810.	$216,762,023.	
3) Total MBE Amount	20,702,353.*	55,108,159	52,993.696
4) Percentage of MBE	13.6%	25.4%	24.4%
5) Total WBE Amount	5,651,391.	3,971,382.	
6) Percentage of WBE	3.7%	1.8%	
7) Total Certified and Noncertified Firms			
A. Minority Business Enterprises..MBEs			
1. HRC certified MBEs		55,108,159.	25.4%
2. Non-Certified Firms Reported by departments for MBE status/credit (not certified by HRC)		4,742,491.	2.2%
B. Women Business Enterprises..WBEs			
1. HRC certified WBEs		3,971,382.	1.8%
2. Non-Certified Firms Reported by departments for WBE status/credit (not certified by HRC)		2,354,427.	1.1%

Participation by Group Breakdown:

White	$125,134,066.	$150,585,564.	
% of Total	82.6%	69.5%	
Black	4,471,577.	5,196,262.	
% of Total	2.9%	2.4%	
Hispanic	3,184,564.	20,794,712.	
% of Total	2.1%	9.6%	
Asian/Pacific Islander	9,030,217.	28,802,017.	26,687,554.
% of Total	5.9%	13.2%	12.3%
Filipino	6,877.	315,168.	
% of Total	.004%	.1%	
American Indian/Alaskan Native	12,000.	0	
% of Total	.007%	0%	

* For FY 84-85, the departments reported only aggregate data.
** For FY 85-86, the departments were instructed to report data by ethnic group and sex on a contract by contract basis.
*** Wang Lab has been deducted from the total as an ineligible contractor for MBE credit.
**** Total Eligible Contract Dollar amount include firms or vendors not certified by HRC.

TOTAL PARTICIPATION OF MBE/WBE FY 85-86

In comparing the overall MBE/WBE participation data for FY 84-85 and FY 85-86, the total number of contracts awarded by City and County departments increased from 18,075 to 23,873 in FY 85-86. The total eligible contract dollars increased from $151,487,810 in FY 84-85 as compared to $216,762,023 in FY 85-86. The total MBE participation increased from $20,702,353 in FY 84-85 to $55,108,159 in FY 85-86. This represents an increase of 11.8%. However, the MBE participation less the Wang Laboratories was actually $52,993,696 or 24.4%. (For FY 85-86 Wang Laboratories was deducted from the totals as an ineligible contractor for MBE credit.) The WBE total amount decreased from $5,651,391 in FY 84-85 to $3,971,382. This represents a decrease of 3.7% to 1.8% in FY 85-86. The participation by group breakdown indicates that the White participation increased from $125,134,066 in FY 84-85 to $150,585,564 in FY 85-86. Asian/Pacific Islanders showed the highest participation in FY 84-85 and FY 85-86. There was a marked increase from $9,030,217 or 5.9% to $28,802,017 or 13.2% in FY 85-86. However, less the Wang Laboratories amount the total amount for Asian/Pacific Islanders in FY 85-86 was actually $26,687,554 or 12.3%. The total dollar amount awarded to Wang Laboratories was $2,114,463. Another observation must be noted that Asian/Pacific Islanders were credited with one particular contract that was awarded by the Public Utilities Commission in the amount of $18,723,818 or 70.1% of the total dollar amount awarded to Asian/Pacific Islanders less the Wang amount. Without this contract and less the Wang amount, the total Asian/Pacific Islander participation would have been $7,963,736 or 3.7% of the total amount awarded. Notwithstanding for FY 85-86, the Asian/Pacific Islander showed the highest participation of 12.3%. Hispanics showed the next highest participation $20,794,712 or 9.6% in FY 85-86. This represents an increase from 2.1% to 9.6%. The participation for Blacks was $5,196,262 which was a slight increase from $4,471,577 in FY 84-85. This represents a decrease from 2.9% to 2.4% in FY 85-86. The participation for Filipinos was $315,168 or .1% of the total amount awarded. There was an increase from $6,877 in FY 84-85 to $315,168 in FY 85-86. The American Indian/Alaskan Native participation declined from $12,000 in FY 84-85 to zero participation in FY 85-86.

During both fiscal periods, the total eligible contract dollar amount awarded by departments included awards going to firms or vendors not certified by HRC. In FY 84-85, the aggregate data submitted by departments was designated as being MBE or WBE. Some departments did not break it up by ethnic groups. Therefore, the total MBE participation of $20,702,353 includes an amount of $3,997,118 which represents non-certified or unspecified data as reported by departments. During FY 84-85, the WBE participation amount of $5,651,391 included the aggregate data as submitted by departments. Since HRC staff did not verify or certify the data, the amount includes certified and non-certified WBE firms which accounts for the higher WBE participation of 3.7% as compared to 1.8% in FY 85-86. The 1.8% WBE participation includes only certified firms.

In FY 85-86, the departments listed firms or vendors not formally certified by HRC for MBE/WBE credit. HRC did not credit these amounts towards meeting the goals. The total dollar amount awarded to non-certified firms as listed by departments was $7,096,918 or 3.3% of the total dollar amount awarded. The total dollar amount awarded to non-certified MBE firms was $4,742,491 or 2.2% of the total amount awarded. The total dollar amount awarded to non-certified WBE firms was $2,354,427 or 1.1% of the total amount awarded. There are a variety of reasons why these firms did not get formally certified by HRC. In order to be formally certified by HRC, the individual and/or firm needs to submit a questionnaire and submit the requested documentation. Once the documentation is reviewed, a site visit is conducted by HRC staff. According to certification requirements, the firm is either certified or denied certification. It is possible that the firms simply did not wish to follow-up with the paper work process. It is also possible that the awarding departments failed to encourage the firms to get certified and/or HRC failed to follow-up on certification. Please refer to the addendum of this report for a listing of certified and non-certified firms.

For FY 85-86, the MBE/WBE participation of firms certified by the Public Utilities Commission (PUC) were not included in the statistics of HRC certified firms. If HRC had included the Regional Transit Association (RTA) certifications, the goals would have been higher. The dollar awarded to MBE RTA certified firms was $769,588 or 1.5% and the dollar amount awarded to WBE RTA certified firms was $6,600 or .01%. If the RTA MBE/WBE participation had been included, the MBE amount would have increased from $24,982,944 to $25,752,532 or 49% instead of 47.5% which was actually credited for MBE participation by HRC. The WBE amount would have increased from $669,683 to $676,283 or 1.3% instead of 1.2% which was credited for WBE participation by HRC.

The Wang Laboratories' certification controversy stems from the challenge of the appropriateness of the firm's status as a MBE by the Coalition for Economic Equity, members of the MBE/WBE/LBE Community Advisory Committee and individuals. After a careful investigation and analysis, the HRC staff determined that Wang Laboratories had been restructured as a corporation since its HRC certification. Although Dr. Wang, original principal owner of the firm, is a minority (Asian), he and members of the Wang family, no longer owned the business. The HRC's investigation determined that Wang no longer met the MBE certification requirements of the program. The firm was decertified as an MBE and departmental performance data was audited, subtracting Wang credits and status.

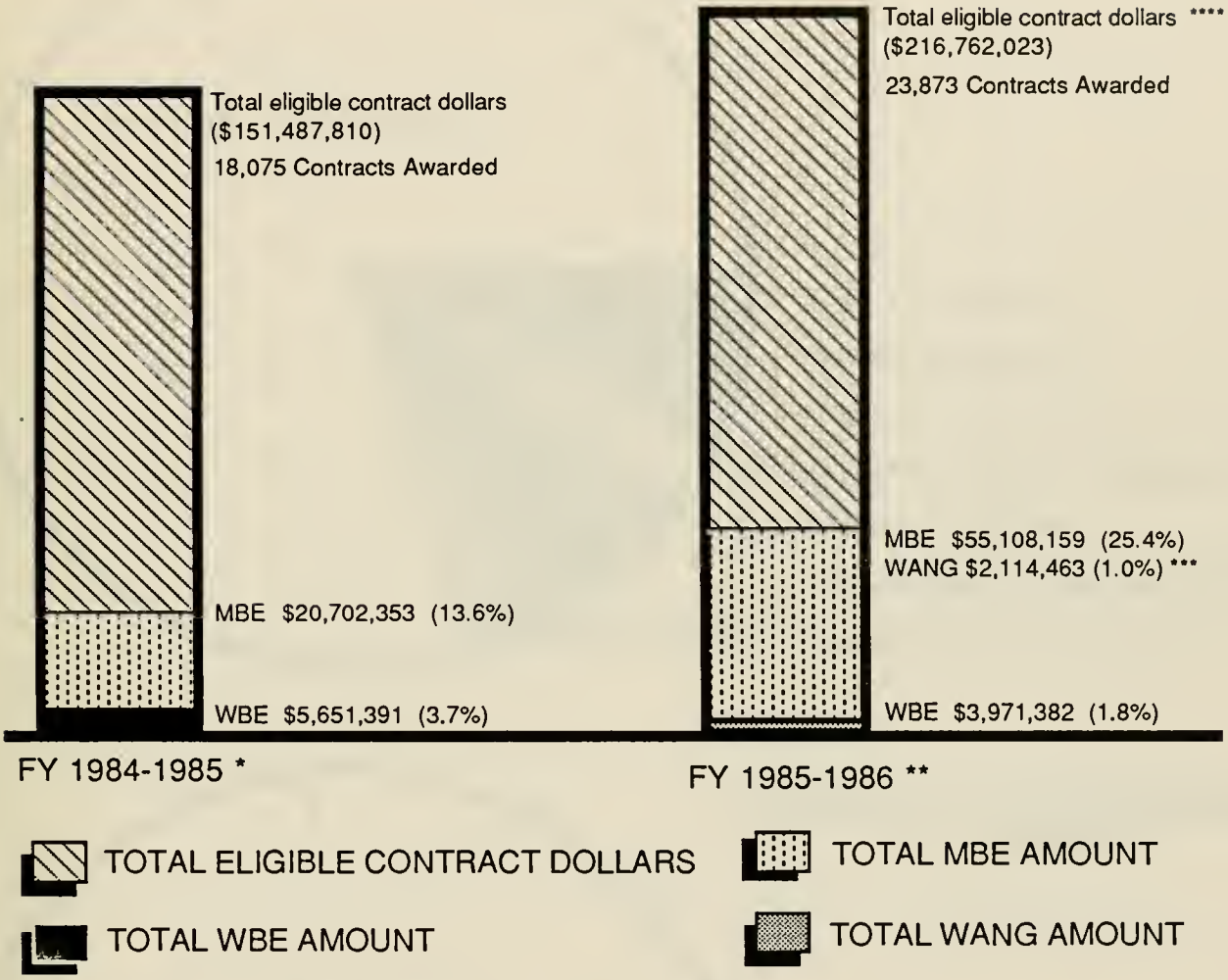
CHART KEY

- Total contract dollars awarded
- White
- WBE
- MBE
- Non-Certified*
- Wang
- Black
- Hispanic
- Asian/Pacific Islander
- Filipino
- American Indian/Alaskan Native

*Non-Certified Firms; Firms Self-Identified and reported by departments for MBE/WBE status and credit.

CHART I

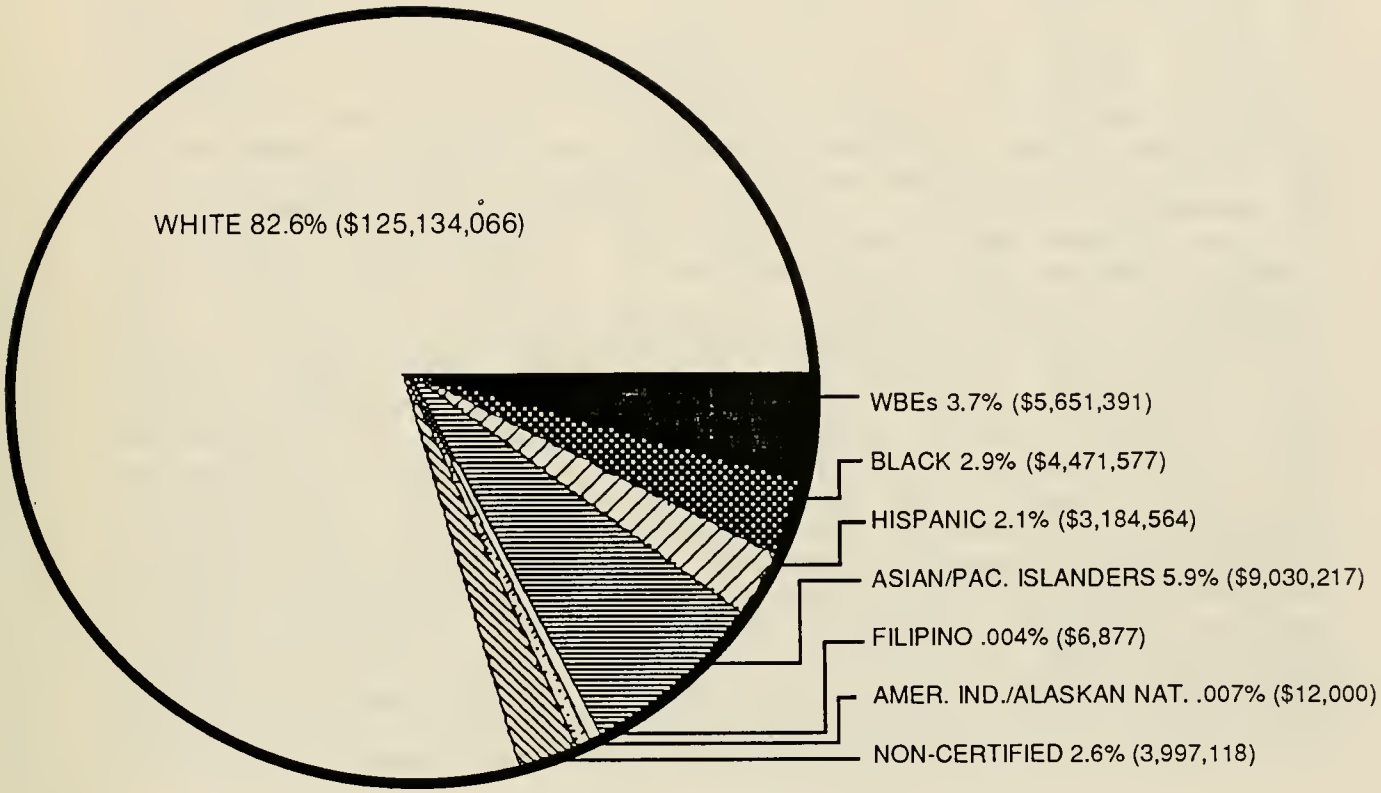
City and County of San Francisco
Comparative Analysis of MBE/WBE Participation Data
FY 1984-1985/1985-1986



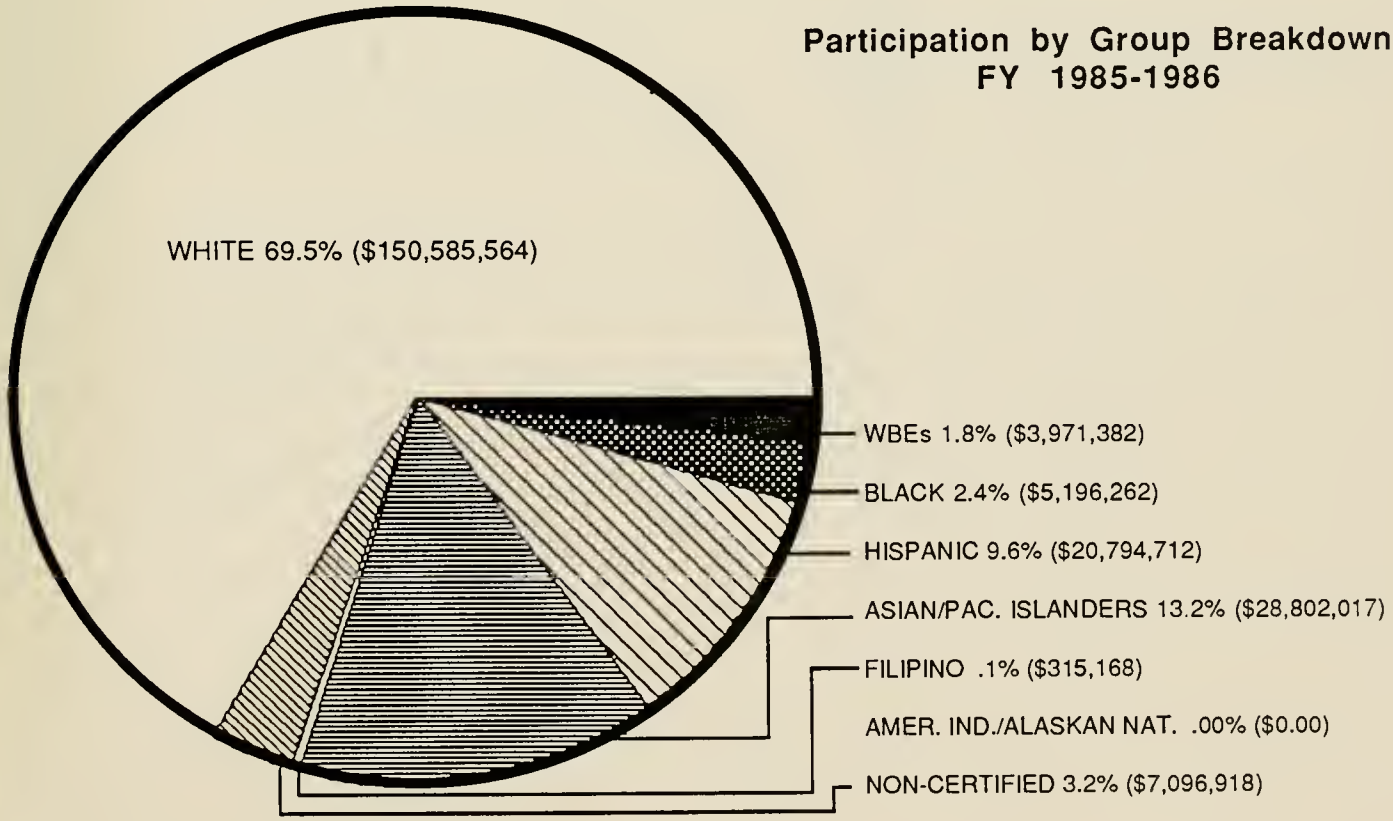
* For FY 84/85, the departments reported only aggregate data.
** For FY 85/86, the departments were instructed to report data by ethnic group and sex on a contract basis.
*** Wang Lab has been deducted from the total as an ineligible contractor for MBE credit.
**** Total Eligible Contract Dollar amount include firms or vendors not certified by HRC.

CHART II

Participation by Group Breakdown
FY 1984-1985



Participation by Group Breakdown
FY 1985-1986



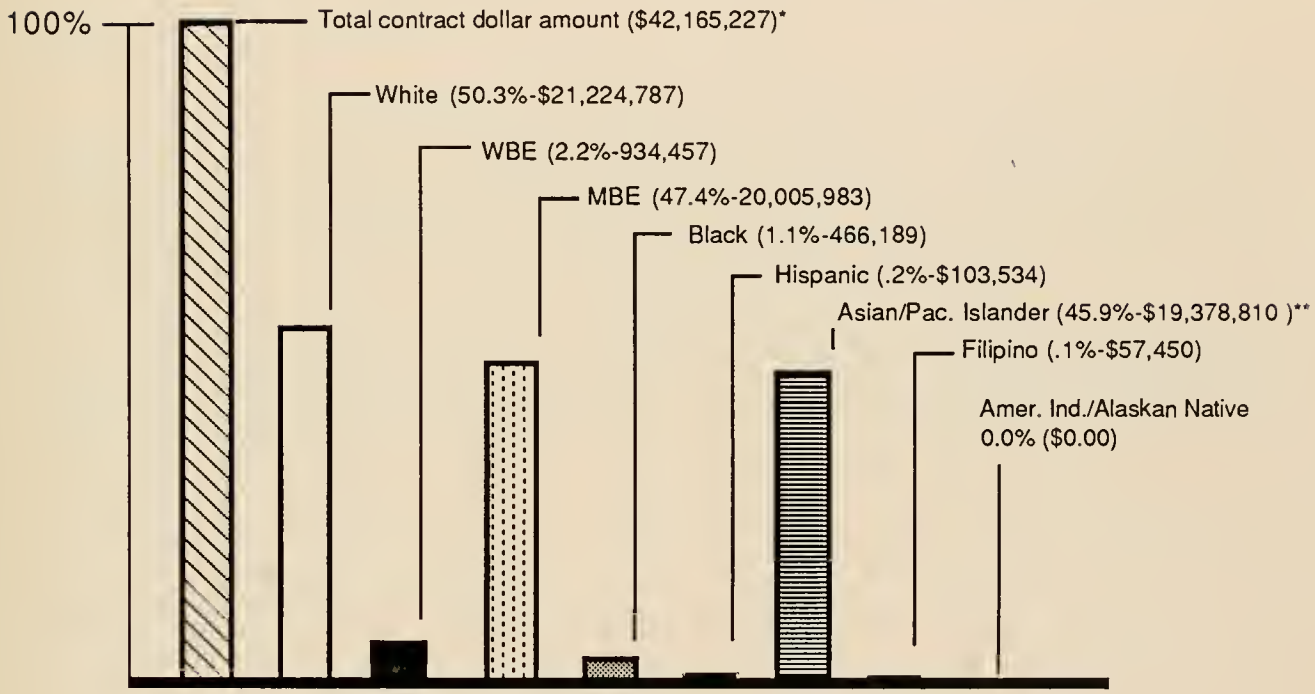
TOTAL PARTICIPATION OF MBE/WBE PROFESSIONAL SERVICE CONTRACTS

There were 5,113 professional service contracts awarded during FY 85-86. From this number, 4,773 contracts or 93.3% were awarded through the City Attorney's Office. The total contract dollar amount awarded was $42,165,227. Of this amount, $21,224,787 or 50.3% was awarded to Whites. The MBE participation was $20,005,983 or 47.4%. This amount includes a Public Utilities contract in the amount of $18,723,818 that was awarded to a management consulting firm. Without this contract, the MBE participation on professional service contracts would have been only $1,282,165 or 3%. The WBE participation was $934,457 or 2.2%. Asian/Pacific Islanders had the highest participation. The total dollar amount awarded was $19, 378,810 or 45.9%. However, as mentioned above, this amount includes a Public Utilities contract in the amount of $18,723,818 that was awarded to U.S. Human Resource Corporation, a management consulting Asian/Pacific Islander owned firm. Without this large contract, the Asian/Pacific Islander participation would be $654,992 which represents 1.5%. Nevertheless, for FY 85-86, the Asian/Pacific Islander participation was extremely high with the award of the Public Utilities contract to a bona fide MBE firm. The next highest participation was for Blacks in the amount of $466,189 or 1.1%. In comparison to the Asian/Pacific Islander, the amount of participation for Blacks is quite low, however the Asian/Pacific Islander's remarkable participation was due to the $18,723,818 management consulting contract. The participation of Hispanic consultants was very minimal. The total amount awarded was $103,534 or .2%. The Filipino participation was even less with the total contract amount awarded being $57,450 or .1%. There was zero participation for American Indian/Alaskan Native in the award of professional service contracts.

CHART III

Professional Service Contracts Awarded To Certified Minority And Women Consultants By City Departments FY 1985-1986

5,113 Contracts Awarded***



* Does not include contracts awarded by Housing Authority.

** Includes one PUC management consulting prime contract in amount of $18,723,818 awarded to a certified Asian/Pacific Islander firm.
Please note that without this contract the Asian/Pacific Islander participation would be $654,992 which represents 1.5%.

*** Of the 5,113 contracts awarded, the City Attorney's Office use of court reporters, expert witnesses and other consultants accounted for 4,773 contracts or 93.3% of that amount.

TOTAL DOLLAR AMOUNT AWARDED IN PUBLIC WORKS CONTRACTS
FY 85-86

The data for this analysis is based on 152 contracts awarded by the Airports Commission, Department of Public Works (DPW), the Public Utilities Commission, Parking Authority and the Port Commission. In FY 85-86, the total contract dollar amount awarded in Public Works contracts excluding the Housing Authority and the Redevelopment Agency was $98,067,131. Of this amount, $69,387,184 or 70.7% was awarded to Whites. The MBE participation was $28,068,719 or 28.6%. The WBE participation was a mere $611,228 or .6%. Hispanics showed the highest participation. The total contract dollar amount awarded to Hispanic prime contracts was $18,454,619 or 18.8%. The next highest participation was for Asian/Pacific Islanders who were awarded $6,536,399 or 6.6%. The Black participation was $3,077,701 or 3.1%. There was zero participation for Filipino and American Indian/Alaskan Natives.

Public works contracts for the Housing Authority and the Redevelopment Agency were omitted from this database, due to the difficulty in accurately identifying and crediting those contracting activities. Both the Housing Authority and the Redevelopment Agency have been cooperative in assisting the Human Rights Commission in this task. However, the backtracking and retrieval of specialized contract database has been difficult.

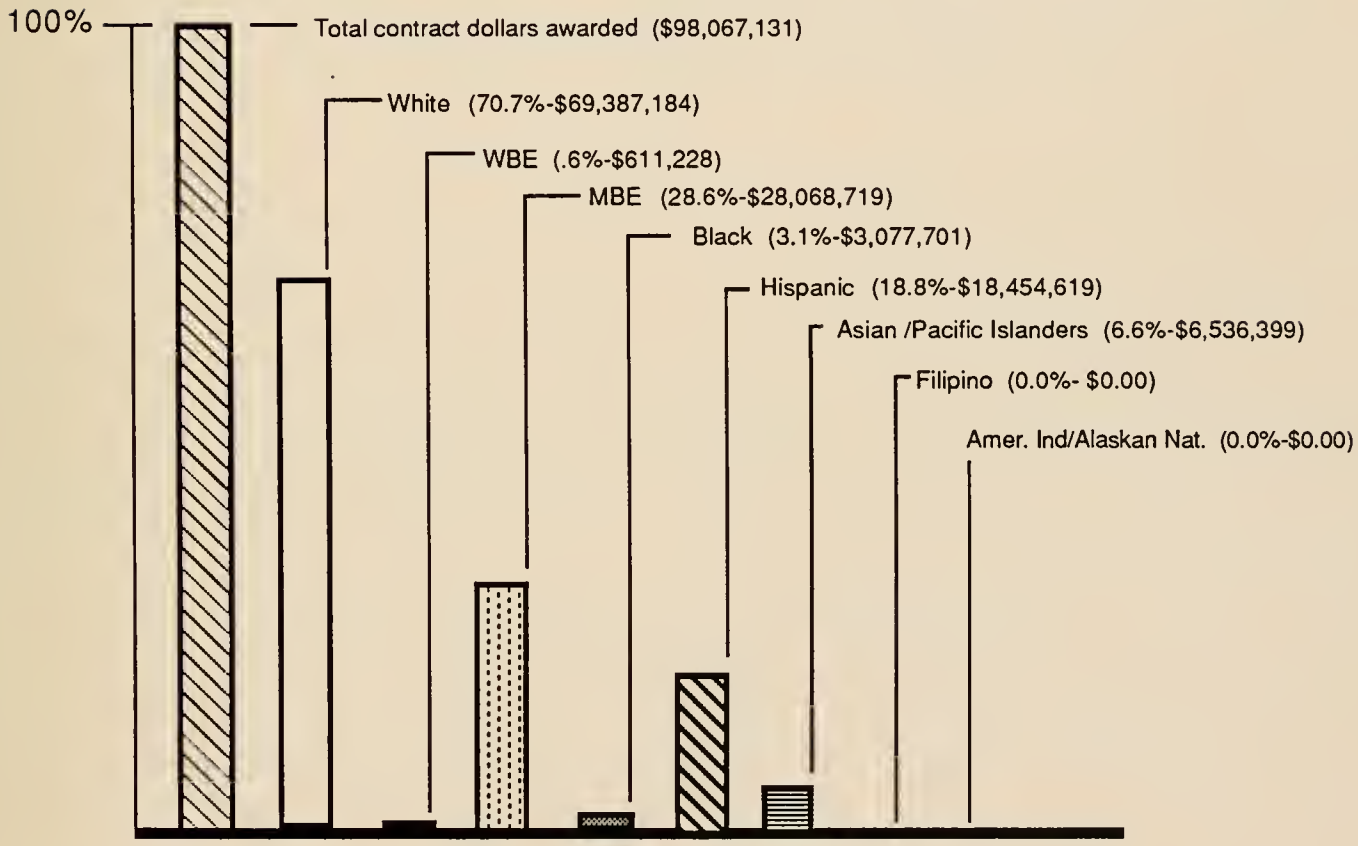
The data collection and reporting problems have hopefully been corrected for future reports. All City departments have once again been instructed on the collection, compilation and reporting format needed for their contracting data.

CHART IV

PUBLIC WORKS
CONTRACT DOLLARS AWARDED
FY 1985-1986

152 Contracts Awarded

(Does not include contracts awarded by Housing Authority or Redevelopment Agency.)



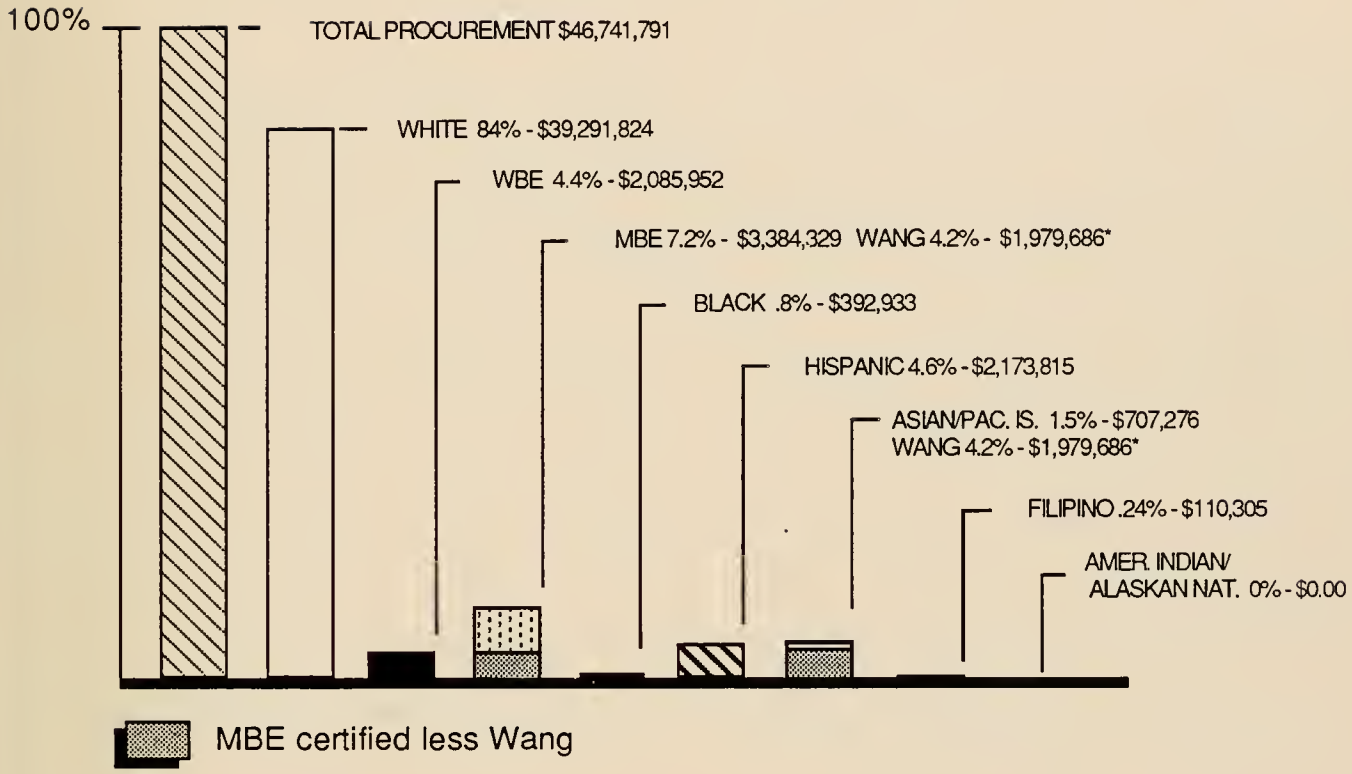
TOTAL DOLLAR AMOUNT AWARDED TO MINORITY AND WOMEN VENDORS BY THE PURCHASING DEPARTMENT

For FY 85-86, the Purchasing Department reported that the total number of Purchase Orders were 16,500. The total procurement amount was $46,741,791. Of this amount $39,291,824 or 84% was spent on White vendors. The minority vendor participation was a mere $5,364,015 or 11.4%. The Purchasing Department was not successful in meeting the MBE goal of 30%. The goal of 11.4% was further reduced when Wang Laboratories was deducted from the total as an ineligible vendor for MBE credit. The total dollar amount spent on Wang Laboratories was $1,979,686 or 4.2%. The actual dollar amount spent on MBEs less Wang was $3,384,329 or 7.2%. The WBE total dollar amount spent was $2,085,952 or 4.4%. The highest participation was awarded to Asian/Pacific Islanders vendors in the amount of $2,686,962 or 5.7%, however, this amount included Wang. The Asian/Pacific Islander participation less the Wang amount was $707,276 or 1.5%. The next highest participation was awarded to Hispanics in the amount of $2,173,815 or 4.6%. Black vendors participation was only 392,933 or .8%. The Filipino vendors received even less, only $110,305 or .24%. There was zero participation for American Indian/Alaskan Native.

CHART V

Total Dollar Amount And Percentages Awarded To Minority And Women Vendors By The Purchasing Department FY 1985-1986

16,500 Purchase Orders



*Wang Laboratories has been deducted from the total as an ineligible contractor for MBE credit in the amount of $1,979,686.

CERTIFIED FIRMS AND NON-CERTIFIED FIRMS

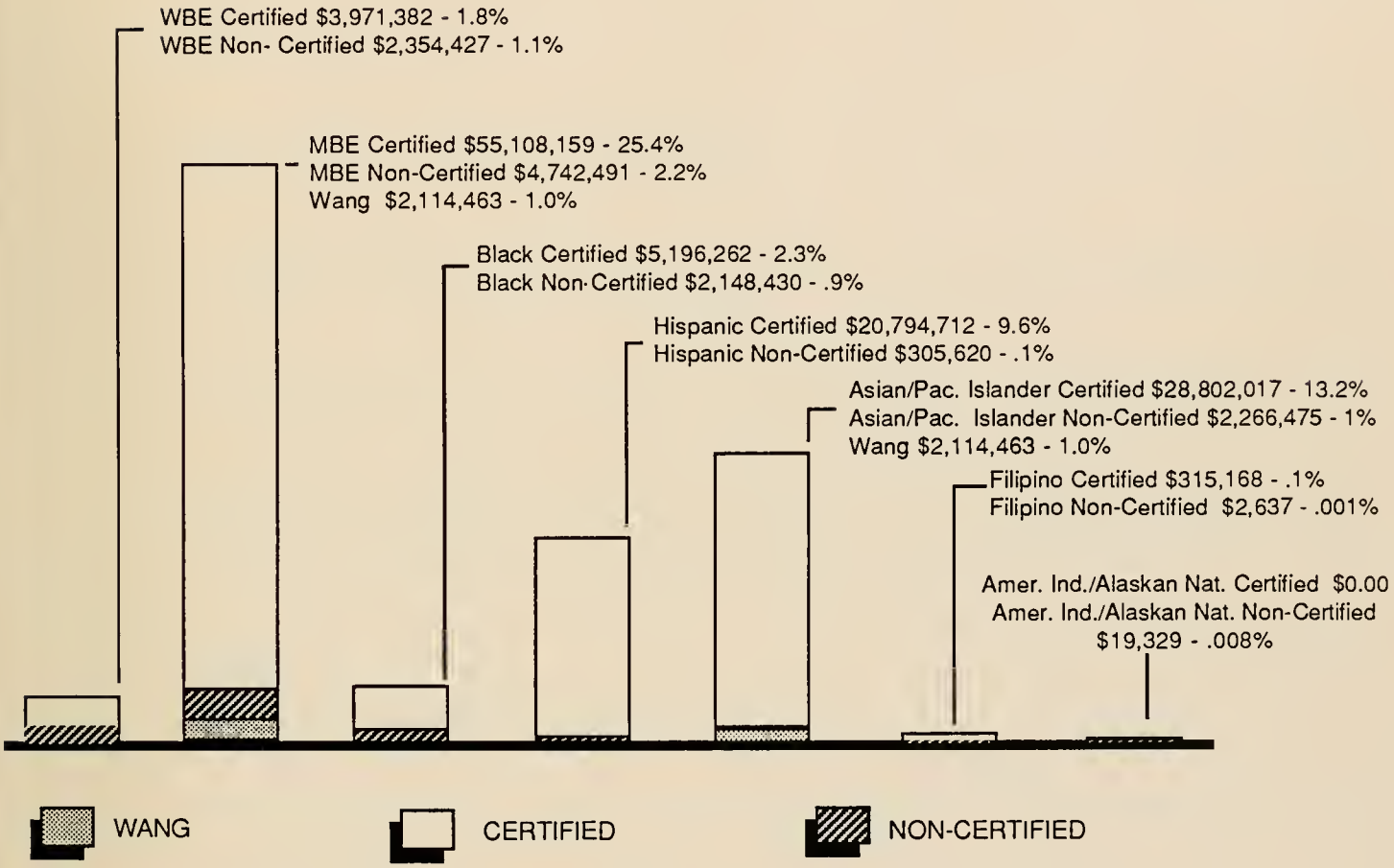
The certification process for determining eligibility status for hundreds and hundreds of firms has been a major and almost overwhelming endeavor for the staff of the Human Rights Commission. The Ordinance's strict eligibility standards for certification, has required a tedious examination of each firm and its owner(s). The foundation and integrity of the program is based upon the certification of bona fide participants. If certification is compromised, then the entire program is jeopardized.

One of the most problematic issues faced by HRC in evaluating the performance data of departments was the use of non-certified firms. City departments claimed many of these non-certified firms to be minority and woman owned. Due to the specific legislative and legal constraints of the program, the HRC is mandated only to grant credit and status to formally certified firms toward the goals of the program. In an effort to recognize good faith efforts, the HRC has enumerated the non-certified participation data as part of the record, without crediting it to the program's goals.

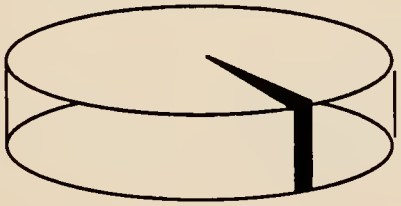
It is important that all departments assist in obtaining the certification of firms they plan to use and take credit for in the future.

CHART VI

Total Contract Dollar Amount Awarded To MBE/WBE Certified Firms And To Non-Certified MBE/WBE Firms As Reported By Departments FY 1985-1986



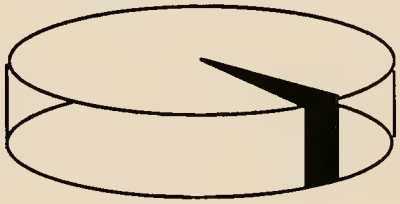
MBE 1985/86



HRC Certified MBEs ($55,108,159) - 25.4%

Non-Certified: Self identified firms, reported by departments for MBE status / credit ($4,742,491) - 2.2%

WBE 1985/86



HRC Certified WBEs ($3,971,382) - 1.8%

Non-Certified: Self identified firms, reported by departments for WBE status / credit ($2,354,427) - 1.1%

LIST OF CONCESSION/FRANCHISE/LEASE BY DEPARTMENTS
FY 1985-86

Citywide there were a total of 46 Concession/Franchise/Lease awarded by four City departments during FY 1985-86. These departments were Airport, Parking Authority, Port and Recreation and Park. The goals for leases are separate than the goals for total contracting awarding by departments. The goals for leases are 30% for MBE and 10% for WBE.

The Human Rights Commission was not able to calculate the level of participation for goals and MBE/WBE utilization due to the quality of data submitted by reporting departments. The following definitions are applicable for this contracting category:

"Concession" shall include any grant of land or other property by or on behalf of the City and County of San Francisco to a person for the purpose or use specified in said grant.

"Franchise" shall mean and include a right or privilege conferred by grant from the City and County of San Francisco, or any contracting.

"Lease" shall mean and include a contract by which the City and County of San Francisco or any contracting agency thereof, grants to a person the temporary possession and use of property for reward, and the latter agrees to return the same to the former at a future time.

AIRPORTS COMMISSION

1) Principal Concession Lease awarded to Host International, not an MBE/WBE.

2) North Terminal Video Game Room awarded to All American Hero Restaurant, an Asian MBE.

3) Forget-Me-Not Shop awarded to Candy-Mann, a White WBE.

4) Seafood and Crab Kiosks awarded to Tan Enterprise, Inc. an Asian MBE/WBE.

5) Limousine Service awarded to Associated Limousine Service of San Francisco, not an MBE/WBE.

6) Vending awarded to J.V. Vending not an MBE/WBE.

7) Sunglass Kiosk awarded to San Francisco Sunglass Co., not an MBE/WBE.

8) Hoisery and Related Gifts awarded to Donnetta Clayborne-Stafford, a Black MBE/WBE.

(Airport Commission Cont'd)

9) Auto Service Station awarded to Chevron, not MBE/WBE.

10) Parking Facilities awarded to Airport Parking Management, not an MBE/WBE.

11) Catering Trucks - AM awarded to Patrick Sha, as Asian MBE.

12) Catering Trucks - PM awarded to Chas and Evelyn Abad, a Filipino WBE.

13) Shoe Shine awarded to William Davis, a Black MBE.

14) Full Service Baggage Service awarded to Travel Central, an Asian MBE.

15) Banking Service awarded to Bank of America, not MBE/WBE.

Recreation and Park

1) GGP Golf Restaurant, Jim Thigpin, a Black MBE.

2) Bob Murio Tennis Pro, a Pacific Island MBE.

3) Toms Vending, GGP Tennis White.

Parking Authority

1) St. Mary's Square Garage, Metro Parking Corp., an Asian MBE.

2) 7th. & Harrison Parking Plaza, a J.V. Golden Gate Parking Co. and Federal Auto Parks, Inc., a WBE.

3) Polk-McAllister Parking Plaza, same as above.

PORT COMMISSION*

Concessions

1) La Fete Gourmet Deli awarded to Andrea Baker-Jefferson, a Black WBE.

2) Catering Trucks: awarded to Steven Ehrlich.

3) Catering Trucks: awarded to Rafael and Edith Paredes.

Leases

Restaurant Support

4) Franceschi Corporation.

5) Paradakis, George.

Retail Support

6) Bay Blossoms.

Port Commission (Cont'd)

Ship Repair

7) H & H Ship Service Company.

8) West Winds, Inc.

Fishing Industry

9) Casali, Anthony.

10) Polar, Inc.

11) Mitchell, Michael.

12) Osprey Seafood of California, Inc.

13) Pier 45 North Beach Star.

14) Blue Pacific Industries.

15) Fishfinder.

Other Maritime

16) Podesta Divers.

17) American Marine Fum Co.

18) H & H Ship Serv. Co.

19) Exploration Cruises.

Other Industrial

20) California Ice Systems.

21) S. & S. Trailer Repair.

22) University Mechanical.

Auto Services (Storage)

23) City Auto Services, Inc.

Boat Yard

24) San Francisco Marin Center.

25) World Trade Club.

* The Port Commission did not report the specific contracting data by MBE/WBE ethnic I.D.

CONTRACT-WAIVERS APPROVED FOR FY 1985-1986

The following listed contract waivers were approved for the fiscal year 1985-1986, by the Human Rights Commission to City departments. These contracts were exempted from the good faith requirements of the Ordinance, in accordance with Sec. 12D.13 of the San Francisco Administrative Code. Each request for waiver was individually reviewed on a contract by contract basis, to meet the intent, spirit and goal of the program. A contract waiver was approved when one or more of the following conditions existed: MBEs or WBEs were not available, or sole source was substantiated, a continuing contract with a specific finalization data was identified, an emergency/urgency was verified.

Department	Contract	Dollar Amount
Chief Administrative Officer	Price Waterhouse	$ 50,000
Chief Administrative Officer	Cooly, Godward Tatum	70,000
Chief Administrative Officer	Bissel & Karn	35,000
Chief Administrative Officer	Brown & Vince	60,000
Chief Administrative Officer	Anistics	165,000
Chief Administrative Officer	Tom Hoisinger	50,000
Chief Administrative Officer	Keith Grand	74,000
Chief Administrative Officer	Bill Nichol	54,000
Civil Service Commission	Robert F. Hicks, Ph.D.	80,000
Civil Service Commission	McBer and Co.	7,000
District Attorney	Compass Consulting Group	90,275
District Attorney	Data Syte Construction Firm	99,700
District Attorney	Roche Bio-Chemical Laboratories	20,000
District Attorney	Sonitrol, Inc.	1,335
Fire Department	Michael Taylor	39,100
Fire Department	Sports & Fitness Research Inst.	100,000
Fire Department	PSW3, Inc.	212,200
Port Commission	Piledriver Overhaul	40,000
Port Commission	Royal Business Machines	3,600

Department	Contract	Dollar Amount
Port Commission	Three Marketing Representatives: one in the Midwest, one in Japan, one in Taiwan	81,000
Port Commission	Railroad Advisors	5,000
Port Commission	Data Processing, Word Processing Consulting & Maintenance Services	
Port Commission	Hydrographic Survey	65,000
Port Commission	Waterfront Siltation Studies	200,000
Port Commission	Dredging	720,000
Port	Word Processing Equipment Purchase & Lease/Purchase	52,044
Retirement System	Mackay Shields Compunction	277,500
Retirement System	Lehman Management Company	190,000
Retirement System	Bankers Trust Company	125,000
Retirement System	Scudder, Stevens and Clark	87,500
Retirement System	George B. Springman, Inc.	200,000
Retirement System	Crocker Investment Management Corp.	200,000
Retirement System	Eaton Vance Management, Inc.	200,000
Retirement System	Loomis, Sayles & Company, Inc.	225,000
Retirement System	Crocker National Bank	225,000
Retirement System	Great American Core Investors, Inc.	50,000

Department	Contract	Dollar Amount
Retirement System	Alexander and Alexander	75,000
Retirement System	Warren, McVeigh & Savage	50,000
Retirement System	Spilsted & Associates	10,000
Retirement System	Total Information Management Co.	75,000
Retirement System	Milliman & Robertson	120,000
Sheriff	Food Service Contract	2,118,825
Sheriff	Private Spaces Panel System	80,000
Treasurer	Citibank	9,000
Treasurer	Wismer Associated	54,600
Treasurer	Telerate Corporation	6,950
Tax Collector	Contracts for collection and depositing of the City's parking meter monies	400,875
War Memorial & Performing Arts Center	Greyhound Food	136,500
War Memorial & Performing Arts Center	Jerome Friedman	14,900
War Memorial & Performing Arts Center	Paul Rosenthal	4,000
War Memorial & Performing Arts Center	Don Ermann & Associates	3,500

PROBLEMS IDENTIFIED

Staff identified several problems in collecting and analyzing the data submitted by the departments. Some of the problems include the following:

1. Some departments failed to accurately identify the total eligible contract dollar amount. For example, some departments included proprietary items, and Purchasing Department's items were not excluded from the data. (The total eligible dollar amount means whatever amount is left after excluding waivers, awards to non-profits and contracts awarded through Purchasing Department).

2. Some departments included purchase orders that should not have been included, especially if there was a master contract with the Purchasing Department.

3. It became very difficult for staff to identify the Term Purchase Agreements (TPAs) and Purchase Orders from the data submitted by the awarding departments.

4. The majority of the departments awarding professional service contracts listed firms and/or individuals not formally certified by HRC. Consequently MBE/WBE credit was not given to the departments for listing non-certified firms.

5. Some departments included several purchase orders which were already listed by the Purchasing Department.

6. Waiver requests were submitted by departments as part of their MBE/WBE departmental plans. Waiver requests were incorporated into the FY 85-86 departmental plans. However, some of the requests for waivers were on proprietary items and on contracts where state or federal regulations applied. These would have been exempt from the ordinance anyway and did not need to be listed as requests for waivers.

7. Some of the departments failed to list the contractor's certification number.

8. Some of the departments listed non-certified MBE/WBE for credit towards meeting the goals.

9. The commodity number was not listed by some departments.

10. Some of the departments listed contractors in the data even though a waiver had been granted.

11. Some departments did not submit the departmental data on a timely basis. This included submittal of the departmental plans.

12. Departments need to clearly understand the program's rules and regulations, especially regarding the data collection and the reporting component. HRC staff has identified problems in departments regarding the accuracy of data, inadequate record-keeping, double counting and the lack of timely submittal of data to HRC. Also, there still appears to be some degree of confusion by departments regarding contracting done by the Purchasing Department in their behalf (e.g. "Who is to get credit for those contracts awarded by the Purchasing Dept. for my department?). The program's rules and regulations delineate this matter in specific detail. The lack of continuity caused by the changes in departmental personnel assigned to this program, has also contributed to the confusion and irregular implementation.

RECOMMENDATIONS

The MBE/WBE data submitted by the departments indicate that the goals of 30% for MBEs and 10% for WBEs were not met by the majority of the awarding departments in FY 84-85 and FY 85-86. Of the 34 departments awarding contracts for profit, the MBE goal of 30% was met by only six departments and the WBE goal of 10% was met by only two departments in FY 85-86.

Therefore, in order for departments to enhance their overall goals and increase the participation of MBE/WBEs the following recommendations are provided:

1. request permission from HRC to set aside contracts when the goals are not being met.

2. incorporate departmental goals into quarterly Management by Objectives (MBO) targets.

3. modify or waive present requirements such as insurance, bonding and track record as conditions to bidding whenever feasible.

4. improve the use of the central office in the Purchasing Department so that all bids, RFPs and solicitations are listed.

5. utilize the HRC MBE/WBE Directory of certified firms in doing outreach, contacting HRC staff for additional technical assistance.

6. arrange contracting by size and type of work to be performed.

7. solicit and obtain bids and proposals from MBEs and WBEs.

8. provide technical assistance to MBEs and WBEs.

9. utilization of minority/women media for outreach activities, especially for contracting opportunities.

10. increase strict monitoring provisions and the impositions of sanctions.

11. target underutilized ethnic groups and women based upon this report FY 84-85 - FY 85-86 for contracts (via set aside provision).

In view of the contracting changes that have occurred since the enactment of the MBE/WBE/LBE legislation, there still remains some serious problems. There needs to be a renewed city-wide commitment to meeting the goals of the Ordinance. Continuous assertive leadership by City management

is needed to implement the whole program. Immediate corrective action is needed to stop and prevent any circumvention of the Ordinance. This includes strengthening the enforcement provisions with appropriate sanctions. Assertive outreach is needed to reach underutilized groups in the certification and contract award areas. Targeting underutilized groups for set aside contracts is warranted by the low participation levels as indicated in this report.

The consolidation and coordination of jurisdictional and operational issues among City departments is crucial. Providing the Human Rights Commission with adequate resources to efficiently implement and monitor the program is paramount.

GLOSSARY OF TERMS

"Contract Awarding Authority" shall mean the City and County officer, department, commission, employee or board authorized to enter into contracts on behalf of the City and County.

"Department" shall mean a City and County department as defined in the Citywide "Management by Objectives" program. City and County departments may combine for the purposes of this Ordinance subject to the approval of the Director of the Commission. (See also "Contract Awarding Authority").

"Eligible Contract Dollars" shall mean the total dollar amount of contracts to be awarded by a department during the fiscal year excluding contracts with non-profit agencies, contracts awarded according to federal or State of California requirements that conflict with or preempt the Ordinance, and contracts for which waivers were granted by the Director.

"Goals" shall refer to the numerical percentages established by the Commission for targeted levels of MBE/WBE participation in a department's contracts.

"Goods and Services" means any material, supply, equipment, or personal services procured for a user department by the Purchaser awarding a contract.

"Joint Venture" shall mean an association of two or more businesses to act as a Contractor in carrying out all or a definite portion of a contract, in which each combines its property, capital, efforts, skills, and/or knowledge.

"Local Business Enterprise (LBE)" shall mean an independent and continuing business for profit which performs a commercially useful function, and which has an established office within the boundaries of the City and County and listed, where applicable, in the Permits and License Tax Paid File with a San Francisco Business street address.

"Minority", Minorities", or "Minority person" shall mean ethnic persons of color. Five racial and ethnic categories are designated: American Indian or Alaskan Native, Asian or Pacific Islanders, Blacks, Filipino, and Hispanic.

The following persons are defined as belonging to each of these groups:

The category "American Indian or Alaskan Native": persons having origins in any of the original people of North America, and who maintain cultural identification through tribal affiliation or community recognition.

The category "Asian or Pacific Islanders": all persons having origins in any of the original peoples of the Far East, Southeast Asia, the Indian Subcontinent, or the Pacific Islands.

The category "Black" (not of Hispanic origin"): all persons having origins in any of the Black racial groups of Africa or the Carribean.

The category" Filipino": all persons having origins in any of the original people of the Phillipine Islands.

The category "Hispanic": all persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish culture, persons having origins in any of the original peoples of Central or South America, or other Spanish culture or origin, regardless of race.

"Minority Business Enterprise (MBE)" shall mean an independent and continuing business for profit, which performs a commercially useful function, and which is owned and controlled on a day-to-day basis by one or more minority persons residing in the United States or its territories. of goods or services from a vendor.

Procurement means the acquisition-through leasing, renting purchasing of goods or services from a vendor.

Purchase Order means the document generated by the Requisition for Purchase Order, issued by the Purchaser, and authorizing the user department to procure goods or services from a selected vendor.

Term Contract means an existing agreement between the Purchaser and a preselected vendor to provide specific goods or services for a fixed period of time at a prearranged price.

Term Purchase Agreement (TPA) means the document allowing user departments to secure recurring purchases of goods and services from a preselected vendor without using the Requisition for Purchase Order.

"Waiver" shall refer to an exemption from the good faith requirements of the Ordinance and is granted by the Director in accordance with Sec. 12D. 13. A waiver is only applicable in the fiscal year for which it is granted. If the Director waives a specific requirement, the department is excused for a particular fiscal year from making a good faith efforts to seek out and contract with qualified minorities or women contractors for the particular contract or contract area for which the waiver is granted. The dollar amount will be adjusted accordingly.

"Women Business Enterprise (WBE)" shall mean an independent and continuing business for profit which performs a commercially useful function and which is owned and controlled on a day-to day-basis by one or more women residing in the United States or its territories.

CITY AND COUNTY OF SAN FRANCISCO DEPARTMENTS CODES

Awarding Department	Department #
Adult Probation	13
Aging, Commission on	26
Airport Commission	27
Art Commission	28
Asian Art Museum	62
Assessor	02
Board of Supervisors	01
CA Academy of Science	60
Chief Administrative Officer	70
City Attorney	03
City Planning	29
Civil Service	30
Commission on Status of Women	48
Community College District	14
Controller	0901
Convention Facilities Maintenance	93
Coroner	74
District Attorney	0401
Electricity	75
Employees' Retirement System	44
Fine Arts Museum	61
Fire Department	31
Health Service System	33
Housing Authority	HA
Human Rights Commission	34
Juvenile Court	12
Law Library	63
Mayor's Office	25
Municipal Court	11
Parking Authority	36
Permit Appeal	37
Police Department	38
Port	39
Public Adm./Public Guardian	79
Public Defender	05
Public Health	83
Public Library	41
Public Utilities	40
Public Works	9001-9
Purchasing	91
Real Estate	71
Recreation & Park	42
Redevelopment Agency	RA
Registrar of Voters	80
Sheriff	06
Social Service	45
Tax Collector/Treasurer	08
Unified School District	0720
War Memorial	4602

MBE/WBE CLASSIFICATIONS & CODES

10 - NON-MINORITY - WHITE WOMEN

15 - Non-minority, Women and Minority Foreign
16 - Women - SF Location
17 - Women - Bay Area
18 - Women - California
19 - Women - Outside California

20 - BLACK

21 Black - SF Location
22 Black - Bay Area
23 Black - California
24 Black - Outside California
26 Black - Women - SF Location
27 Black - Women - Bay Area
28 Black - Women - California
29 Black - Women - Outside California

30 - HISPANIC

31 Hispanic - SF Location
32 Hispanic - Bay Area
33 Hispanic - California
34 Hispanic - Outside California
36 Hispanic - Women - SF Location
37 Hispanic - Women - Bay Area
38 Hispanic - Women - California
39 Hispanic - Women - Outside California

40 - ASIAN/PACIFIC ISLANDER

41 Asian/PI - SF Location
42 Asian/PI - Bay Area
43 Asian/PI - California
44 Asian/PI - Outside California
46 Asian/PI - Women - SF Location
47 Asian/PI - Women - Bay Area
48 Asian/PI - Women - California
49 Asian/PI - Women - Outside California

50 - AMERICAN INDIAN/ALASKAN NATIVE

51 Indian - SF Location
52 Indian - Bay Area
53 Indian - California
54 Indian - Outside California
56 Indian - Women - SF Location
57 Indian - Women - Bay Area
58 Indian - Women - California
59 Indian - Women - Outside California

60 - FILIPINO

61 Filipino - SF Location
62 Filipino - Bay Area
63 Filipino - California
64 Filipino - Outside California
66 Filipino - Women - SF Location
67 Filipino - Women - Bay Area
68 Filipino - Women - California
69 Filipino - Women - Outside California

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
27	328 Inc.	14364	41
9002	A PLUS ROOFING, INC.	20900	31
9001	A PLUS ROOFING, INC.	5807	31
9002	A PLUS ROOFING, INC.	89000	31
9002	A. ANSWER, INC.	6632	26
40	A. RUIZ CONST. CO.	481387	31
40	A. RUIZ CONST. CO.	82441	31
40	A. RUIZ CONST. CO.	137079	31
40	A. RUIZ CONST. CO.	170701	31
0402	ACE TYPEWRITERS	1733	41
44	ACE TYPEWRITERS	2100	91
HA	AGBAYANI CONSTRUCTION CO.	104787	61
34	AILEEN C. HERNANDEZ & ASSOC.	5579	26
27	ALBERT ELECTRIC	53800	22
27	ALBERT LEE CONST.	14500	41
45	ALICIA LIEBERMAN	18000	36
83	ALLIED NURSING SERVICES	28300	66
92	ALSTATE GEOTECH SERV. (AGS INC.)	33474	41
9002	BAIER DESIGN ASSOC.	13757	36
9006	BARCELEON & JANG	27825	46
RA	BAY AREA JANITORIAL MAINT.	18536	21
9006	BAY CITIES PAVING & GRADING	637077	32
9006	BAY CITIES PAVING & GRADING	1123427	32
9006	BAY CITIES PAVING & GRADING	530000	32
9006	BAY CITIES PAVING & GRADING	739755	32
39	BENDIX ENVIRONMENTAL RES.	230750	16
9002	BILL WRIGHT PAINTING & DECORATING	40624	22
83	BORNSTEIN CO.	500	18
40	C & M CONSTRUCTION	130300	41
83	CAMERA BOUTIQUE	132	41
39	CAROL BROWN	27500	17
82	CAROLINE HARVEY	2500	16
45	CAROLYN BLOCK	18720	26
06	CAROLYN BLOCK	10000	16
HA	CENTINNIAL DISTRIBUTORS	310	31
9002	CHIN & HENSOLT	2200	41
HA	CIERRA ELECTRICAL SUPPLY	11290	31
83	CITY DIAGNOSTIC	3090	16
83	CITY DIAGNOSTIC	4000	16
83	CITY DIAGNOSTIC	300	16
83	CITY ELECTRIC	126	46
83	CITY ELECTRIC	200	46
83	CITY ELECTRIC	5188	46
HA	CITY ELECTRIC SUPPLY	46807	46
HA	COMMUNITY DESIGN COLLABOR	122450	41

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
83	COMPUTER SELECTION, INC.	50	41
29	DANADJIEVA & ASSOCIATES	47000	17
HA	DAVID K. LOW & ASSOC.	1764	41
HA	DAVID K. LOW & ASSOC.	103846	41
92	DON TODD ASSOC. INC.	21174	21
83	DUNKEL, JOAN	1763	17
40	E. MITCHELL, INC.	101000	16
40	E. MITCHELL, INC.	197950	16
27	ECHO WEST, INC.	196946	41
27	ECHO WEST, INC.	122977	41
27	ECHO WEST, INC.	151962	41
9002	ECHO WEST, INC.	204200	41
9002	ECHO WEST, INC.	183907	41
9002	ECHO WEST, INC.	1373520	41
9002	ECHO WEST, INC.	98982	41
9006	ECHO WEST, INC.	204636	41
9002	ECHO WEST, INC.	649621	41
40	ECHO WEST, INC.	216902	41
HA	ED2 & COMMUNITY DESIGN	32643	41
83	EFFECIENT MED. TRANS.	25117	27
83	EFFICIENT MED. TRANS	56512	27
HA	EL BOHEMIO NEWS	786	31
HA	ELLIS BROOKS CHEV.	17140	16
36	ERNIE LOWE	179768	21
9002	ERNIE LOWE	317148	21
9006	ERNIE LOWE	117368	21
40	ERNIE LOWE	42000	21
9002	ERNIE LOWE	1501780	21
27	ESPARZA CONSTRUCTION	13047	32
9006	ESQUIVEL GRADING & PAVING	44325	31
92	ESQUIVEL GRADING & PAVING	311000	31
40	ESQUIVEL GRADING & PAVING	254400	31
9002	F. W. ASSOCIATES	15000	41
9002	F. W. ASSOCIATES	20000	41
83	FEDERAL AUTO PARK, INC.	1924	16
9006	FLEMING CORP.	24500	21
9002	FRANCIS CONST. CO.	123000	22
9006	FRANCIS CONST. CO.	557160	22
9006	FRANK MOCK	581732	41
40	FRANK MOCK	584666	41
40	FRANK MOCK	147129	41
40	G. G. COMPUTER SERVICES	52000	16
29	GABRIEL ROCHE	67000	22
83	GEE, STEVEN	15000	41
63	GENES OFFICE PRODUCTS	70	22
63	GENES OFFICE PRODUCTS	38	22
HA	GEO RESOURCE CONSULTANTS	588	41

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
40	GEO RESOURCES CONSULTANT	168000	41
27	GOLDEN GATE GLASS	2588	31
9002	GORDON H. CHONG & ASSOC.	40000	41
36	GORDON H. CHONG ASSOCIATES	44650	41
83	GREEN, WILMA	8750	16
40	HANIWAY CO.	63900	42
40	HANIWAY CO.	129774	42
45	HAROLD DENT	10000	22
83	HCS COMPANY	683	17
9002	HEARST & CO.	15600	16
HA	HOLEMAN ELECTRIC SUPPLY	38	31
83	HOUSE OF LOUIE	494	41
83	HOUSE OF LOUIE	49	41
63	HOWARD RESOURCE CO.	146	21
63	HOWARD RESOURCE CO.	132	21
63	HOWARD RESOURCE CO.	100	21
63	HOWARD RESOURCE CO.	146	21
63	HOWARD RESOURCE CO.	146	21
63	HOWARD RESOURCE CO.	44	21
63	HOWARD RESOURCE CO.	38	21
63	HOWARD RESOURCE CO.	272	21
63	HOWARD RESOURCE CO.	272	21
63	HOWARD RESOURCE CO.	35	21
63	HOWARD RESOURCE CO.	240	21
63	HOWARD RESOURCE CO.	68	21
63	HOWARD RESOURCE CO.	306	21
63	HOWARD RESOURCE CO.	128	21
63	HOWARD RESOURCE CO.	218	21
63	HOWARD RESOURCE CO.	356	21
83	HRC	178	21
9001	JAMES ENGINEERING	15000	17
01	JEAN MARIANI	71999	17
27	JEFFERSON ASSOC.	100000	21
40	JERI MERSKY	40668	17
27	KATHLEEN MEEKER, INC	8991	16
27	KATHLEEN MEEKER, INC.	14472	16
83	KEARNY DRUGS	216	16
83	KEARNY DRUGS	13646	16
83	KEARNY DRUGS	1486	16
83	KEARNY WHOLESALE DRUGS	507	17
83	KEARNY WHOLESALE DRUGS	176	16
38	LA RAZA PRINTING	61	31
40	LADSON ASSOCIATES	5000	26
9006	LEE ELECTRIC CO.	14861	41
HA	LEVINS NATIONAL AUTO SUP.	2492	41
83	LINCOURT, LEWIN	223108	16
45	LORETTA CASTELLANO	3500	36

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
83	LUCY'S SALES	40	27
83	LUCY'S SALES	40	27
83	LUCY'S SALES	43	27
83	LUCY'S SALES	106	27
83	LUCY'S SALES	200	27
9002	LUNA CONST. INC.	198388	31
83	MARCUS BOOK STORES	23	21
38	MARKELL, INC.	618	16
34	MARTIN DELIVERY	66	21
34	MARTIN DELIVERY	55	21
70	MAUREEN O'ROARKE	20000	16
0902	METASYS	281545	17
9006	MILLARD TOM CONST.	40728	41
08	MOBILE COMPUTYPE	625	21
08	MOBILE COMPUTYPE	777	21
27	MONARCH ELECTRIC CO.	2886	31
27	MONARCH ELECTRIC CO.	3931	31
27	MONARCH ELECTRIC CO.	12400	31
71	MYRON DEMOLITION	11500	21
HA	McCAULEY TOOL AND SUPPLY	13133	41
91	McCOY PATROL SERVICE	32000	21
HA	NASTIONAL OFFICE FURNITURE	490	22
40	NATIONWIDE CONST.	194888	16
83	NURSE PROVIDERS, INC.	48300	66
27	O'GRADY PAVING	3707459	31
39	O'NEILL GLASS CO.	8365	17
HA	OLIVER BROTHERS GLASS CO.	49665	21
RA	OLIVER BROTHERS GLASS CO.	3334	21
RA	OLIVER BROTHERS GLASS CO.	6813	21
40	PACIFIC AUTOMATIC	11900	41
91	PACIFIC COAST RETREAD	20000	42
91	PACIFIC COAST RETREAD	1972	42
91	PACIFIC COAST RETREAD	17564	42
83	PACIFIC COMPUTER SUPPLY	816	31
34	PAPERWORKS	1309	26
34	PAPERWORKS	765	26
34	PAPERWORKS	204	26
34	PAPERWORKS	84	26
44	PAPERWORKS	2500	26
83	PING YUEN MARKET	11888	41
83	PORTOLA BUSINESS MACHINES	901	41
83	PORTOLA BUSINESS MACHINES	48	41
83	PORTOLA BUSINESS MACHINES	48	41
83	PROTOCOL SYSTEMS, INC.	109580	21
83	PROTOCOL SYSTEMS, INC.	100000	21
39	QUAYLE AND COMPANY	7785	16
HA	R. CARRIE AGENCY	2887	21

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
63	R. CARRIE AGENCY	318	21
63	R. CARRIE AGENCY	7036	21
27	R. L. CHAIDES CONST.	98815	32
40	R. L. CHAIDES CONST.	154985	32
33	RAEL & LETSON	26400	32
83	RAMSELL CORP	22529	21
83	RAMSELL CORP.	834319	21
83	RAMSELL CORP.	1000	21
83	REBARBER ENTERPRIZE	207	61
83	REBARBER ENTERPRIZE	207	61
83	REBARBER ENTERPRIZE	213	61
83	REBARBER ENTERPRIZE	207	61
83	REBARBER ENTERPRIZE	207	61
83	REBARBER ENTERPRIZE	210	61
83	REBARBER ENTERPRIZE	2566	61
9006	REINECK & REINECK	2455	16
40	ROSAS CONST.	25120	32
27	ROSENDIN ELECTRIC	1885365	32
27	ROSENDIN ELECTRIC	1039966	32
27	ROSENDIN ELECTRIC	82837	31
40	ROSENDIN ELECTRIC	1658842	31
40	S. F. GRINDING	370000	31
HA	S. J. ENGINEERS	32146	62
9002	S.F. DESIGN RESOURCE CENTER	9000	26
40	S.F. GRINDING	1297000	31
HA	SANTORA SALES	10116	16
83	SANTORA SALES	199	16
83	SANTORA SALES	3647	16
83	SANTORA SALES	139	16
83	SANTORA SALES	199	16
83	SANTORA SALES	195	16
83	SANTORA SALES	158	16
83	SANTORA SALES	204	16
83	SANTORA SALES	19	16
83	SANTORA SALES	110	16
9002	SHAPIRO, OKINO, HOM ASSOC., INC.	23725	41
9002	SHAPIRO, OKINO, HOM ASSOC., INC.	14700	41
HA	SHASTA HARDWARE & SUPPLY CO.	1132	41
4602	SHASTA HARDWARE & SUPPLY CO.	2000	41
4602	SHASTA HARDWARE & SUPPLY CO.	317	41
4602	SHASTA HARDWARE & SUPPLY CO.	778	41
9002	SIGNET TESTING LAB.	3200	41
9002	SIGNET TESTING LAB.	23883	41
9002	SIGNET TESTING LAB.	10290	41
40	SIGNET TESTING LAB.	14900	41

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
83	STANDARD PLUMBING SUPPLY	27	41
83	STEPHEN GEE	45000	41
9002	STEVENS & ASSOC.	9920	21
83	SUPER TYPES, INC.	2000	16
9002	SWANSON & ASSOC.	12000	16
HA	TAKAHASHI CONSULTING ENG.	4513	41
HA	TECTONICS	9759	41
83	TELELINK COMMUNICATIONS	351	41
40	TEM ASSOCIATES	40000	41
91	THE PRINT OUT	38500	61
91	THE PRINT OUT	15012	61
HA	THEISEN GLASS CO	25340	16
83	THOMAS JANITORIAL SERVICE	81850	21
9006	TMT CO.	16403	42
9006	TMT CO.	71680	42
RA	TMT CO.	11300	42
HA	TONY SOSA & ASSOCIATES	33160	32
9002	TRANSCO BUILDERS, INC.	670590	42
9002	TRANSCO BUILDERS, INC.	680230	42
HA	TRU TEST PAINTING	8210	41
40	U.S. HUMAN RESOURCES	15400	26
40	U.S. HUMAN RESOURCES	18723818	41
9006	VALENTINE CORPORATION	288429	32
9006	VALENTINE CORPORATION	38369	32
9006	VALENTINE CORPORATION	119369	32
9006	VALENTINE CORPORATION	48369	32
9006	VALENTINE CORPORATION	247369	32
9001	VEGA FENCE CO.	4250	32
9001	VEGA FENCE CO.	7040	32
9001	VEGA FENCE CO.	1775	32
9001	VEGA FENCE CO.	2865	32
9002	VEGA FENEE CO.	14900	32
27	VILLALOBOS & ASSOC.	29850	32
40	VILLALOBOS & ASSOC.	17500	32
83	W & F BLDG. MAINTENANCE	135	21
83	WANG LABORATORIES	22552	44
83	WANG LABORATORIES	45067	44
83	WANG LABORATORIES	45067	44
83	WANG LABORATORIES	10132	44
27	WEST BAY CONTRACTORS, ENGINEERS	755713	31
9006	WEST BAY CONTRACTORS, ENGINEERS	294000	31
9006	WEST BAY CONTRACTORS, ENGINEERS	93276	31
9006	WEST BAY CONTRACTORS, ENGINEERS	475890	31

MBE/WBE AWARDS BY DEPARTMENT
TO CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE
9006	WEST BAY CONTRACTORS, ENGINEERS	752000	31
83	WILLATS PRINTING	4450	16
01	WILLIAM GRAY	44655	21
39	YEI ENGINEERS INC.	22690	42
39	YICK ELECTRIC CO. INC.	11486	41
39	YICK ELECTRIC CO. INC.	8781	41
9006	YOUNG PATROL SERVICE	4600	16

MBE/WBE AWARDS BY PURCHASING DEPARTMENT
TO CERTIFIED FIRMS

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
47		52133	328 Inc.	547.66	41
35		52011	328 Inc.	1850.93	41
86		56821	328, Inc.	852.00	41
42		43915	328, Inc.	1484.70	41
27		43016	A & Associates	1430.30	19
85		44013	A & G Upholster	3626.32	16
38		43028	A & G Associate	686.93	19
41		45609	A & G Associate	1743.94	19
14		45721	A & G Associate	1488.87	19
14		43293	A & G Associate	765.20	19
14		43083	A & G Associate	896.54	19
14		42281	A & G Associate	913.77	19
83		40181	A & G Associate	3428.24	19
14		47936	A & G Associates	1617.20	19
14		47942	A & G Associates	1617.20	19
06		48219	A & G Associates Inc.	1482.48	19
38		47450	A & G Associates, Inc.	686.93	17
31		49263	A & G Associates, Inc.	7010.90	19
14		48427	A & G Associates, Inc.	1868.01	19
33		52980	A & G Associates, Inc.	1103.47	19
14		45714	A & S Associate	2368.36	19
14		45979	A& G Associates	274.44	19
47		41177	A. Answer, Inc.	7878.46	26
47		41178	A. Answer, Inc.	1303.20	26
93		44564	A. Answer, Inc.	16229.38	26
91		43890	A.A.Quality Aut	1941.33	31
91		44353	A.A.Quantity Re	2060.62	31
32		40429	A.Answer, Inc.	792.36	26
83		39692	A.Answer, Inc.,	10792.00	26
35		52229	AARON Supply, I	870.64	31
32		52883	Aaron Supply, Inc.	3031.80	31
35		53390	AAron supply, Inc.	6176.15	31
91		47245	ABmason Industries, Inc.	3243.46	18
35		49113	ATPA, Inc.	1571.94	19
35		42691	ATPA, Inc.	1273.74	19
33		42692	ATPA, Inc.	1351.38	19
35		52383	ATPA, Inc.	1075.65	19
35		42193	ATPA, Inc.	3361.14	19
35		39133	ATPA, Inc.	3405.87	19
39		47641	Aaron Suply, Inc.	3652.24	31
35		15139	Aaron Supply , Inc.	4973.53	31
06		45425	Aaron Supply In	6328.09	31
35		53041	Aaron Supply Inc.	3674.25	31
85		43698	Aaron Supply, I	16784.45	31
35		52399	Aaron Supply, I	758.81	31
14		45997	Aaron Supply, I	6824.35	31
35		53007	Aaron Supply, Inc.	6256.88	31

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	86	57365	Aaron Supply, Inc.	5033.41	31
	86	57367	Aaron Supply, Inc.	11422.13	31
	85	47195	Aaron Supply, Inc.	3726.44	31
	42	48325	Aaron Supply, Inc.	3348.36	31
	90	48264	Aaron Supply, Inc.	3532.07	31
	39	48297	Aaron Supply, Inc.	2959.21	31
	35	52842	Aaron Supply, Inc.	5577.51	31
	35	52825	Aaron Supply, Inc.	4577.37	31
	90	49346	Aaron Supply, Inc.	3211.98	31
	35	53660	Aaron Supply, Inc.	23679.89	31
	31	48500	Aaron Supply, Inc.	1001.10	31
	35	53655	Aaron Supply, Inc.	3654.13	31
	38	48251	Aaron Supply, Inc.	990.45	31
	06	48358	Aaron Supply, Inc.	3127.37	31
	06	48358	Aaron Supply, Inc.	3127.37	31
	90	48264	Aaron Supply, Inc.	3532.07	31
	06	49311	Aaron Sypply, Inc.	31244.74	31
	35	40946	Aaron supply, I	13977.37	31
	35	52576	Aaron supply, I	10053.60	31
	90	49282	Aaron supply, Inc.	9085.93	31
	90	48362	Aaron supply, Inc.	9750.08	31
	35	52713	Aaron supply, Inc.	3913.88	31
	80	46955	Ace Mailing	5697.50	16
	83	45272	Ace Typewriters	225.00	41
	06	40098	Adamson Ind.	1402.28	18
	38	47609	Adamson Ind., Inc.	2677.41	18
	38	43922	Adamson Ind.,In	1415.70	18
	38	39967	Adamson Industr	2492.10	23
	06	45892	Adamson Industr	1807.84	18
	38	43920	Adamson Industr	2677.41	18
	38	43920	Adamson Industr	2677.41	18
	91	41818	Adamson Industr	426.00	18
	38	40186	Adamson Industr	1707.41	18
	38	39508	Adamson Industr	4447.44	18
	38	43923	Adamson Industr	18762.10	18
	38	49216	Adamson Industries	1768.75	18
	38	49091	Adamson Industries	2970.58	18
	38	49146	Adamson Industries	1544.25	18
	38	47869	Adamson Industries Inc.	396.18	18
	27	47968	Adamson Industries Inc.	3559.83	18
	06	47682	Adamson Industries, Inc.	858.93	18
	91	48013	Adamson Industries, Inc.	394.05	18
	27	48647	Adamson Industries, Inc.	159.12	18
	06	46549	Adamson, Ind.	624.94	18
	06	39069	Admason Industr	1116.82	23
	06	40193	Admason Industr	3268.49	18
	14	41292	Alonzo Printing	26465.08	32

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	80	39492	Alonzo Printing	1865.88	32
	25	39185	Alonzo Printing	2174.73	32
	14	41387	Alonzo Printing	37123.62	32
	14	47236	Alonzo Printing Co., Inc.	26718.37	32
	80	47879	Alonzo Printing Co., Inc.	71157.55	32
	14	48516	Alonzo Printing Co.,Inc.	35357.27	32
	14	48516	Alonzo Printing Co.,Inc.	35357.27	32
	80	39425	American Printi	298.20	42
	90	45921	American Tradin	32368.55	31
	90	44176	American Tradin	639.38	31
	90	43033	American Tradin	1892.08	31
	47	52657	American Trading & Supply	1689.60	31
	39	48758	American Trading & Supply	4777.16	31
	32	52701	American Trading & Supply	1544.25	31
	35	52712	American Trading & Supply	3418.65	31
	90	43085	Americas Tradin	359.37	31
	90	42830	Americas Tradin	368.70	31
	90	44696	Americas Tradin	12866.09	31
	39	47933	Americas Trading & Supply	4385.58	31
	47	53057	Americas Trading & Supply	6220.67	31
	32	53478	Americas Trading & Supply	3416.61	31
	47	15053	Americas Trading & Supply	2161.95	31
	47	15058	Americas Trading & Supply	12130.35	31
	35	53039	Americas Trading & Supply	3754.96	31
	35	53040	Americas Trading & Supply	2364.30	31
	35	53635	Americas Trading & Supply	457.95	31
	35	53127	Americas Trading & Supply	4579.50	31
	35	52106	Amerigas Tradin	3146.00	31
	35	53366	Amerigas Trading & supply	1725.30	31
	27	44818	Applied Microfi	1075.65	32
	90	48053	Applied Microfilm Systems	4808.48	32
	27	47972	Applied Microfilm Systems	4473.00	32
	14	48229	Athletes International	2138.85	31
	38	49092	Awards By Chris	1773.23	16
	39	00555	Awards By Chris	585.75	16
	85	40150	Awards By Chris	1216.76	16
	42	42448	Awards By Chris	10623.38	16
	35	53033	Awards by Chris	1065.00	16
	39	45936	Awards by Chris	1064.32	16
	39	46806	Awards by Chris	223.65	16
	27	42654	Awards by Chris	1065.00	16
	90	41845	Awards by Chris	493.60	16
	91	48897	B & H Motors	276.37	31
	90	44859	B & H Motors	7181.39	31
	91	43896	B & H Motors	150809.20	31
	91	48898	B & H Motors	119.03	31
	90	43905	B & H Motors, I	21255.17	31

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	90	43906	B & H Motors, I	7181.39	31
	40	43900	B & H Motors, I	19256.90	31
	91	43897	B & H Motors, I	143627.81	31
	40	52557	B & H Motors, I	9628.45	31
	90	44860	B & H Motors, I	7181.39	31
	38	44254	B & H Motors, I	164786.92	31
	38	44256	B & H Motors, I	241687.48	31
	32	43898	B & H Motors, I	36934.67	31
	38	44255	B & H Motors, I	164786.92	31
	45	43902	B & H Motors, I	35906.95	31
	45	43903	B & H Motors, I	8534.01	31
	40	52757	B & H Motors, Inc.	19256.90	31
	27	46286	B & H Motors, Inc.	86176.69	31
	47	46579	B & H Motors, Inc.	7181.39	31
	91	46578	B & H Motors, Inc.	7181.39	31
	27	46287	B & H Motors, Inc.	70459.97	31
	27	48296	B&H Motors, Inc.	23864.52	31
	86	56692	Banks Dental Su	0.00	22
	14	40722	Banks Dental Su	187.00	22
	87	01432	Bay Area Business	6821.33	41
	90	46623	Bay Area Business	3834.00	41
	83	48533	Bay Area Business System	2011.68	41
	83	49312	Bay Area Business System	33675.30	41
	35	15320	Bay Area Business System	1188.54	41
	47	46276	Bay Area Business System	7969.40	41
	35	15318	Bay Area Business System	4118.89	41
	35	53473	Bay Area Business System	5358.02	41
	47	46276	Bay Area Business System	7969.40	41
	85	01055	Bay Area Business Systems	46647.00	41
	35	52634	Bay Area Business Systems	3960.53	41
	35	53559	Bay Area Business Systems	4681.52	41
	42	47989	Bay Area Business Systems	1133.16	41
	35	53582	Bay Area Business Systems	20916.81	41
	41	49218	Bay Area Business Systems	8051.40	41
	14	48249	Bay Area Business Systems	4204.62	41
	90	48501	Bay Area Business Systems	5639.18	41
	39	48355	Bay Area Business Systems	680.54	41
	42	48184	Big Edd Maintenance	372.75	22
	42	39498	Big Edd's Maint	1580.00	22
	14	46445	Bornestein Co.	2935.14	18
	29	39625	Bornstein Co,	174.66	18
	90	39898	Bornstein Compa	711.42	18
	29	46816	Bornstein Company	174.66	18
	14	47724	Bornstein Company	744.44	18
	29	49227	Bornstein Company	174.66	18
	83	46619	Bornstein Company	308.64	18
	27	49219	Bya Business Systems	4025.70	41

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	91	47909	CA Brake & Clutch Parts	978.10	21
	35	42555	California Brak	12398.73	21
	35	42557	California Brak	4761.61	21
	35	52098	California Brak	3719.62	21
	35	52097	California Brak	8679.11	21
	14	48754	Camera	1842.45	41
	40	53470	Camera	424.94	41
	40	52984	Camera Bortigue, Inc.	1395.15	41
	03	48394	Camera Boutigque	672.55	41
	38	43921	Camera Boutique	514.40	41
	83	47806	Camera Boutique	191.70	41
	38	44094	Camera Boutique	638.47	41
	14	43294	Camera Boutique	1914.87	44
	39	40062	Catharine Marti	500.00	16
	35	53216	Cierra Electric Supply Co	1852.04	31
	75	00861	Cierra Electric Supply Co	1962.53	31
	90	49083	Cierra Electric Supply Co	13953.46	31
	49	53476	Cierra Electric Supply, I	19547.01	31
	35	53282	Cierra Electric System Co	1243.92	31
	83	48965	Cierra Elee Sy co.	1133.16	31
	35	53485	Cierra Eleessy Co.	1264.16	31
	32	39711	City Electri Su	2971.35	16
	14	42504	City Electric	1199.71	46
	47	41420	City Electric	1615.61	46
	27	41760	City Electric	404.87	46
	35	41411	City Electric S	520.43	46
	35	40680	City Electric S	2023.50	46
	35	40679	City Electric S	968.09	46
	90	42829	City Electric S	1019.33	46
	72	41203	City Electric S	79.18	46
	14	41046	City Electric S	463.91	46
	32	41187	City Electric S	2971.35	46
	35	52182	City Electric S	10743.19	46
	14	39353	City Electric S	361.46	46
	28	42789	City Electric S	674.15	46
	14	38963	City Electric S	2437.09	46
	35	42558	City Electric S	1184.81	46
	35	39771	City Electric S	968.09	46
	14	42207	City Electric S	2241.83	46
	49	39101	City Electric S	4784.51	46
	14	41964	City Electric S	1186.84	46
	14	39655	City Electric S	388.28	46
	35	40039	City Electric S	14757.50	46
	14	40725	City Electric S	239.66	46
	62	41827	City Electric S	358.99	46
	38	41859	City Electric S	742.26	46
	14	41361	City Electric S	218.54	46

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	14	40183	City Electric S	164.08	46
	14	42886	City Electric S	166.80	46
	14	40605	City Electric S	1013.86	46
	32	41421	City Electric S	4512.42	46
	14	40184	City Electric S	162.37	46
	91	39064	City Electric S	2024.35	46
	38	42918	City Electric S	728.77	46
	14	41777	City Electrical	357.84	46
	41	48558	Columbia Communication	894.60	27
	47	52549	Commercial Sale	1069.06	21
	25	46053	Communi-Comp.	239.63	26
	80	46732	Communicomp	2044.80	26
	32	52388	Computer Selcti	1754.06	41
	14	43082	Computer Selec	4376.09	41
	14	44894	Computer Select	1062.87	41
	09	45928	Computer Select	2169.41	41
	14	45558	Computer Select	788.10	41
	14	43989	Computer Select	478.19	41
	27	43408	Computer Select	4631.90	41
	38	41156	Computer Select	344.00	41
	41	43022	Computer Select	499.49	41
	14	45652	Computer Select	413.22	41
	14	46062	Computer Select	355.71	41
	27	43012	Computer Select	1703.83	41
	39	43478	Computer Select	3944.76	41
	14	43829	Computer Select	399.38	41
	14	43081	Computer Select	2335.55	41
	14	45534	Computer Select	318.44	41
	09	42615	Computer Select	3955.41	41
	14	41103	Computer Select	463.28	44
	87	41221	Computer Select	2127.87	44
	83	49141	Computer Selection	1083.11	41
	14	46389	Computer Selection	3048.03	41
	83	46071	Computer Selection	715.68	41
	14	46080	Computer Selection	945.72	41
	83	47685	Computer Selection	658.17	41
	91	49224	Computer Selection	339.74	41
	14	46064	Computer Selection	211.94	41
	14	48018	Computer Selection	201.29	41
	14	46345	Computer Selection	945.72	41
	85	46245	Computer Selection	1070.33	41
	27	47462	Computer Selection	977.67	41
	29	47668	Computer Selection	1899.96	41
	34	47667	Computer Selection	742.31	41
	40	52992	Computer Selection	1812.63	41
	90	48052	Computer Selection Bus.	1318.47	41
	83	49105	Computer Selection Busine	.452.63	41

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	40	53499	Computer Selection Busine	1341.90	41
	32	53323	Computer Selection Busine	5484.64	41
	41	00760	Computer Selection Busine	2177.93	41
	35	15013	Computer Selection Busine	2966.03	41
	14	46140	Computer Selection Busine	6492.24	41
	14	46258	Computer Selection Busine	5964.00	41
	14	46274	Computer Selection Busine	2140.65	41
	14	46536	Computer Selection Busine	825.38	41
	83	48216	Computer Selection Busine	2905.32	41
	14	42837	Computer Selection Busine	969.15	41
	04	48784	Computer Selection Busine	4221.66	41
	41	49259	Computer Selection Busine	1674.18	41
	09	46642	Computer Selection Busine	25751.70	41
	04	47877	Computer Selection Busine	647.52	41
	14	46141	Computer Selection Busine	13525.50	41
	09	46642	Computer Selection Busine	25751.70	41
	04	47877	Computer Selection Busine	647.52	41
	27	49101	Computer Selection, Inc.	388.73	41
	27	48147	Computer Selection, Inc.	715.68	41
	87	42251.	Computer Selsct	22192.47	44
	14	39047	Computer Slecti	534.07	41
	35	52954	Conley Services	150.00	22
	80	46733	Coomunicomp	4830.84	26
	71	43271	Coporate Enviro	2388.18	17
	83	42566	Corporate Envir	802.44	17
	25	00517	Corporate Environments	29656.20	17
	90	39486	D.J. Concrete P	322.50	21
	42	47954	Dawntown	1539.99	17
	42	46966	Dawntown	2798.82	17
	35	39106	DayLight Supply	707.16	17
	42	39390	DayLight Supply	1574.50	17
	47	52251	Daylight Supply	6049.20	17
	47	39131	Daylight Supply	25406.64	17
	38	45232	Diego's PrinLin	1149.67	36
	47	44033	Diego's Printin	2994.78	36
	38	41376	Diego's Printin	1149.66	36
	90	47940	Dyna-Kor Micrographics	11022.75	22
	92	47976	Dyna-Kor Micrographics	2649.73	22
	39	38675	East Wind Print	2545.35	41
	27	39716	East Wind Print	6762.75	41
	47	52379	Eber Electronic	232.59	16
	35	43745	Economy Sales	415.35	21
	91	45013	Ellis Brooks	35613.23	16
	39	45474	Ellis Brooks	34006.30	16
	90	45008	Ellis Brooks	16237.54	16
	91	41697	Ellis Brooks	21300.00	16
	91	41698	Ellis Brooks	25347.00	16

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	91	41700	Ellis Brooks	48351.00	16
	90	41702	Ellis Brooks	27690.00	16
	90	41703	Ellis Brooks	13419.00	16
	90	41704	Ellis Brooks	26412.00	16
	42	41705	Ellis Brooks	15975.00	16
	42	41701	Ellis Brooks C	13312.50	16
	39	41874	Ellis Brooks Ch	455.21	16
	39	41870	Ellis Brooks Ch	11661.75	16
	39	43907	Ellis Brooks Ch	6416.18	16
	91	45021	Ellis Brooks Ch	56790.23	16
	91	45020	Ellis Brooks Ch	30360.71	16
	91	45018	Ellis Brooks Ch	23850.57	16
	91	45016	Ellis Brooks Ch	64833.47	16
	91	45018	Ellis Brooks Ch	65761.19	16
	91	45122	Ellis Brooks Ch	11272.97	16
	90	45003	Ellis Brooks Ch	33859.03	16
	90	43006	Ellis Brooks Ch	18996.07	16
	38	45118	Ellis Brooks Ch	11036.64	16
	75	45015	Ellis Brooks Ch	25871.18	16
	90	45007	Ellis Brooks Ch	19579.95	16
	90	45125	Ellis Brooks Ch	9778.30	16
	90	45009	Ellis Brooks Ch	16996.89	16
	38	44252	Ellis Brooks Ch	176463.68	16
	38	44253	Ellis Brooks Ch	104829.65	16
	24	45004	Ellis Brooks Ch	17560.54	16
	38	45011	Ellis Brooks Ch	21352.10	16
	38	44251	Ellis Brooks Ch	147053.07	16
	45	45123	Ellis Brooks Ch	11163.81	16
	90	45124	Ellis Brooks Ch	8920.97	16
	90	45019	Ellis Brooks Ch	19554.60	16
	90	45126	Ellis Brooks Ch	9778.30	16
	90	45014	Ellis Brooks Ch	25381.06	16
	90	45002	Ellis Brooks Ch	33859.03	16
	90	45473	Ellis Brooks Ch	10120.24	16
	39	43899	Ellis Brooks Ch	6416.18	16
	35	41491	Ellis Brooks Ch	11393.37	16
	35	41496	Ellis Brooks Ch	23451.30	16
	86	56268	Ellis Brooks Ch	28225.21	16
	38	46125	Ellis Brooks Chevrolet, I	10676.05	16
	91	41699	Ellis Brooks Cr	23643.00	16
	31	44554	Emerson Flag Co	408.55	16
	42	44718	Emerson Flag Co	2681.90	16
	42	45815	Emerson Flag Co	549.54	16
	27	45965	Emerson Flag Co	255.60	16
	39	38906	Emerson Flag Co	749.76	16
	39	39450	Emerson Flag Co	769.19	16
	39	38908	Emerson Flag Co	715.68	16

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	39	46717	Emerson Flag Co., Inc.	817.92	16
	39	47424	Emerson Flag Co., Inc.	623.03	16
	39	47425	Emerson Flag Co., Inc.	521.43	16
	27	48459	Emerson Flag Company	336.54	16
	42	45573	Emerson Flag co	659.45	16
	42	45572	Emerson Flag, C	2090.30	16
	39	46973	Emerson Flag, Co.,Inc.	686.08	16
	42	39607	Ewing Irrgation	1864.09	17
	42	41407	Ewing Irrigatio	1754.05	17
	42	47166	Ewing Irrigation Prod.	2051.19	17
	42	48182	Ewing Irrigation Products	2118.29	17
	35	43194	Far West Electr	22587.94	22
	42	43296	Far West Electr	716.73	22
	42	41947	Far West Electr	8444.76	22
	35	41413	Far West Electr	1254.94	22
	31	45531	Fashion Uniform	1954.06	16
	27	41688	Fashion Uniform	1760.45	16
	38	42749	Fashion Uniform	1959.60	16
	31	39430	Fashion Uniform	1723.70	16
	38	40097	Fashion Uniform	1054.35	16
	38	39279	Fashion Uniform	12513.75	16
	31	47795	Fashion Uniforms	2098.05	16
	31	46524	Fashion Uniforms	1393.02	16
	38	47678	Fashion Uniforms, Inc.	10077.56	16
	38	46356	Fashion Uniforms, Inc.	1340.78	16
	27	42129	Gand Labs.	15899.59	44
	90	48456	General Plumbing supply	1000.00	41
	85	45771	Genes Office	219.39	22
	83	45772	Genes Office	413.60	22
	90	48716	Genes Office Products	405.66	22
	09	48717	Genes Office Products	247.51	22
	06	39443	Georgia Airchem	691.18	22
	27	41218	Georgia Airchem	9585.00	22
	42	40160	Gonzalez Bucket	1358.94	31
	31	44609	H.R.C.	4315.59	21
	85	43681	H.R.C.	1508.68	21
	83	42567	H.R.C.	980.99	21
	85	38728	H.R.C.	4126.88	22
	85	42222	H.R.C.	1149.34	22
	85	42693	H.R.C.	3860.62	22
	27	42467	HCS Co.	3253.58	17
	87	43042	HCS Company	330.68	17
	75	43961	HCS Company	3229.08	17
	35	43624	HCS Company	681.60	17
	87	39884	HCS Company	127.27	17
	47	52181	HR Ruiz	8307.00	31
	87	43044	HRC	197.03	21

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	35	52016	Harry Bharuch C	754.03	41
	83	42401	Harry Bharuchi	499.90	41
	32	40710	Harry Bharuchi	1198.84	41
	83	43513	Harry Bhauchi C	331.92	41
	35	52087	Hauer Electroni	2556.00	16
	27	45416	Hauer Electroni	2833.97	16
	35	43625	Hauer Electroni	1437.75	16
	75	43017	Hauer Electroni	830.70	16
	03	39747	Hauer Electroni	479.25	16
	75	39068	Hauer Electroni	4217.40	16
	35	53139	Hauer Electronic Supply	961.70	16
	35	15175	Hauer Electronic Supply	2405.84	16
	35	15094	Hauer Electronic Supply	2683.80	16
	75	46349	Hauer Electronic Supply	266.25	16
	75	47937	Hauer Electronic Supply	761.48	16
	35	15138	Hauer Electronics Supply	2321.70	16
	90	43837	Hiway Marking S	12758.70	33
	90	42515	Hiway Marking S	4100.25	33
	85	56727	Houe of Louie	444.65	41
	42	47953	House o Louie	350.39	41
	42	47163	House of Loiue	324.83	41
	85	46061	House of Louie	498.42	41
	83	45954	House of Louie	159.75	41
	83	45937	House of Louie	669.89	41
	85	43686	House of Louie	1709.33	41
	24	44621	House of Louie	618.77	41
	83	47630	House of Louie	484.58	41
	87	43888	House of Louie	342.93	41
	83	45953	House of Louie	484.58	41
	42	46131	House of Louie	1593.24	41
	27	46460	House of Louie	280.19	41
	27	46464	House of Louie	359.74	41
	06	48627	House of Louie, Inc.	505.88	41
	83	44871	Howard Resource	584.54	21
	31	39449	Hoy's Sports	7261.15	26
	41	48287	Imperial ELevator Co.,Inc	500.00	41
	41	44615	Imperial Elevat	270.00	41
	41	46985	Imperial Elevator Co.	250.00	41
	14	42572	Industrial Serv	246.71	32
	14	39261	Industrial Serv	1797.83	32
	83	48729	Innotec Ind., Inc.	1041.57	27
	35	41035	Innotec Ind.,I	994.28	27
	83	48830	Innotec, Ind, Inc.	529.20	27
	83	41272	Innotei Industr	217.26	27
	38	48679	Just Chairs	350.39	21
	12	44257	KC Dodge, Inc.	46102.73	21
	86	56970	KC Dodge, Inc.	12523.97	21

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	39	42384	Kate Keating	500.00	16
	39	43857	Kate Keating As	800.00	16
	39	40064	Kate Keating As	1000.00	16
	39	48178	Kate Keating Associates	1000.00	16
	39	43858	Kate Keating As	1400.00	16
	85	44016	Kearny Wholesal	5163.12	16
	85	43217	Kearny Wholesal	5060.88	16
	06	45426	Kearny Wholesal	3532.40	16
	12	41025	Kearny Wholesal	1421.14	16
	85	41283	Kearny Wholesal	8120.45	16
	85	42081	Kearny Wholesal	897.15	16
	06	40449	Kearny Wholesal	8332.56	16
	85	47526	Kearny Wholesale Drug	4383.77	16
	83	46611	Kearny Wholesale Drug Co.	1242.21	16
	83	44814	Kelley Informat	541.02	21
	04	44939	Kelley Informat	236.54	21
	14	48718	Kelley Information Serv.	592.14	21
	14	48718	Kelley Information Serv.	592.14	21
	08	48439	Kelley Information Servic	379.41	21
	83	41849	Kerany Wholesal	675.85	16
	35	53171	La Raza Graphic Center	542.62	31
	80	39551	La Raza Trasnla	12350.12	31
	35	53166	La raza Graphics Counter	1085.24	31
	35	52244	Laraza Graphics	686.39	31
	31	44546	Laret's Drapery	4257.45	31
	14	46735	Lianne Chong Designs Asso	2664.00	46
	14	46735	Lianne Chong Designs Asso	2664.00	46
	90	00515	Light Rail Plastics	11962.08	36
	27	45610	Light Sales	1994.75	66
	39	48923	Light Sales, inc.	1888.24	66
	85	39281	Light Sales,Inc	536.44	66
	90	39618	Link Internatio	4902.68	41
	90	39688	Link Internatio	561.26	41
	90	39732	Link Internatio	208.74	41
	90	39947	Link Internatio	1524.97	41
	46	43755	Link Internatio	760.41	41
	47	43610	Link Internatio	8520.00	41
	47	43803	Link Internatio	13247.11	41
	90	43413	Link Internatio	9823.26	41
	90	39620	Link Internatio	690.12	41
	90	39687	Link Internatio	1039.61	41
	47	41435	Link Internatio	875.28	41
	90	41446	Link Internatio	1132.00	41
	27	42655	Link Internatio	1305.88	41
	47	52396	Link Internatio	15305.65	41
	47	53642	Link International	24863.08	41
	47	53310	Link International Co.	300.86	41

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	47	53104	Link International Co.	5967.20	41
	47	52688	Link International Co.	928.68	41
	47	53586	Link International Co.	65471.94	41
	35	53218	Link International Co.	587.88	41
	47	52671	Link International Co.	6270.19	41
	47	53250	Link International Co.	6753.17	41
	35	53212	Link International Co.	383.40	41
	47	53101	Link International Co.	8666.97	44
	35	53484	Link International Co.	1437.75	44
	47	53310	Link International Co.	300.86	41
	14	46675	Lite Co.	2667.83	42
	41	41105	Lite Company	397.97	42
	4	41390	Living Interior	1502.74	16
	39	40063	Loiuse Riswold	5000.00	17
	41	46178	Loret's	1616.04	31
	41	48781	Loret's	248.44	31
	14	46664	Loret's Drapery Installa	1798.57	31
	14	46665	Loret's Drapery Installa	3063.79	31
	27	48989	Lucy's Sales	1705.59	27
	47	41422	Lucy's Sales	896.38	27
	41	42068	Lucy's Sales	1148.50	27
	35	53186	Lucy's Sales	4303.56	27
	09	53656	Lucy's Sales	2284.54	27
	35	53187	Lucy's Sales	2218.87	27
	75	41452	Lucy's Sales	2603.93	17
	14	39519	M & A Distribut	515.46	42
	42	45521	MCCauley Tool	110.76	22
	35	41576	Malaco Inct'l	3479.36	31
	35	41579	Malaco Int'l	3479.36	31
	35	41580	Malaco Int'l	3479.36	31
	35	52752	Malaco Int'l	3537.93	31
	35	41577	Malaco Int'l	3479.36	31
	35	53079	Malaco International	3537.93	31
	35	53083	Malaco International	3537.93	31
	35	53081	Malaco International	3537.93	31
	35	52750	Malaco International	3537.93	31
	35	53082	Malaco International	3537.93	31
	35	41578	Maloco Int'l	3479.36	31
	39	42071	Maria Wong Desi	1300.00	41
	39	40061	Maria Wong Desi	13000.00	41
	06	47729	Markall, Inc.	805.47	16
	38	49093	Markell Incorporated	1698.68	16
	27	48648	Markell, Inc.	1274.17	16
	27	49053	Markell, Inc.	17053.85	16
	27	47966	Markell, Inc.	8299.01	16
	04	48412	Markell, Inc.	108.63	16
	38	43918	Markell, Inc.	518.02	16

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	38	45113	Markell, Inc.	2530.44	16
	38	43916	Markell, Inc.	201.76	16
	06	46088	Markell, Inc.	1734.89	16
	27	47546	Markell, Inc.	8773.48	16
	27	47521	Markell, Inc.	15793.95	16
	27	47441	Markell, Inc.	1409.00	16
	38	44471	Markell, Inc.	2089.53	16
	38	44680	Markell, Inc.	665.63	16
	38	42576	Markell, Inc.	628.78	16
	38	39448	Markell, Inc.	639.00	16
	35	52014	McCaulery	608.58	22
	42	47161	McCaulery Tool & Supply C	1180.87	22
	90	45160	McCauley	719.46	22
	91	45159	McCauley	332.28	22
	42	41450	McCauley	345.06	22
	90	43084	McCauley	1234.10	22
	35	41464	McCauley	754.02	22
	90	39288	McCauley	294.87	22
	90	40557	McCauley	311.62	22
	42	39289	McCauley	615.10	22
	90	40425	McCauley	418.93	22
	90	44695	McCauley	944.23	22
	31	44950	McCauley	1064.89	22
	42	44237	McCauley	424.00	22
	46	48519	McCauley	231.75	22
	46	48155	McCauley	216.66	22
	90	43237	McCauley	570.68	22
	06	47504	McCauley	211.55	22
	42	41402	McCauley Tool	500.72	22
	42	44714	McCauley Tool	335.48	22
	42	45522	McCauley Tool	427.87	22
	42	45520	McCauley Tool	214.90	22
	06	47505	McCauley Tool	92.47	22
	47	43202	McCauley Tool	3050.50	22
	42	47146	McCauley Tool # supply	1693.35	22
	42	47146	McCauley Tool # supply	1693.35	22
	90	44850	McCauley Tool &	1335.06	22
	90	45273	McCauley Tool &	715.81	22
	90	47773	McCauley Tool & Supply	1197.06	22
	35	53098	McCauley Tool & Supply	158.69	22
	42	48005	McCauley Tool & Supply	133.07	22
	42	47703	McCauley Tool & Supply	259.69	22
	32	53097	McCauley Tool & Supply	1047.58	22
	42	47899	McCauley Tool & Supply	662.90	22
	42	47706	McCauley Tool & Supply	1329.12	22
	42	48603	McCauley Tool & Supply	248.44	22
	90	48630	McCauley Tool & Supply	843.48	22

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	39	49279	McCauley Tool & Supply	2919.34	22
	90	44684	McCauley Tool & Supply	757.22	22
	39	48156	McCauley Tool & Supply	1200.45	22
	42	47143	McCauley Tool & Supply	1453.09	22
	42	47702	McCauley Tool & Supply	459.31	22
	39	48157	McCauley Tool & Supply	1206.65	22
	90	47773	McCauley Tool & Supply	1197.06	22
	42	47154	McCauley Tool & Supply Co	732.72	22
	42	47918	McCauley Tool & Supply Co	693.19	22
	42	47162	McCauley Tool & Supply Co	332.79	22
	42	47145	McCauley Tool & Supply Co	854.46	22
	42	47145	McCauley Tool & Supply Co	854.46	22
	42	46169	McCauley Tool and Supply	785.01	22
	90	39141	McCauley Tool,&	442.19	22
	90	43339	McCaulry Tool	665.20	22
	35	52037	McCouley	283.00	22
	47	41571	McCuley	492.37	22
	90	47547	Meritt Uniform Center	4542.52	47
	06	40716	Mission Peck Su	465.94	31
	75	46451	Motorola	4824.45	44
	70	39583	Murray's Static	484.58	21
	70	42999	Murray's Statio	309.92	21
	93	49040	Murray's Stationers	511.20	21
	46	43129	Musson Theatric	903.12	17
	83	44806	Nashional Offic	595.34	22
	83	45701	Nashional Offic	5299.45	22
	04	45922	Nashional Offic	4796.82	22
	83	43531	Nashional Offic	149.10	22
	86	34911	Nashional Offic	5298.37	22
	78	39428	Nashional Offic	3582.66	22
	35	52412	Nashional Offic	344.85	22
	39	42678	Nashional Offic	342.93	22
	83	43532	Nashional Offic	221.52	22
	91	45440	Nashional Offic	223.65	22
	35	39192	Nashional Offic	374.88	22
	01	49128	Nashional Office Furnitur	117.15	22
	32	53544	Nashional Office Furnitur	272.64	22
	35	53552	Nashional Office Furnitur	860.52	22
	62	49131	Nashional Office Furnitur	335.48	22
	11	49205	Nashional Office Furnitur	1239.02	22
	11	49129	Nashional Office Furnitur	234.30	22
	93	45129	Nashional Office Furnitur	2000.82	22
	35	53087	Nashional Office Furnitur	247.30	22
	47	53396	Nashional Office Furnitur	2539.32	22
	83	49130	Nashional Office Furnitur	217.26	22
	29	48063	Nashional Office Furnitur	1497.39	22
	35	53149	Nashional Office Furnitur	1086.30	22

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	41	49132	Nashional Office Furnitur	234.30	22
	29	48063	Nashional Office Furnitur	1497.39	22
	87	47199	Nashional office Furnitur	805.14	22
	05	40945	National Office	3461.70	22
	42	48183	National Office Furniture	340.80	22
	91	45795	Natl Auto Suppl	1192.73	41
	90	40035	New West Busine	941.28	21
	83	43851	New West Busine	4051.90	21
	83	48530	New West Business Forms	1902.62	21
	42	48036	OKI NUrsery	4326.57	43
	90	38901	Oakland Oil Co.	2499.10	31
	39	39220	Oakland Oil Co.	433.79	31
	90	43297	Oakland Oil Com	379.98	22
	90	42812	Oakland Oil Com	602.74	22
	90	46881	Oakland Oil Company, Inc.	1560.71	22
	90	46881	Oakland Oil Company, Inc.	1560.71	22
	90	44002	Ocampo -Talao	6356.77	61
	90	48458	Ocampo-Talao	1000.00	61
	47	40817	Ocampo-Talao Co	6103.03	61
	47	41255	Ocampo/Talao Co	30162.93	61
	42	47438	Oki Nursery	5391.57	43
	35	41412	Oliver Brother	1288.65	21
	47	40527	P & F Distribut	933.02	16
	91	46425	Pacific Coast Retreaders	1831.80	42
	74	39615	Pacific Compute	700.13	32
	87	44753	Pacific Compute	391.81	32
	05	48198	Pacific Computer Supply	127.80	32
	38	48940	Pacific Computer Supply	1087.79	32
	05	48440	Pacific Computer Supply	143.78	32
	06	44050	Pattingel Bookb	410.03	17
	15	45111	Pettingel Book	2432.46	17
	01	47282	Pettingel Book Bindery	1986.23	17
	83	44230	Pettingell Book	447.30	17
	15	44378	Pettingell Book	5974.65	17
	40	44792	Pettingell Book	527.18	17
	06	43399	Pettingell Book	841.35	17
	15	39757	Pettingell Book	4345.20	17
	15	39758	Pettingell Book	712.22	17
	47	53354	Pettingell Book Bindery	4686.00	17
	25	49041	Pettingell Book Bindery	745.50	17
	15	47491	Pettingell Book Binding	1607.09	17
	90	39756	Pittingell Book	958.50	17
	91	48597	Prof. Police Supply	362.10	17
	91	41523	Professional Po	864.25	42
	47	52201	Professional Po	306.70	17
	06	46020	Professional Po	2694.45	17
	91	44304	Professional Po	3392.03	17

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	38	44654	Professional Po	166.78	17
	91	40512	Professional Po	2508.08	17
	47	40612	Professional Po	305.18	18
	31	40364	Professional Po	1453.73	18
	06	41158	Professional Po	199.69	17
	38	43925	Professional Po	4338.81	17
	31	39446	Professional Po	1456.92	17
	31	39447	Professional Po	2182.83	17
	06	47334	Professional Police Suppl	692.25	17
	38	49111	Professional Police Suppl	19814.33	17
	04	48331	Professional Police Suppl	3983.10	17
	47	53047	Professional Police Suppl	306.72	17
	38	47679	Professional Police Suppl	4338.81	17
	38	48928	Professional Police Suppl	1831.80	17
	91	47583	Professional Police Suppl	2822.25	17
	91	48824	Professional Police Suppl	457.95	17
	91	49303	Professional Police Suppl	1606.02	17
	91	49122	Professional Police Suppl	429.73	17
	91	47734	Professional Police Suppl	6975.75	17
	91	46996	Professional Police Suppl	6629.63	17
	91	47244	Professional Police Suppl	2333.42	17
	85	47644	Professional Police Suppl	1114.93	17
	27	48589	Professional Police Suppl	8413.50	17
	91	48309	Professional Police, Supp	457.95	17
	42	39849	QualITY Fresh P	230.00	31
	42	43158	Quality Fresh	6500.00	31
	42	44089	Quality Fresh	6500.00	31
	42	44088	Quality Fresh	230.00	31
	85	44410	Quality Fresh	10000.00	31
	85	45405	Quality Fresh	10500.00	31
	42	40674	Quality Fresh	5800.00	31
	42	40675	Quality Fresh	230.00	31
	42	39850	Quality Fresh P	7200.00	31
	85	42624	Quality Fresh P	11000.00	31
	42	43157	Quality Fresh P	230.00	31
	85	43784	Quality Fresh P	11000.00	31
	42	45070	Quality Fresh P	6500.00	31
	42	45065	Quality Fresh P	230.00	31
	85	41439	Quality Fresh P	10500.00	31
	42	42054	Quality Fresh P	6500.00	31
	42	42055	Quality Fresh P	230.00	31
	85	40134	Quality Fresh P	11500.00	31
	42	39032	Quality Fresh P	5000.00	31
	42	39033	Quality Fresh P	160.00	31
	85	39316	Quality Fresh P	10500.00	31
	85	47695	Quality Fresh Produce	10000.00	31
	85	48779	Quality Fresh Produce	10000.00	31

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	85	46396	Quality Fresh Produce	10000.00	31
	42	46074	Quality Fresh Produce, In	7200.00	31
	42	47100	Quality Fresh Produce, In	7200.00	31
	42	47099	Quality Fresh Produce, In	230.00	31
	42	48333	Quality Fresh Produce, In	230.00	31
	42	46073	Quality Fresh Produce, In	230.00	31
	42	48334	Quality Fresh Products, i	6500.00	31
	90	40992	Quayle and Com.	1917.00	16
	14	45838	Rachel Dist. Co	879.69	22
	90	40009	Ramex Pumping S	1157.12	32
	47	52077	Ramex Pumping S	3306.83	32
	90	42677	Ramex Pumping S	17061.30	32
	47	42552	Ramex Pumping S	1005.36	32
	90	42787	Ramex Pumping S	503.21	32
	85	42628	Ramex Pumping S	945.72	32
	47	41440	Ramex Pumping S	758.28	32
	90	45901	Ramex Pumping S	2048.59	32
	27	48263	Ramex Pumping Systems	2850.08	32
	85	48676	Rebarber Enterprises	3646.80	42
	35	40914	Rie Racher Dist	445.17	22
	38	49108	Rie Racher Dist. Co.	1278.00	22
	38	49342	Rie Racher Dist. Co.	2147.04	22
	35	52156	Rie Rachel Dist	850.94	22
	85	48563	Royce Rolls Ringer Co.	9765.84	19
	91	40594	S.F Engine Re-M	2183.25	31
	27	43076	S.F.Bay Area Ca	1532.17	41
	85	49263	S.L. Pemberton, Inc.	1788.14	16
	04	40577	Saagan Moving &	1960.00	31
	85	40676	Santora Sale	2925.56	16
	06	48804	Santora Sales	223.03	16
	42	47715	Santora Sales	225.03	16
	85	49262	Santora Sales	3344.14	16
	83	49138	Santora Sales	1540.20	16
	35	53197	Santora Sales	961.16	16
	27	48406	Santora Sales	2198.16	16
	85	43045	Santora Sales	196.49	16
	27	44817	Santora Sales	1868.22	16
	75	44525	Santora Sales	5367.60	16
	90	43668	Santora Sales	4233.37	16
	47	52370	Santora Sales	705.14	16
	35	52870	Santora Sales	2361.64	16
	75	45423	Santora Sales	5367.60	16
	35	53483	Santora Sales	1415.39	16
	75	46209	Santora Sales	5367.60	16
	27	47107	Santora Sales	2198.16	16
	06	47216	Santora Sales	130.46	16
	35	53272	Santora Sales	4723.26	16

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	86	56478	Santora Sales	5594.45	17
	42	41944	Santora Sales	1304.63	16
	86	56331	Santora Sales	2108.70	16
	35	40008	Santora Sales	961.16	16
	35	38808	South C. Lumber	1043.70	32
	14	40330	Space Tech Safe	281.16	21
	90	39199	Space Tech Safe	342.66	21
	41	39225	Space-Tech	114.22	21
	12	40489	Space-Tech Safe	306.72	21
	61	40628	Space-Tech Safe	463.91	21
	11	38972	Speedy Gonzales	88.93	31
	10	42238	Speedy Gonzales	181.05	31
	10	48889	Speedy Gonzales	45.26	31
	10	48610	Speedy Gonzales	271.57	31
	10	48613	Speedy Gonzales	135.79	31
	10	46469	Speedy Gonzales	181.05	31
	10	48626	Speedy Gonzales	90.52	31
	91	45858	Speedy Gonzales	649.99	31
	06	39871	Speedy Gonzalez	157.41	31
	83	38674	Speedy Gonzalez	531.97	31
	91	41153	Speedy Gonzalez	215.66	31
	80	38998	Speedy Gonzalez	286.33	31
	80	38997	Speedy Gonzalez	554.01	31
	80	39421	Speedy Gonzalez	314.71	31
	47	52134	Speedy gonzalez	181.05	31
	90	48225	Standard Plumbing Supply	1000.00	41
	40	52018	Sullivan & Asso	2800.00	16
	29	46817	The Printout	791.80	61
	80	46476	The Printout	534.90	61
	90	48706	The Printout	6357.50	61
	39	00128	The Printout	629.52	61
	41	48518	The Printout	1542.06	61
	90	41985	The Racher Dist	364.23	22
	35	52299	The Racher Dist	1778.55	22
	90	48799	Theisen Galss Co.	2000.00	16
	35	53385	Theisen Galss Co.	4106.98	16
	35	43141	Theisen Glass C	7126.44	16
	35	52105	Theisen Glass C	16389.29	16
	35	41318	Theisen Glass C	2561.06	16
	35	42337	Theisen Glass C	2422.88	16
	35	52765	Theisen Glass Co.	1861.62	16
	05	46730	Theisen Glass Co.	162.20	16
	90	48455	Theisen Glass Company	1000.00	16
	35	52159	Thiesen Glass C	2413.50	16
	38	45233	Transo Envelope	905.25	42
	27	48858	Valley Office Equip.	6606.62	18
	91	48839	Valley Office Equipment	361.89	18

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	35	53599	Valley Office Equipment	450.59	18
	46	39295	W&F Building Ma	4975.00	21
	46	47065	W&F Building Maintenance	2495.00	21
	38	48393	Wabg Labs.	18057.08	44
	27	49134	Walter Carr	436.22	16
	39	48049	Walter R. Carr Co.	3780.53	16
	38	44092	Wang Lab.	3433.56	44
	15	46828	Wang Lab.	289055.91	44
	42	48163	Wang Lab., Inc.	3195.00	44
	15	46854	Wang Labaratory	8434.80	44
	01	44547	Wang Laboratore	343.78	44
	04	49322	Wang Laboratoreis, Inc.	5977.42	44
	83	42540	Wang Laboratori	383.40	44
	83	45307	Wang Laboratori	41147.34	44
	27	41384	Wang Laboratori	1111.86	44
	47	41455	Wang Laboratori	4686.00	44
	85	40462	Wang Laboratori	8951.75	44
	42	40281	Wang Laboratori	23096.00	44
	40	40192	Wang Laboratori	45144.92	44
	03	41430	Wang Laboratori	596.40	44
	40	38949	Wang Laboratori	6517.80	44
	09	39140	Wang Laboratori	1060.74	44
	05	39661	Wang Laboratori	76.68	44
	09	39993	Wang Laboratori	96574.92	44
	31	40428	Wang Laboratori	10367.78	44
	41	40496	Wang Laboratori	115.02	44
	09	43263	Wang Laboratori	3412.26	44
	01	41386	Wang Laboratori	221.52	44
	85	40463	Wang Laboratori	215020.36	44
	31	40363	Wang Laboratori	298.20	44
	09	39114	Wang Laboratori	370.62	44
	85	40372	Wang Laboratori	41144.69	44
	08	40487	Wang Laboratori	68.16	44
	27	44745	Wang Laboratori	648.00	44
	04	40360	Wang Laboratori	646.67	44
	09	39177	Wang Laboratori	6191.91	44
	35	39702	Wang Laboratori	383.40	44
	47	42005	Wang Laboratori	6414.41	44
	31	40555	Wang Laboratori	102664.64	44
	01	39128	Wang Laboratori	869.04	44
	01	48040	Wang Laboratories	347.61	44
	15	46855	Wang Laboratories	5254.60	44
	09	49287	Wang Laboratories	83.07	44
	49	53554	Wang Laboratories	272.64	44
	15	46856	Wang Laboratory	5980.93	44
	04	40962	Wang Laboratory	281.16	44
	03	45229	Wang Labs	21762.00	44

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	83	46982	Wang Labs	20707.75	44
	83	46960	Wang Labs	20311.20	44
	83	46969	Wang Labs	4677.48	44
	75	47663	Wang Labs	4556.70	44
	83	46968	Wang Labs	7577.47	44
	30	49098	Wang Labs	1293.33	44
	83	47060	Wang Labs	6874.57	44
	38	47670	Wang Labs	992.58	44
	83	48909	Wang Labs	2062.00	44
	87	49212	Wang Labs	41307.09	44
	04	47971	Wang Labs	4931.58	44
	44	48733	Wang Labs	2844.13	44
	27	42461	Wang Labs	651.35	44
	85	42915	Wang Labs	7796.80	44
	29	43120	Wang Labs	913.77	44
	35	39966	Wang Labs	7820.63	44
	83	41004	Wang Labs	26536.06	44
	85	41055	Wang Labs	3082.54	44
	35	40984	Wang Labs	268.38	44
	47	40826	Wang Labs	16143.27	44
	40	41757	Wang Labs	17191.68	44
	83	39280	Wang Labs	563.38	44
	40	53052	Wang Labs	545.70	44
	47	38960	Wang Labs	40617.40	44
	12	48361	Wang Labs	958.50	44
	09	40957	Wang Labs	25761.74	44
	12	48585	Wang Labs	299.20	44
	45	39761	Wang Labs	3270.83	44
	70	49323	Wang Labs	5608.89	44
	35	39030	Wang Labs	8722.78	44
	83	43167	Wang Labs	213.00	44
	29	44498	Wang Labs	562.32	44
	03	44936	Wang Labs	490.75	44
	03	45231	Wang Labs	5788.70	44
	03	45226	Wang Labs	65769.60	44
	12	48337	Wang Labs	460.08	44
	06	49290	Wang Labs	11339.69	44
	03	44937	Wang Labs	494.16	44
	03	45227	Wang Labs	14918.40	44
	12	48338	Wang Labs	748.05	44
	83	42914	Wang Labs	258573.05	44
	29	46247	Wang Labs	880.54	44
	38	49195	Wang Labs	4230.18	44
	38	39278	Wang Labs, Inc.	657.74	44
	86	56747	Wang Labs.	27551.12	44
	40	53269	Wang Labs.	5182.07	44
	31	47801	Wang Labs.	646.66	44

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	72	48536	Wang Labs.	6704.77	44
	40	53589	Wang Labs.	1980.90	44
	30	42725	Wang Labs.	5500.51	44
	91	47866	Wang Labs.	16130.70	44
	12	48400	Wang Labs.	1606.02	44
	12	48209	Wang Labs.	340.80	44
	40	53609	Wang Labs.	7510.59	44
	41	48931	Wang Labs.	24529.08	44
	38	48584	Wang Labs.	460.08	44
	91	49325	Wang Labs.	5804.03	44
	85	42568	Wang Labs.	2654.83	44
	27	42882	Wang Labs.	345.06	44
	27	42881	Wang Labs.	766.80	44
	04	43582	Wang Labs.	208.74	44
	38	44093	Wang Labs.	12290.10	44
	44	44599	Wang Labs.	5723.20	44
	31	44223	Wang Labs.	567.85	44
	09	44497	Wang Labs.	4357.98	44
	74	47894	Wang Labs.	19926.94	44
	03	45228	Wang Labs.	7497.60	44
	01	46944	Wang Labs.	19881.20	44
	09	47002	Wang Labs.	340.80	44
	38	47867	Wang Labs.	20352.15	44
	83	46961	Wang Labs.	59261.71	44
	05	00320	Wang Labs.	40114.84	44
	30	47242	Wang Labs.	639:00	44
	38	46872	Wang Labs.	331.00	44
	87	48709	Wang Labs.	2108.48	44
	38	42137	Wang Labs.	562.32	44
	03	47243	Wang Labs.	253.89	44
	01	47775	Wang Labs.	2296.14	44
	12	47777	Wang Labs.	12644.53	44
	12	47776	Wang Labs.	2540.02	44
	12	47800	Wang Labs.	1789.20	44
	40	53269	Wang Labs.	5182.07	44
	73	48891	Wang Lbas.	370.62	44
	31	49011	Wang Lbs	347.62	44
	83	45248	Wang Northwest	4700.00	44
	25	41431	Wang Supplies	731.87	44
	65	46058	Wang Supplies Division	374.88	44
	83	49222	Western Computer Group	477.12	22
	25	41782	Willats Printin	5323.30	16
	08	40640	Willats Printin	688.58	16
	83	46454	Willats Printing Co.	795.56	16
	41	48143	Willats Ptg. Co.	883.95	16
	47	41781	Willts Printing	906.85	16
	42	44376	Wilson Trophy C	3664.45	17

ITEM NO	DIV/ DEPT#	CON #/ PO #	CONTRACTOR	CONTRACT AMOUNT	MBE/ WBE
	42	42430	Window Wear	361.68	17
	35	53474	bay Area Business Systems	4258.94	41

MBE/WBE AWARDS
BY DEPARTMENTS TO
NON-CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE CLASS
HA	A & J ELECTRONICS CO.	500	41
83	A & K MECHANICAL	191	16
28	ABRAHAM JUDITH	7000	16
83	AKINS OFFICE MACHINE	4965	16
27	ALEXANDER, MILLNER & McGEE	60000	21
HA	ALEXANDER, MILLNER & McGEE	145064	21
03	ALFRED GARIBAY	642	66
03	ALICIA MAFFEI	358	16
RA	ALL BRIGHT BLDG. MAINTENANCE	4500	26
28	ALFER, NATALIE	2500	16
28	ALQUILAR MARIA	750	36
40	AMERICAN COMPUTER EXCHANGE	120000	41
63	AMERICAN PRINTING CO.	97	21
63	AMERICAN PRINTING CO.	127	21
63	AMERICAN PRINTING CO.	281	21
63	AMERICAN PRINTING CO.	80	21
01	ANDRE TORRICE	22500	16
03	ANDREA P. LOSS	1829	16
03	ANN BRANDNER	150	16
03	ANNE MARIE OLBING	49	16
03	ANNE UNTERBERGER	442	16
03	ARLINE FITZGEROLD	105	16
83	ARMANDO CAMPLIS	150	31
83	ARNALDO CABRERA	400	31
38	ARTHUR ROSE	674	21
RA	ARTHUR SILVERS	17000	21
83	ASIAN WEEK	15	41
HA	ASIAN WEEK NEWSPAPER	167	41
83	ASTORIAN T & K	40	61
01	AUDREY HARRIS	2100	16
03	BARBARA YEE	73	46
28	BASS, RICHARD	7750	21
HA	BAY AREA DATA PRODUCTS	129	41
38	BETTY CALIS, Ph.D.	4568	16
83	BOB HABER & ASSOCIATES	25960	41
9001	BRENDA HERBERT & ASSOC.	21738	26
HA	BRENNER & SON TOOL SHARPE	7449	31
28	BROKKE PEGAN	2500	16
70	BUSINESS DEVEL	20000	16
03	CANDICE FRANCIS	835	16
HA	CARLOS BEA LAW CORP.	9504	31
03	CAROL JAMES	5	16
03	CAROLE ANDERSON	69	46
03	CAROLYN ESTEVAS	88	36
38	CAROLYN SKEADZIER	5096	16
03	CARTER & TORNO	1121	16

MBE/WBE AWARDS
BY DEPARTMENTS TO
NON-CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE CLASS
34	CARYL MEZEY	320	12
34	CARYL MEZEY	970	16
70	CERCA	20000	21
03	CHAN, DUNCAN, FUJIMOTO	35	46
83	CHINATOWN MED. LAB	2028	41
HA	CHINESE TIMES	203	41
83	CHINESE TIMES	86	41
HA	CHONG IMPORTS	249	41
38	CHRISTINA SCHNEIDER	4576	16
0901	CIRRUBE M. HAGAN	63000	16
HA	COMSTOCK PEST CONTROL	3070	31
01	CONSTANCE BRAND	27408	16
27	CORRINE NEILL	4640	16
38	CYCLE SOURCE	344	46
HA	D. K. W. PHOTOGRAPHIC CENTER	2049	41
80	D.I.S.	19329	51
03	DALLAS & WHITE	16090	26
40	DANVILLE RESEARCH	150000	21
30	DAVID A. GARCIA	3000	31
70	DEBBIE HENSEN	7000	16
70	DEBBIE HENSEN	35000	16
83	DEBORAH ROGOW	9000	16
03	DIANA JOHNSTON	200	16
38	DON GONZALES	75	31
34	DONNA HITCHENS	209	16
0402	DONNA SULLIVAN	25	16
37	DORIS LEVINE	6210	16
03	DORIS LEVINE	1366	16
03	DUENSING REPORTERS	16	16
HA	De La FUENTE ENGINEERING	38824	31
83	EAST/WEST	45	41
HA	ELEODORO C. CABILLAN	5487	31
03	ELIZABETH D. WHITE	229	16
25	ELIZABETH J. ROBBINS	73500	19
01	ELRA GROUP	31521	41
38	ESSI	600	16
HA	EUGENE GIRARD CHATMAN	25183	21
30	EVELYN L. WILSON	600	16
9001	EVERETT BRANDON ASSOC.	17575	21
HA	F & E CHECK PROTECTOR CO.	159	31
HA	FILORO CORP/K.M. ENGINE	31400	41
03	FLORENCE PILIAVIN	35	16
0902	FRAN FOX HASKEL & ASSOC.	88400	16
0402	FRAN FOX HASKEL & ASSOC.	88400	16
28	FREY VILLA	2500	16
HA	G. RICHARDS/TOMMY BARFIEL	345	21

MBE/WBE AWARDS
BY DEPARTMENTS TO
NON-CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE CLASS
0402	GENTRY INC.	85000	16
0902	GENTRY INC.	85000	16
70	GERMAINE WONG	45000	46
70	GERMAINE WONG	15000	46
03	GERRIE A. DOWA	96	16
HA	GINN WALL CO. INC.	1296	41
40	GITANE PAINTING & WATER PROOF	42000	21
40	GITANE PAINTING & WATER PROOF	57100	21
HA	GOULD MERSEREAU	820	41
03	GRACE DUHAGEN	421	16
80	GRANT PRINTING	1225	41
HA	GRAPHIC BUSINESS FORMS	1528	41
44	HAHN HOLLAND	200000	21
03	HANNAH KAUFMAN	55061	16
83	HENRY'S ACCUPUNTURE EQUIP. CO.	1426	41
RA	HIDEO SASAKI	75000	46
0902	HUSTON SYSTEM SERVICES	60000	41
40	INFORMANAGE INC.	190000	21
03	IRENE MARITO	109	16
RA	ISABEL BERNACIAKS	25000	31
9001	J. HOPKINS & CO.	580000	16
0902	JAMES NELSON & CO.	50000	26
HA	JAMES SHAW PRINTERS, INC.	939	41
03	JAN BROWN & ASSOC.	3238	16
03	JANE F. MOORE	17	16
0402	JANET ONG	42	16
03	JANICE DECOVNICK	200	16
03	JANICE JOBE	105	46
03	JANICE L. DAVIS	190	26
27	JANIS BELL	3600	16
RA	JAYSON BRYANT	26000	21
03	JEAN HOCKENBERRY	60	16
03	JEAN SARVIS	1425	16
38	JENNI RHURI	3170	16
03	JOLINA C. STONE	1665	16
9002	JOSEPH CHOW & ASSOC.	42450	41
03	JOSEPH DESOUZA	1607	31
03	JUNE LEATHLEY	22	16
HA	K & K MUSIC	1700	41
HA	K E FUNG NG GALLERY	236	41
HA	K. K. GRAPHICS PRINTING	8730	41
0402	K. KAUFMAN	1155	16
03	K. L. BINDER	6543	16
83	KALEIDOSCOPE TRAVEL	55061	16
9001	KAREN COHN M.S.	4000	16
03	KAREN L. MANOOGIAN	34	46

MBE/WBE AWARDS
BY DEPARTMENTS TO
NON-CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE CLASS
03	KARRY LILLARD	163	16
03	KATHLEEN M. GRANT	272	16
HA	KEM LEE STUDIO	339	41
03	KIRWAH ASSOC.	46	46
28	KOPECEK VERA	74000	16
03	L. J. HART	760	16
40	LAWRENCE LUM	20000	41
HA	LEON CARLEN & WHITE CONST.	23810	21
HA	LIGHT SALES	3300	41
38	LIGHTING POWDER	3024	17
38	LINDA PRINSKY	3216	17
03	LINDA STAIGER	325	16
03	LORRAINE DAY	1000	16
03	LYNN OTO	255	46
03	M. VIOLA	111	16
03	MADELINE FREDA	3655	16
03	MAIDA B. TAYLOR	323	16
70	MARGARET GAINER	5000	16
80	MARIA AREITIO	1406	36
03	MARILYN BECKER	10511	46
03	MARLENE CAPRA	1355	16
83	MARY BERGQUIST	250	16
03	MARY E. SCHEFFER	944	16
03	MARY HALL	120	16
0402	MARY McNEILL	3250	21
03	MARY P. RABOCY	568	16
HA	MICRO TECH INTL.	3050	41
83	MISSION HEARING	500	31
0402	MORGAN, OLMSTEAD, KENNEDY, INC.	10	16
0402	MYESHA JENKINS	7290	26
30	McBER AND COMPANY	24282	21
HA	McCAULEY TOOL & SUPPLY	13149	31
29	McGUIRE & COMPANY	65580	21
03	NANCY J. PALMER	92	16
38	NANCY MORAN	552	16
03	NANCY OLSEN	750	16
HA	NEUVA CASTILLA CO.	7546	31
92	NG CHUN YUEN & POWER ANDERSON	74000	41
03	NOGARA REPORTING	1449	46
83	NORMA JACEK	34000	16
HA	NUEVA CASTILLA CO.	8162	31
9006	NUNN BETTER	5000	16
40	O'KEEFE - MIKUMO CO.	137000	41
HA	OAKLAND TRIBUNE	4060	21
HA	OCEAN SPRAY PLASTERING CO.	9900	21
HA	OLYMPIC TROPHY & AWARDS	338	31

MBE/WBE AWARDS
BY DEPARTMENTS TO
NON-CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE CLASS
RA	ON TARGET	12000	21
83	ORTHO PHARMACEUTICAL	5000	21
83	ORTHO PHARMACEUTICAL	2000	21
83	PACIFIC PRINTING	294	41
03	PAM SAMBUCK	104	16
03	PAT FRANKLYN	1653	16
28	PATLAN RAY	1200	31
03	PATRICIA CALLAHAN	434	16
03	PATRICIA EVERICH	117	16
83	PATRICK AND ESTHER LEUNG	80550	41
01	PEAT, MARWICK & MITCHELL CO.	8379	21
03	PENELOPE DENENBERG	83	16
HA	PHILLIPHINE NEWS	200	61
0902	PRECISION WRITING	77272	16
28	PROVISOR JANIS	2500	16
30	PSYCHOMETRICS, INC.	7000	16
HA	QUINLAN'S GREAT WALL	213732	41
HA	R & D TRUCK & AUTO BODY	8635	31
RA	RAI OKAMOTO	36000	41
RA	RAI OKAMOTO	16000	41
RA	RAY CARLISLE	26000	21
HA	RHEEM MANUFACTURE CO.	11413	31
83	RICHARD BAINS, ALMA-MESA BAINS	31800	21
03	RITA A. HOWELL	173	26
83	ROBERT WATSON	8000	21
0902	RON HO ASSOCIATES	95000	41
0402	ROSCOE SIMMONS	6175	21
28	ROSENTHAL, ANNE	2000	16
03	ROWENA KOROBKIN	1150	16
RA	RUDOLPH BARKER	26000	21
03	RUTH CANAVAN	6025	16
28	RYAN MARY MILES	20000	16
HA	S.F. BUSINESS MA.	8256	41
80	S.F. JOURNAL	11996	41
03	S.G. McGUGOR	190	16
HA	SAN JOSE MERCURY NEWS	202	32
03	SCHILLER & HILLABRAND	27326	16
HA	SCOTT AND SCOTT MOVING	65552	21
83	SENTEX SENSING TEC	30197	16
38	SET COM	1761	18
03	SHIRLEY BUTLER	37	16
HA	SIGNS BY ERWIN JONG	370	41
HA	SING TAO NEWSPAPERS	331	41
83	SING TAO NEWSPAPERS	235	41
83	SLINKARD, LEE ANN	20601	16
03	STACY HARRIS	746	16

MBE/WBE AWARDS
BY DEPARTMENTS TO
NON-CERTIFIED FIRMS

DEPARTMENT	CONTRACTOR	AWARD AMOUNT	MBE/WBE CLASS
HA	STAR GLASS CO.	295	31
03	STEPHEN PANTOS	1875	31
HA	SUN REPORTER	477	21
03	SUSAN CAMPBELL	415	16
03	SUSAN HOUGH	150	16
0402	SUSAN LEE	105	16
70	TARA SULLIVAN	7000	16
RA	TAYLOR CULVER	75000	21
28	TAYLOR YOSHIO	7500	46
03	TERESA IGNAGHI	296	46
HA	TERRY WARREN & STEWART	62500	21
HA	THE KOREAN TIMES	200	41
63	THOUGHTS OF TRAVEL	98	16
83	TRUE RECORDINGS CO.	373	41
83	TRUE RECORDINGS CO.	217	41
83	TRUE RECORDINGS CO.	152	
83	TRUE RECORDINGS CO.	216	41
03	VALATA, JENKINS, MONROE	300	16
03	VARELA & MALKRYN	60	16
83	VASQUEZ HEARING	250	31
83	VERNATTA COLDWELL	13944	26
HA	VICKY M. TUBBS	33724	21
03	VICTORIA FAKTOROVICH	54	16
83	VIVIANA MARTINEZ	25	36
HA	WESTERN SERVICE, INC.	64597	21
HA	WOLVERINE BRASS	16894	41
83	WORLD JOURNAL	190	41
HA	Y & R TIRE SERVICE	8972	41
03	ZANDONELLA REPORTING	172	16

RECEIVED JUL 2 7 1987

"C O M M E N T A R Y"

..an appendix..

City and County of San Francisco

Minority/Women/Local Business Enterprises

Contracting Participation Report

FY 1984 - 1985 and FY 1985 - 1986

HUMAN RIGHTS COMMISSION OF SAN FRANCISCO
1095 Market Street, Suite 501
San Francisco, California 94103
(415) 558-4901

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Ray King

The Human Rights Commission is in the process of issuing a Minority/Women/ Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Parking Authority	1984/85	2,747,724	1,294,781	117,000
	1985/86	708,873	224,418	-0-

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/ WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco

Parking Authority

RECEIVED
JUN 18 1987
S.F. Human Rights Commn.

Members:

JOHN PATRICK SHORT
Chairman

MICHAEL S. SALARNO
Vice Chairman

Q. TODD DICKINSON
E. PORCHER HESTER
JAMES K. HO

RAY KING
Director

KEVIN M. HAGERTY
Assistant Director

DIANNE FEINSTEIN, Mayor

June 17, 1987

Mr. Frank Anderson
Human Rights Commission
1095 Market Street, Suite 501
San Francisco CA 94103

Dear Frank:

As I indicated to Pansy Waller, I am concerned with the reporting of the MBE/WBE/LBE data for the 1984/85 and 1985/86 fiscal years.

Since the bulk of our contract dollars is in leases, I am concerned with the change in method of reporting between the two fiscal years as being very confusing, and would hope that something can be worked out in making the reports consistent one way or the other. I'm sorry we have not had an opportunity to meet, but hope that this matter can be resolved.

Sincerely,

Ray

Ray King
Director

RK/lc
2128A

(415) 558-4675 25 Van Ness Ave., Suite 410 San Francisco CA 94102-4576

ity and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

RECEIVED

JUN 8 1987

CONTRACT ADMINISTRATION

Dear MBE/WBE/LBE Department Liaison: George Delgado

The Human Rights Commission is in the process of issuing a Minority/Women/ Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Public Works	1984/85	24,013,816	4,819,737	668,786
	1985/86	35,509,086	13,845,138	68,665

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/ WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco

Department of Public Works
OFFICE OF FINANCIAL MANAGEMENT
AND ADMINISTRATION
CONTRACT ADMINISTRATION DIVISION

June 9, 1987

RECEIVED
JUN 12 1987

Mr. Frank Anderson, Coordinator
Human Rights Commission
Office of Minority/Women Business Enterprise
1095 Market Street Suite 501
San Francisco, California 94103

Dear Mr. Anderson:

We have received your letter of June 8, 1987, copy attached, wherein you show the Minority/Women/Local Business Enterprise Performance Data for the Department of Public Works for FY 1984/85 and FY 1985/86 as follows:

AWARDING DEPT	FY	TOTAL ELIGIBLE CONTRACT DOLLARS AWARDED	TOTAL CONTRACT DOLLAR AMOUNT AWARDED TO MBE's	TOTAL CONTRACT DOLLAR AMOUNT AWARDED TO WBE's
Dept of Public Works	1984/85	21,013,816	4,819,737 (23%)	668,786 (4.2%)
	1985/86	35,509,086	13,845,138 (39%)	68,665 (.2%)

In comparison, our records reflect the following data, which differs from what is shown in your letter:

AWARDING DEPT	FY	TOTAL ELIGIBLE CONTRACT DOLLARS AWARDED	TOTAL CONTRACT DOLLAR AMOUNT AWARDED TO MBE's	TOTAL CONTRACT DOLLAR AMOUNT AWARDED TO WBE's
Dept of Public Works	1984/85	21,013,816	4,414,228 (21%)	859,786 (4%)
	1985/86	35,455,864	12,899,083 (36%)	791,594 (2%)

Please note that our data is based on Quarterly MBE/WBE/MBO reports which were officially transmitted to H.R.C. for fiscal years 1984-85 and 1985-86.

If you need to reconcile differences between your records and ours, please contact Mr. T. C. McCarthy of my office at 554-6228.

Very truly yours,

George D. Delgado
Head of Division

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Mary Ann de Souza

The Human Rights Commission is in the process of issuing a Minority/Women/ Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Sheriff's Dept.	1984/85	32,750	19,196	7,622
	1985/86	35,100	10,000	2,500

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/ WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

RECEIVED
JUN - 5 1987
S.F. Human Rights Comm.

OFFICE OF
THE SHERIFF

MICHAEL HENNESSEY, Sheriff
WILLIAM A. DAVIS, Undersheriff

Room 333, City Hall
SAN FRANCISCO, CA 94102
Administration 554-7225

June 4, 1987

REF: F/S-87-108

Mr. Frank Anderson, Coordinator
Human Rights Commission
1095 Market Street, Suite 501
San Francisco, CA 94103

RE: MBE/WBE/LBE Data FY 1985-86

Dear Mr. Anderson,

The Sheriff's Department has reviewed the data for our participation, FY 1985-86. Comparing your data with our records, there appears to be a discrepancy. Our reports indicate the following:

Contract Amount	MBE	WBE
$35,000	23,000	12,100

Please contact me if you require further information.

Sincerely,

MARY ANN DE SOUZA, CAPTAIN
Financial Services Manager

MAD:nl

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Robert Feldman

The Human Rights Commission is in the process of issuing a Minority/Women/ Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Permit Appeals	1984/85	5,420.	-0-	5,420
	1985/86	6,210	-0-	-0-

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/ WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco

Board of Permit Appeals

S.F. HUMAN RIGHTS COMM.
1987 JUN -9 AM 11:02

June 5, 1987

Frank Anderson, Coordinator
Office of M/WBE
Human Rights Commission
1095 Market Street, Suite 501
San Francisco, CA 94103

RE: DEPARTMENT COMMENTS ON DATA REPORT

Dear Mr. Anderson:

This letter is a reqponse to your letter to this department dated June 3, 1987, which indicated this department's participation in the MBE/WBE Program in FY1984/85 and FY1985/86. You invited comments to be made a part of your report.

1. Our sole contract is for a stenographic court reporter who transcribes all testimony at Board meetings.

2. For the past ten years this office has used the service of a woman court reporter who is self employed. Her certification is pending. (She has not completed the process yet.)

3. The Purchaser's Office has informed this department that no MBE or WBE court reporters are certified at this time.

4. It is our intention to meet our MBE/WBE goals.

Any questions may be directed to me at 554-6720.

Yours truly,

Robert H. Feldman
Executive Director

RF/jr

(415) 558-4421 Room 154-A, City Hall San Francisco 94102

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Martha Kessler

The Human Rights Commission is in the process of issuing a Minority/Women/Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
City Planning	1984/85	57,254	10,209	13,045
	1985/86	409,080	50,250	63,750

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco
Department of City Planning

450 McAllister Street
San Francisco, CA 94102

ADMINISTRATION
(415) 558-6414 / 558-6411
CITY PLANNING COMMISSION
(415) 558-6414
PLANS AND PROGRAMS
(415) 558-6264
IMPLEMENTATION / ZONING
(415) 558-6377

1987 JUN 11 PM 12 06

June 10, 1987

MEMORANDUM

TO: Frank Anderson

FROM: Martha Kessler MIC

SUBJECT: Performance Data Report

I have reviewed the MBE/WBE information provided to this office for F/Y 1984-85 and F/Y 1985-86, as contained in your memorandum of June 3, 1987.

The F/Y 1984-85 data for prime contracts appears to be correct. However, the F/Y 1985-86 data does not accurately reflect Department records and reporting for this period. The Department's contract with McGuire and Company, a black MBE firm, is not reflected in the F/Y 1985-86 totals. The amount of this contract was $65,580. While it appears that McGuire and Company may not have been certified at the time specified by the Human Rights Commission, it is my understanding that an affidavit dated May 24, 1983 is on file at the Human Rights Commission. As far as we know, McGuire and Company is a bona fide MBE contractor.

It should also be noted that the EDAW prime contract in F/Y 1985-86 had significant MBE/WBE subcontractors.

MAK:80/jp

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Audrey Oliver

The Human Rights Commission is in the process of issuing a Minority/Women/Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Chief Admin. Officer	1984/85	4,774,328	559,440	72,579
	1985/86	378,000	-0-	20,000

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

Office of CHIEF ADMINISTRATIVE OFFICER

MEMORANDUM

TO: Frank Anderson, Coordinator, Human Rights Commission

FROM: Rudolf Nothenberg, Chief Administrative Officer

DATE: June 11, 1987

SUBJECT: MBE/WBE/LBE Performance Data Report

We have received your memorandum dated June 3, 1987 regarding the Human Rights Commission's FY 1984-85 and FY 1985-86 MBE/WBE/LBE Performance Data Report. The memorandum requests comments by June 11, 1987 and notes that comments will be included in the appendices of the report HRC is preparing.

Our concern is with the inconsistency in data reported by HRC for the Chief Administrative Officer in the two fiscal years which are the subject of the report.

In FY 1984-85, the CAO's office reported $632,019 for ethnic and women consultant participation. Waiver requests were made and granted where justified, and this total is included in the HRC report for FY 1984-85. During the 1985-86 fiscal year, a similar report was provided by the CAO's office showing $167,000 toward goal achievement. At the time the HRC did not reject the report or identify problems or issues to be addressed. However, in the recent memorandum regarding the HRC report $147,000 of the $167,000 reported for FY 85-86 was disallowed because some of the consultants were not certified by HRC. These same consultants were counted toward FY 84-85 goal achievement.

The MBE/WBE/LBE ordinance states a firm must be certifiable, not necessarily pre-certified, in order to count toward a department's MBE/WBE/LBE goals. All consultants reported by the CAO were certifiable although not all had actually been certified.

The memorandum regarding the HRC's report is the first notification the CAO's office has received as to how HRC is now interpreting the ordinance as it relates to certifiability. It is certainly the intent of this office to comply with the provisions of the ordinance and HRC's reporting requirements as we now understand them. We are encouraging consultants to complete the certification process. In the meantime, the amount of $147,000 should be allowed for FY 1985-86 and carried for goal achievement in FY 1986-87.

RN/jg

289 CITY HALL · SAN FRANCISCO CA 94102 · (415) 558-4851

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Dorothy Yee

The Human Rights Commission is in the process of issuing a Minority/Women/Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Civil Service Comm.	1984/85	212,700	-0-	-0-
	1985/86	313,562	-0-	-0-

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco

Civil Service Commission

RECEIVED
JUN 12 1987
S.F. Human Rights Comm.

June 9, 1987

Frank Anderson, Coordinator
Human Rights Commission
1095 Market Street
San Francisco, CA 94103

Dear Mr. Anderson:

In response to your June 3, 1987 communication, this letter is submitted so that it can be included in the appendix of the Human Rights Commission report on departmental MBE/WBE participation.

In our telephone conversation today, you explained that only "certified" MBE's and WBE's were counted toward the dollar amounts awarded to MBE's and WBE's. Therefore, although the Civil Service Commission, in fiscal year 85/86, awarded a total of $313,562 of which $27,282 went to minorities and $7,660 went to women, these were not counted as MBE's or WBE's because the contractors were not certified by HRC.

You also explained, however, that these "uncertified" contractors will be listed in the Commission's report with notation that they have not been certified.

On our part, the Civil Service Commission will initiate the certification process for those minority/women contractors that we are using now or that we anticipate using in the future.

Sincerely,

Dorothy Yee

Dorothy Yee
Associate Affirmative Action Coordinator

DY:tm

cc: John Walsh

4942C

Room 151 City Hall

San Francisco 94102

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Ray King

The Human Rights Commission is in the process of issuing a Minority/Women/ Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Parking Authority	1984/85	2,747,724	1,294,781	117,000
	1985/86	708,873	224,418	-0-

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/ WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco

Parking Authority

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JUN 18 1987

Members:

JOHN PATRICK SHORT
Chairman

MICHAEL S. SALARNO
Vice Chairman

O. TODD DICKINSON
E. PORCHER HESTER
JAMES K. HO

RAY KING
Director

KEVIN M. HAGERTY
Assistant Director

DIANNE FEINSTEIN, Mayor

June 17, 1987

Mr. Frank Anderson
Human Rights Commission
1095 Market Street, Suite 501
San Francisco CA 94103

Dear Frank:

As I indicated to Pansy Waller, I am concerned with the reporting of the MBE/WBE/LBE data for the 1984/85 and 1985/86 fiscal years.

Since the bulk of our contract dollars is in leases, I am concerned with the change in method of reporting between the two fiscal years as being very confusing, and would hope that something can be worked out in making the reports consistent one way or the other. I'm sorry we have not had an opportunity to meet, but hope that this matter can be resolved.

Sincerely,

Ray

Ray King
Director

RK/lc
2128A

(415) 558-4675 25 Van Ness Ave., Suite 410 San Francisco CA 94102-4576

WILBUR W. HAMILTON, Executive Director

DIANNE FEINSTEIN, Mayor

Leroy King, President
Walter S. Newman, Vice President
H. Jesse Arnelle
Charlotte Berk
Dorman L. Commons
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SAN FRANCISCO REDEVELOPMENT AGENCY

939 ELLIS STREET • SAN FRANCISCO 94109
ADDRESS MAIL TO POST OFFICE BOX 646 • SAN FRANCISCO, CALIFORNIA 94101
(415) 771-8800

REFER TO:

February 19, 1987 109-02387-129

Mr. Grant S. Mickins, Director
Human Rights Commission
1095 Market Street, Suite 501
San Francisco, California 94103

Dear Mr. Mickins:

Enclosed as Exhibit A and B is our response to your request for Specific Contracting Data on contracts awarded by this Agency during FY 85-86 (July 1, 1985 to June 30, 1986).

Exhibit A is the revised contracting data summarizing the awarded contracts shown in Exhibit B. During this reporting period there were 41 contracts awarded for a total amount of $2,259,950.45; of that amount 16 contracts (39.02%) in the amount of $330,285.34 (14.61%) went to MBE contractors, 5.5 contracts (13.41%) in the amount of $88,728 (3.93%) went to Asian MBEs, 10 contracts (24.39%) in the amount of $229,067.34 (10.14%) went to Black MBEs and 0.5% contract (1.22%) (Joint Venture) in the amount of $12,500 (0.55%) went to a Hispanic MBE.

Exhibit B includes specific contracts awarded by quarters. Please note that HRC Certificate numbers and Commodity Code information is not included because Agency contractors are not necessarily certified by the HRC. Therefore, that portion of the report cannot be completed.

We hope that this data is sufficient. Please contact me if you need further information regarding this report.

Sincerely,

Earl P. Mills, Acting
Senior Deputy Executive Director

Enclosures

City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

June 3, 1987

Dear MBE/WBE/LBE Department Liaison: Redmond Kernan

The Human Rights Commission is in the process of issuing a Minority/Women/Local Business Enterprise Performance Data Report for FY 1984/85 and FY 1985/86 for the City and County of San Francisco.

The following data concerning your department's participation will be included:

Awarding Department	FY	Total Eligible Contract Dollars Awarded	Total Contract Dollar Amount Awarded to MBEs	Total Contract Dollar Amount Awarded to WBEs
Redevelopment Agency	1984/85	1,620,110	339,879	118,000
	1985/86	2,259,950	39,982	~~0~~

This data is based upon information provided to the Human Righs Commission by your department. It is based upon eligible contract dollars awarded by your department to certified MBEs and WBEs, excluding purchases made on your behalf by the Purchasing Department.

If you wish to comment on the above data and your department's performance in general regarding this program, you now have the opportunity to do so. Please submit your comments in writing to the Human Rights Commission by June 11, 1987, Your department's comments will be included as an appendix to the report. The report and departmental comments will first be reviewed by the MBE/WBE/LBE Community Advisory Committee and then presented to the Human Rights Commission. Upon final adoption of the report by the HRC, a copy of the report will be sent to you for your reference. If you have questions concerning this matter, please contact Ms. Pansy Waller of my office at 558-4901. Thank you for your continued cooperation.

Sincerely,

Frank Anderson

Frank Anderson
Coordinator

FA:bct

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

REDMOND F. KERNAN, Acting Executive Director

DIANNE FEINSTEIN, Mayor

Walter S. Newman, President
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SAN FRANCISCO REDEVELOPMENT AGENCY

939 ELLIS STREET • SAN FRANCISCO 94109
ADDRESS MAIL TO POST OFFICE BOX 646 • SAN FRANCISCO, CALIFORNIA 94101

(415) 771-8800
TELECOPIER: (415) 771-3005

REFER TO:

RECEIVED
JUN 1 0 1987
S.F. Human Rights Comm.

June 10, 1987 109-07587-129

Mr. Grant Mickins, Director
Human Rights Commission
1095 Market Street, Suite 501
San Francisco, CA 94103

Dear Mr. Mickins:

This is our response to the information you provided this office regarding the Minority/Woman Local Business Enterprise Performance Data Report that your Agency is soon to publish for FYs 1984-1985 and 1985-1986. The letter that we received from your office dated June 3, 1987 indicated that our Agency's participation are as follows:

Fiscal Year	Total Eligible Contract Dollars Awarded	Total Contract Dollars Amount Awarded to MBEs	Total Contract Dollars Amount Awarded to WBEs
1984/85	$1,620,110	$339,879	$118,000
1985/86	2,259,950	39,982	-0-

It appears that some clarification of the above information is in order. The contract dollars awarded in FY 1984/85 was $1,620,110, this amount only represents the third and fourth quarters of this fiscal year (January 1, 1985 to June 30, 1985). The contract data awarded in the first two quarters was not requested by your office.

On June 9, 1987, a member of my staff, Isabella Wong, had a telephone conversation with Ms. Pansy Waller of your office to discuss the report data for FY 1985/86. According to the data we submitted to your office dated February 19, 1987 (copy attached), $2,259,950 was awarded for FY 1985/86, of that $330,285 was awarded to MBEs and $1,150 was awarded to WBEs. Ms. Waller stated that in analyzing our report only $39,982 was awarded to HRC certified MBEs and none to HRC certified WBEs indicating that the difference amount of M/WBEs data would be listed as non-HRC certified M/WBEs. In our case this would be $290,303 for MBEs and $1,150 for WBEs. As we already indicated on our letter (dated February 19, 1987), Agency Contractors are not necessarily certified by HRC. Our Agency has its own M/WBEs certification program. I am requesting that this information be included in the soon to be published report.

Please contact this office if there are any questions.

Sincerely,

Earl P. Mills
Deputy Executive Director
Community Services and Administration

Enclosure

HUMAN RIGHTS COMMISSION
MBE/WBE PARTICIPATION CONTRACT COMPLIANCE REPORT

[redacted]: S.F. Redevelopment Agency

[redacted]: 4th Quarter 1986-1986

PREPARED BY: Wong DATE: 2/18/87

TITLE: Sr. Adm. Assistant PHONE: 771-8800, ext. 287

[redacted]	DIVISION	CONTRACT #	CONTRACT $	CONTRACT TYPE	CONTRACTOR	MBE/WBE	HRC CERT NUMBER	ETHNIC/RACE	COMMODITY CODE	MBE CONTRACT AMOUNT	WBE CONTRACT AMOUNT
(1)	RP-SB		$1,150,000	Engineer	Moffett & Nichol Engineer			White			
(2)	AG		75,000	Legal	Taylor Culver	MBE		Black		$ 75,000	
(3)	HP		75,000	Legal	McCutchen, Doyle, Brown & Emerson			White			
(4)	AG		7,000	Claim Adjusting	George Hills Co.			White			
(5)	AG		25,000	Financial	KMG Main Hurdman Joint Venture Izabal Bernaciaks	MBE		Asian/Hispanic		25,000	
(6)	AG		18,535.68	Janitorial Maintenance	Bay Area Janitorial Maintenance	MBE		Black		18,535.68	
(7)	YBC		20,000	Architect.	Mitchell/Giurogola			White			
(8)	YBC		15,000	Architect.	Maki & Associates			Japanese			
(9)	YBC		15,000	Architect.	James Stewart Polshek			White			
(10)	YBC		70,000	Architect.	Mitchell/Giurogola			White			
(11)	YBC		15,000	Architect.	Maki & Associates			Japanese			
(12)	YBC		65,000	Architect.	James Stewart Polshek			White			
(13)	YBC		15,000	Architect.	Maki & Associates			Japanese			
(14)	YBC		15,000	Architect.	James Stewart Polshek			White			
(15)	YBC		15,000	Architect.	Mitchell/Giurogola			White			
(16)	AG		14,416.65	Automobile	Ellis Brook Chevrolet			White			
	TOTAL:		$1,609,952.33							$118,535.68	

HUMAN RIGHTS COMMISSION
MBE/WBE PARTICIPATION CONTRACT COMPLIANCE REPORT

[redacted]: S.F. Redevelopment Agency

PREPARED BY: Wong DATE: 2/18/87

[redacted]: 3rd Quarter 1985-1986

TITLE: Sr. Adm. Assistant PHONE: 771-8800, ext. 287

[redacted]	DIVISION	CONTRACT #	CONTRACT $	CONTRACT TYPE	CONTRACTOR	MBE/WBE	HRC CERT NUMBER	ETHNIC/RACE	COMMODITY CODE	MBE CONTRACT AMOUNT	WBE CONTRACT AMOUNT
(1)	HP		$ 23,600	Architectural	Robert Herman			White		$ 5,428 (Asian)	
(2)	WA-A2		16,000	Architectural	Rai Okamoto	MBE		Asian		16,000	
(3)	WA-A2		17,000	Architectural	Arthur Silvers	MBE		Black		17,000	
(4)	WA-A2		7,500	Architectural	Hideo Sasaki	MBE		Asian		7,500	
(5)	YBC		60,000	Legal	Steefel, Levitt & Weiss			White			
(6)	AG		25,000	Legal	McDonough, Holland & Allen			White			
(7)	WA-A2		6,812.99	Maintenance Repair	Oliver Glass	MBE		Black		6,812.99	
(8)	WA-A2		1,900	Maintenance	R&B Roofing			White			
(9)	AG		12,000	Delivery	On-Target	MBE		Black		12,000	
(10)	AG		20,000	Financial Consulting	Katz Hollis Coren & Associates			White			
(11)	AG		3,000	Risk Management	Warren McVeigh & Griffin			White			
(12)	AG		10,018.46	Printing	Cardelli Graphics			White			
	TOTAL:		$202,831.45							$ 64,740.99	

HUMAN RIGHTS COMMISSION
MBE/WBE PARTICIPATION CONTRACT COMPLIANCE REPORT

[redacted]: S.F. Redevelopment Agency

PREPARED BY: Wong DATE: 2/18/87

[redacted]: 2nd Quarter 1985-1986

TITLE: Sr. Adm. Assistant PHONE: 771-8800, ext. 287

[redacted]	DIVISION	CONTRACT #	CONTRACT $	CONTRACT TYPE	CONTRACTOR	MBE/WBE	HRC CERT NUMBER	ETHNIC/RACE	COMMODITY CODE	MBE CONTRACT AMOUNT	WBE CONTRACT AMOUNT
(1)	AG		$ 52,000	Computer Program	Architectronics			White			
(2)	WA-A2		3,333.67	Building Maintenance	Oliver Glass	MBE		Black		$ 3,333.67	
(3)	AG		41,000	Re-use Appraisal	Rudolph Barker	MBE		Black		41,000	
(4)	AG		26,000	Re-use Appraisal	Jayson Bryant	MBE		Black		26,000	
(5)	AG		26,000	Re-use Appraisal	Ray Carlisle	MBE		Black		26,000	
(6)	AG		176,000	Re-use Appraisal	Marshall & Stevens			White			
(7)	WA-A2		4,000	Advertising	Various newspaper	MBE		Various Asian/ Black			
(8)	HP		11,300	Site Improvement	TMT Co.	MBE		Asian		11,300	
	TOTAL:		$339,633.67							$107,633.67	

EXHIBIT O

HUMAN RIGHTS COMMISSION
MBE/WBE PARTICIPATION CONTRACT COMPLIANCE REPORT

[redacted]: S.F. Redevelopment Agency

[redacted]: 1st Quarter 1985-1986

PREPARED BY: Wong DATE: 2/18/87

TITLE: Sr. Adm. Assistant PHONE: 771-8800 ext. 287

[redacted]	DIVISION	CONTRACT #	CONTRACT $	CONTRACT TYPE	CONTRACTOR	WBE/MBE	HRC CERT NUMBER	ETHNIC/RACE	COMMODITY CODE	MBE CONTRACT AMOUNT	WBE CONTRACT AMOUNT
(1)	AG		$ 50,000	Legal	McDonough, Holland & Allen			White			
(2)	RP-SB		4,000	Aerial Photography	Western Aerial Photography			White			
(3)	YBC		13,000	Advertising Printing	Perretti Park Picture and Various Newspaper			White			
(4)	YBC		4,500	Building Maintenance	All Bright Building Maintenance	WBE		Black		$ 3,375	$ 1,150
(5)	YBC		36,000	Architectural	Rai Okamoto	MBE		Asian		36,000	
	TOTAL:		$107,500							$39,375	$ 1,150

EXHIBIT A

REVISED 2-18-87

PY 1985-1986 MBE/WBE CONTRACTING DATA

I. QUARTERLY MBO CONTRACTING PERFORMANCE DATA	FIRST QUARTER Contracts # Percentage	FIRST QUARTER Dollar Amount Percentage	SECOND QUARTER Contracts # Percentage	SECOND QUARTER Dollar Amount Percentage	THIRD QUARTER Contracts # Percentage	THIRD QUARTER Dollar Amount Percentage	FOURTH QUARTER Contracts # Percentage	FOURTH QUARTER Dollar Amount Percentage	ANNUAL No/Dollar Amt.
a) Eligible contract dollars	0	$107,533.00 100%	0	$339,633.67 100%	0	$202,831.45 100%	0	$1,609,952.33 100%	$2,259,950.45 100%
b) No. of eligible contracts awarded	5 100%	0	8 100%	0	12 100%		16 100%	0	41 100%
c) Total dollar amount awarded to MBEs	0	$ 39,375.00 (36.62%)	0	$107,633.67 (31.69%)	0	$ 64,740.99 (31.92%)	0	$ 118,535.68 (7.36%)	$ 330,285.34 (14.61%)
d) No. of contracts awarded to MBEs	2 (40.00%)	0	5 (62.5%)	0	6 (50.00%)	0	3	0	16 (39.02%)
e) No. of contracts & dollars to Asian MBEs	1 (20.00%)	$ 36,000.00 (33.48%)	1 (12.50%)	$ 11,300.00 (3.33%)	3 (25.00%)	$ 28,928.00 (14.26%)	.5	$ 12,500.00 .77%	5.5 / $ 88,728.00 (13.41%) (3.93%)
f) No. of contracts & dollars to Black MBEs	1 (20.00%)	$ 3,375.00 (3.57%)	4 (50.00%)	$ 96,333.67 (28.36%)	3 (25.00%)	$ 35,812.99 (17.66%)	2	$ 93,535.68 5.80%	10 / $229,067.34 (24.39%) (10.14%)
g) No. of contracts & dollars to Hispanic MBEs	0	0	0	0	0	0	.5	$ 12,500.00 .77%	.5 / $ 12,500.00 1.22% (0.55%)
h) Total dollar amount awarded to WBEs	0	$ 1,150.00 (1.06%)	0	0	0	0	0	0	$ 1,150.00 0.05%
i) No. of contracts awarded to WBEs	1 (20.00%)	0	0	0	0	0	0	0	1 (2.40%)
j) No. of contracts & dollars to White WBEs	0	0	0	0	0	0	0	0	0

The Agency's monitoring period as authorized by the Commission is consistent with the Calendar year and for Calendar year 1985, the Agency awarded $119,150 or 5.8% of eligible contract dollars to WBEs.

City and County of San Francisco
Minority/Women/Local
Business Enterprises

Contracting Participation Report

FY 1986-1987 & FY 1987-1988

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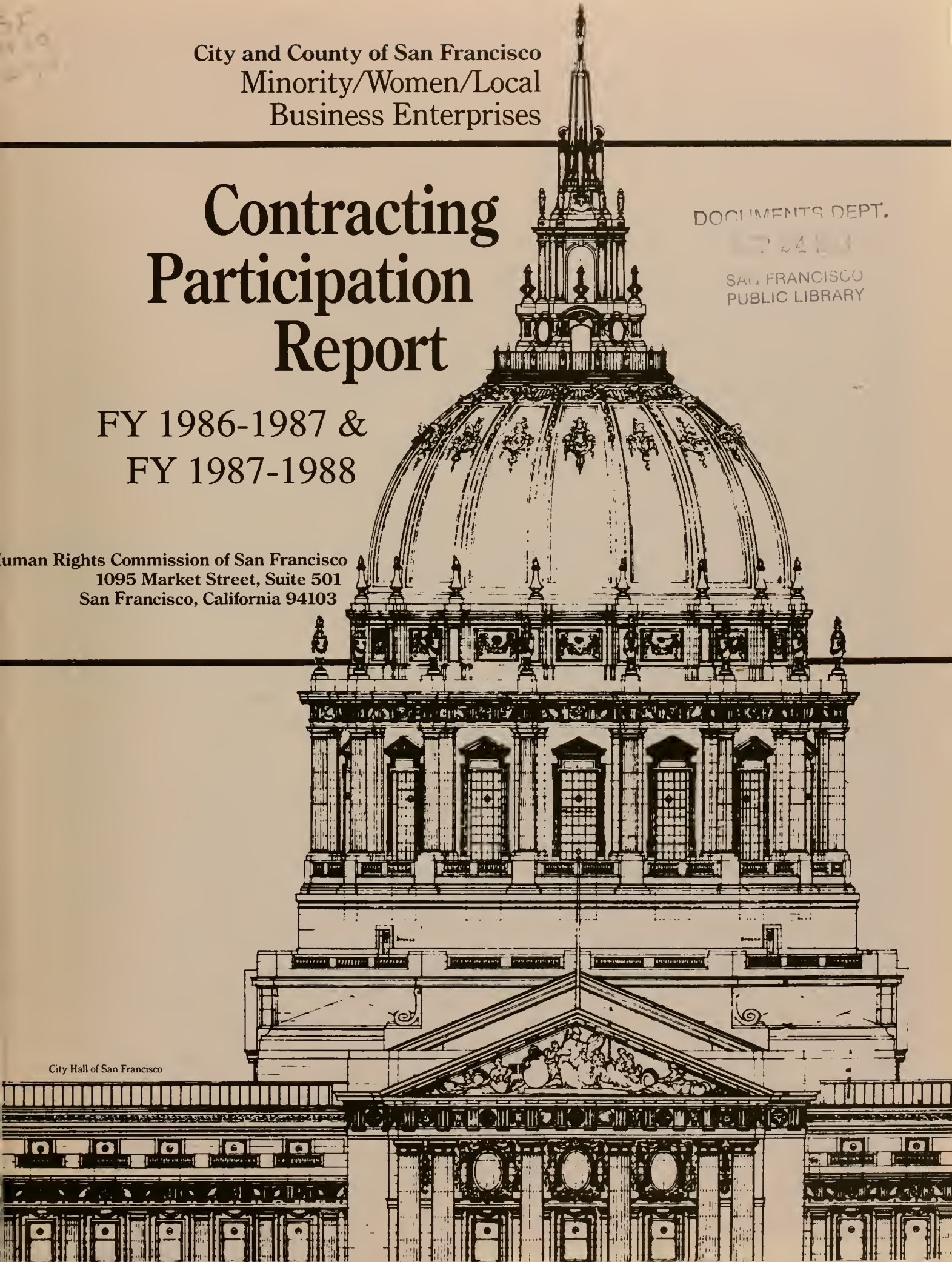

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City and County of San Francisco

Human Rights Commission

Office of Minority/Women Business Enterprise

Office of Contract Compliance

Office of Dispute Resolution

City and County of San Francisco

MINORITY/WOMEN/LOCAL BUSINESS ENTERPRISE

CONTRACTING PARTICIPATION REPORT

FY 1986-1987 and FY 1987-1988

(415) 558-4901 Suite 501, 1095 Market Street San Francisco 94103

City and County of San Francisco
MINORITY/WOMEN/LOCAL BUSINESS ENTERPRISE
CONTRACTING PARTICIPATION REPORT
FY 1986-1987 and FY 1987-1988

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[Table]AABBC

PREFACE

The Minority/Women/Local Business Enterprise Contracting Performance Report for FY 1986-1987 and 1987-1988 is contained herein. This report represents the collective efforts of many people involved in the contracting process for the City and County of San Francisco. This report is based primarily upon the compilation of data submitted by city departments to the Human Rights Commission (HRC), without an independent audit or verification by the HRC to the authenticity of the data. The HRC has made an effort to accurately document the information submitted and correct inaccuracies whenever it was appropriate. However, there still may be errors that filtered through the process due to the large volume of data compiled in a manual mode, but hopefully only a few errors. The HRC has worked diligently to reduce the error probability to 2 1/2% or less for this comprehensive report.

Acknowledgement and gratitude goes to the many people that contributed collectively to this report, including City departmental personnel, HRC staff, community groups, professional associations, HRC's M/W/LBE Community Advisory Committee and individuals. A special thank you goes to Mr. Grant Mickins (retired HRC director) and Ms. Pansy Waller, (HRC staffer) for their special contributions.

SUMMARY

The Minority/Women/Local Business (MBE/WBE/LBE) Utilization Ordinance Chapter 12D of the San Francsico Administrative Code has been in effect since August 10, 1984. The Ordinance is intended to increase the opportunities for MBE/WBE/LBE to compete and participate successfully in the purchasing and contracting activities of the City and County of San Francisco.

The Human Rights Commission (HRC) is the monitoring and enforcement agency responsible for the implementation of the goals and objectives of the Ordinance.

To implement this policy, the ordinance projects a 30% goal for awarding prime City contracts to minority businesses, and a 10% goal for women-owned businesses. In addition, contracting departments that are not meeting the goals are urged to request permission to set aside specific contracts for MBEs and/or WBEs. In bidding on City contracts, minority, women, or local businesses may benefit from a 5% preference; and a local business which is also minority or women-owned may qualify for a 5% preference for a maximum 10% preference.

The purpose of this report is to comply with Section 12D, 14 (B) of this Ordinance which requires that the HRC submit an annual report to the Mayor, the Chief Administrative Officer and the Board of Supervisors on the progress of the City and County toward the utilization goals established by Section 12D.7, together with an identification of problems and specific recommendations for improving the City and County's performance.

A review of the MBE/WBE participation data as submitted to the HRC by 29 awarding departments in FY 87-88 showed that the total eligible dollar amount awarded was $124,451,797 as compared to $151,671,120 in FY 86-87. This represents a decrease of $27,219,323 from the previous fiscal period. The MBE participation for FY 87-88 was $31,238,306 or 25.1% as compared to $36,038,416 or 23.7% which represents a decrease of $4,800,110. The WBE participation was $3,796,043 or 3% as compared to $3,818,357 or 2.5% which shows a decrease of $22,314. The WBE percentage of 3% was higher than the 2.5% from the previous year since the total eligible contract dollar was less. During both fiscal periods, the WBE participation was well below the 10% goal.

During FY 86-87, there were 35 departments reporting contracts for profit. There were only 29 departments reporting contracts for profit in FY 87-88. The City Attorney's Office requested waivers for their litigation expense contracts so that amount of contracting was not included in this report.

The contracting participation data was reported by awarding departments on a contract-by-contract basis.

The regulations adopted by HRC to implement the ordinance instruct City departments which contract dollars are to be included in the base figure from which the MBE/WBE goals are calculated. These dollars are known as "eligible contract dollars". Chapter 12D implementing regulations define the term "eligible contract dollars" as the total dollar amount of contracts to be awarded by a department during a fiscal year excluding contracts with non-profit agencies, contracts awarded according to federal or State of California requirements that conflict or preempt the Ordinance, and contracts for which waivers are granted by the Director. Therefore, the total dollar value of all prime contracts to be awarded by the City is not used as the base figure from which MBE/WBE goals are calculated. The lower base figure called "eligible contract dollars" is used by the City when applying the MBE/WBE goals.

Thus, using the base described above, the total dollar amount of eligible contracting as reported to HRC by the awarding departments for FY 86-87 was $151,671,120 and in FY 87-88 the amount was $124,451,797. However, it should be mentioned that, the Board of Supervisors' Budget Analyst in a March 1988 Management Audit of the City's Compliance with the ordinance estimated that the total dollar value of all prime contracts awarded by the City is eight hundred million dollars ($800,000,000).

During FY 87-88, of the 29 awarding departments 18 indicated 30% MBE goal and 10% WBE goal in their MBE/WBE departmental plan. However, only seven met and/or exceeded to MBE goal: Airport - 77.6%, Human Rights Commission - 50.3%, Port - 31.5%, Public Utilities - 33.8%, Public Works - 34%, Registrar of Voters - 41.5%, and Social Service - 28.2%.

Of the 36 awarding departments during FY 86-87, 28 indicated 30% MBE goal and 10% WBE goal in their MBE/WBE departmental plan. However, only eight met and/or exceeded the MBE goal: Airport - 60%, District Attorney's Office - 34%, Fire Department - 55.2%, Human Rights Commission - 81%, Law Library - 82.4%, Parking Authority - 100%, Port Commission - 52%, and Department of Public Works - 30%.

During FY 87-88, of the 18 indicating a 10% WBE goal, only five departments met or exceeded the goal: Permit Appeal - 85.3%, Port - 11.1%, Registrar of Voters - 31.8%, Sheriff - 45.9%, and Social Service - 11.7%.

During FY 86-87, of the 18 awarding departments indicating a 10% WBE goal, only five departments met or exceeded the goal: Chief Administrative Officer - 10.3%, Controller's Office - 10%, Mayor's Office - 50%, Permit Appeal - 85.1%, and Registrar of Voters - 10%.

During FY 86-87, there was one department that indicated a higher goal for WBEs, but was not successful in meeting its stated goal. This department was: Office of the Chief Administrative Officer - 10.3% was achieved but 13% had been indicated in WBE plan. However, the department should be commended for attempting to attain a much higher goal.

During FY 86-87, it is interesting to note that most departments indicated the 30/10% goal. However, there were a few departments

indicating other goals: Board of Supervisors - 15/4%, Office of the Chief Administrative Officer - 24/13%, Civil Service - 15/5%, Mayor's Office - 10/35%, Port - 13/2.2% and War Memorial - 27/5.2%.

During this reporting period, the Human Rights Commission certified 762 MBE firms and 391 WBE firms.

There were 395 construction contracts awarded during FY 86-87. The total contract dollar amount was $62,249,286. Of this amount $23,494,521 was awarded to certified minority contractors for 37.7% MBE participation. The WBE participation was very low $13,821 or .02%.

There were 253 construction contracts awarded during FY 87-88. The total contract dollar amount was $50,013,104. Of this amount $20,852,930 was awarded to certified minority contractors for 42.7% MBE participation. The WBE participation was very low $432,217 or .9%. However, this participation increased from the previous year.

There were 760 personal service contracts awarded during FY 86-87 for a total of $ 24,868,357. Of this total $ 3,881,721 was awarded to minority consultants which represents 15.6% of the total dollar amount awarded. The WBE participation was $ 996,639 or 4.0%.

During FY 86-87, $36,447,243 was awarded through the Purchasing Department in Purchase Orders. Of this amount, $5,071,429 was spent with certified minority firms for a 13.9% representation. The Purchasing Department exceeded the minimum set aside goals of 10% for MBEs and 2% for WBEs. However, the department was not successful in meeting the Citywide goals of 30% for MBEs and 10% for WBEs. The amount spent on certified women vendors was $2,013,459 or 5.5% which exceeded the minimum set aside goal of 2% but did not achieve the 10% goal as stated in their departmental plan. For FY 87-88, the Purchasing Department awarded $32,365,751. Of this amount $3,272,098 or 10.1% was spent with MBEs and $1,649,070 or 5.0% was spent with WBEs. During this reporting period the department met the minimum set aside goal of 10% and 2% for MBEs/WBEs respectively.

The Purchasing Department was unable to report to the HRC the Term Purchase Agreements (TPAs). The TPA information was not available for this report due to massive numbers and the department's inability to computerize the data. It should be noted however, that HRC in calculating the figures for the MBE/WBE goals included only those TPAs where departments had the discretion to select the vendor.

INTRODUCTION

This is the second report on the Minority/Women/Local Business Enterprise Ordinance No. 139-84, Chapter 12-D of the San Francisco Administrative Code. The format for this report is closely adhered to the standardized format for staff reports which was prepared by Stanley K. Lim, HRC staff, and adopted by the Human Rights Commission (HRC) in 1984. It is comprised of three parts: a summary, a narrative analysis and statistical charts and tables. The reporting period covers Fiscal Year 86-87 and FY 87-88. The data reflects the performance by City and County departments in awarding prime contracts to Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs) as reported to the Human Rights Commission.

The HRC has not acquired sufficient resources to verify the contracting data submitted by the awarding departments. However, measures have been taken to obtain automated verification reporting through the Controller's Office.

The awarding departments were given credit for meeting the goals only if they used HRC certified firms. If a department listed a firm not previously certified by HRC, the participation was not counted towards meeting the goals.

The Local Business Enterprise (LBE) component of the legislation was included in the program to encourage local businesses in San Francisco to compete successfully in obtaining City contracts. This was an effort to compensate for economic disadvantages faced by local businesses in bidding on City contracts. Data has showed that local businesses often pay higher taxes, rents, wages, benefits and insurance rates than businesses located outside the City and County of San Francisco.

Local businesses have responded in large numbers to the benefit of a five percent (5%) preference that is given when bidding on a City contract. If a minority or woman-owned business is also a local business, a maximum preference of ten percent (10%) is available. A Local Business Enterprise (LBE), is an independent, continuing business operated for profit which has an established office within the boundaries of the City and County of San Francisco and where applicable is listed in the Permits and License Tax Paid File with a San Francisco street address.

Although specific goals for LBE are not required for contract awards, City departments are encouraged to utilize local firms whenever feasible.

The purpose of this report is to show whether or not the City's awarding departments are meeting the goals and objectives of the MBE/WBE/LBE Ordinance, Chapter 12D of the San Francisco Administrative Code; and to identify specific problems and make recommendations to ensure that the intent of the Ordinance is being effectively carried out.

ANALYSIS OF CURRENT STATUS

There were six departments in FY 86-87 and 11 in FY 87-88 requesting lower goals other than 30% and 10% as established in the MBE/WBE Ordinance. These departments were as follows:

FY 1986-1987

Departments	MBE	WBE
Board of Supervisors	15%	4%
Chief Administrative Office	24%	13%
Civil Service Commission	15%	5%
Mayor's Office	10%	35%
Port of San Francisco	13%	2.2%
War Memorial	27%	5.2%

FY 1987-1988

Departments	MBE	WBE
Board of Supervisors	20%	6%
Civil Service Comm.	20%	7%
Employee Retir.Sys.	10%	2%
Human Rights Comm.	35%	10%
Mayor's Office	0%	50%
Bd. of Permit Appls.	13%	87%
Port	30%	4.4%
Purchasing (Awarding)	21%	7%
Redevelopment Agency	25%	5%
Registrar of Voters	50%	5%
War Memorial	20%	5%

During FY 86-87 there were 14 departments and in FY 87-88 there were 18 departments reporting contracts exempt from the Ordinance for the following reasons: Term Purchase Agreements where Purchasing Department selected vendor, purchase orders, emergency use of facilities maintenance funds, contracts with non profit waivers and State/Federal exempt contracts.

Thus, for the reasons stated above, the following departments reported to HRC that they did not award any contracts for profit during these fiscal periods:

FY 1986-1987

Adult Probation
Assessor's Office
California Academy of Science
City Attorney's Office
Commission on the Status of Women
Coroner
Electricity
Fine Arts Museum
Juvenile Court
Municipal Court
Public Administrative/Public Guardian
Public Defender
Public Library
Tax Collector/Treasurer's Office

FY 1987-1988

Adult Probation
Aging, Commission on
Assessor's Office
California Academy of Science
City Attorney's Office
Comm. on the Status of Women
Coroner
Electricity
Fine Arts Museum
Juvenile Court
Law Library
Mayor's Office
Municipal Court
Parking Authority
Public Administrative/Public Guardian

FY 1987-1988

Departments

Public Defender
Public Library
Real Estate

The following is a listing of the City and County of San Francisco awarding authorities reporting contracts for profit. The first column lists the awarding department alphabetically; the second column describes the goals the department indicated in its MBE/WBE Plan, the third column indicates the total eligible contract dollar amount awarded by department but does not include TPAs if the Purchasing Department selected the vendor, the fourth and fifth columns indicate the total MBE/WBE amounts awarded to certified firms respectively:

MBE/WBE PARTICIPATION BY DEPARTMENT FY 86-87

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
Adult Probation	N/A			
Aging, Commission on	30/10	$ 61,000	$ 61,000	-0-
Airports Commission	30/10	6,736,472 100%	4,019,147 60%	83,811 1.2%
Art Commission	30/10	243,183	-0-	-0-
Asian Art Museum	30/10	67,287 100%	-0-	-0-
Assessor	N/A			
Board of Supervisors	15/4	1,496,293 100%	150,350 10%	76,319 5.1%
Ca. Academy of Science	N/A			
Chief Adm. Officer	24/13	355,072 100%	11,603 3.2%	36,881 10.3%
City Attorney	N/A			

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
FY 1986-1987 (cont'd)				
City Planning	30/10	514,660 100%	-0- -0-	-0- -0-
Civil Service	15/5	170,539 100%	-0- -0-	-0- -0-
Comm./Status of Women	N/A			
Comm. College Dist.	No jurisdiction			
Controller	30/10	4,132,553 100%	-0- -0-	411,940 10%
Convention Facilities Maintenance	30/10	35,410 100%	6,367 18%	-0- -0-
County Clerk's Office	30/10	27,500 100%	-0- -0-	-0- -0-
Coroner	N/A			
District Attorney	30/10	357,668 100%	120,375 34%	-0- -0-
Electricity	N/A			
Employees' Ret. System	30/10	67,960 100%	6,056 2%	-0- -0-
Fine Arts Museum	N/A			
Fire Department	30/10	98,457 100%	54,357 55.2%	258 .3%
Health Service System	30/10	110,916 100%	30,000 27%	-0- -0-
Housing Authority	30/10	13,420,178 100%	913,648 7%	127,775 .9%
Human Rights Commission	30/10	28,873 100%	23,397 81%	2,500 9%

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
FY 1986-1987 (cont'd)				
Juvenile Court	N/A			
Law Library	30/10	14,628 100%	12,059 82.4%	245 2%
Mayor's Office	10/35	147,000 100%	-0- -0-	73,500 50%
Municipal Court	N/A			
Parking Authority	30/10	3,544,300 100%	3,544,300 100%	-0- -0-
Permit Appeal	30/10	8,100 100%	-0- -0-	6,900 85.1%
Police Department	30/10	1,696,613 100%	14,029 .8%	1,795 .1%
Port	13/2.2	6,550,214 100%	3,397,186 52%	410,662 6.2%
Public Adm./Public Guardian	N/A			
Public Defender	N/A			
Public Health	30/10	11,712,527 100%	2,427,659 21%	311,602 3%
Public Library	N/A			
Public Utilities	-0-	24,710,402 100%	5,448,815 22%	10,000 .04%
Public Works	30/10	34,481,228 100%	10,229,657 30%	16,887 .04%

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
FY 1986-1987 (cont'd)				
Purchasing (Awarding)	30/10	36,447,243 100%	5,071,429 14%	2,013,459 6%
Purchasing (Operating)	30/10	1,254,925 100%	186,349 15%	79,281 6.3%
Real Estate	30/10	177 100%	-0- -0-	-0- -0-
Recreation & Park	30/10	900,458 100%	151,071 17%	34,286 4%
Redevelopment Agency	30/10	1,655,525 100%	92,260 6%	89,000 5.3%
Registrar of Voters	30/10	186,648 100%	13,795 7.3%	18,166 10%
Sheriff	30/10	37,000 100%	7,500 20.2%	2,500 7%
Social Service	30/10	248,965 100%	44,590 18%	9,180 3.2%
Tax Collector/Treasurer	N/A			
Unified School District	No jurisdiction			
War Memorial	27/5.2	150,946 100%	1,247 .8%	1,410 .9%

N/A = Departments reported all contracts were exempted for various reasons: Term Purchase Agreements (TPAs) where Purchasing Department selected vendors, purchase orders, emergency use of facilities maintenance funds, contracts with nonprofits, waivers and state/federal exempt contracts.

-0- = Department did not submit 1986-87 MBE/WBE Departmental Plan.

Based on the participation mentioned above, during FY 86-87 eight out of 28 awarding departments met the MBE goal of 30%. These departments were as follows:

Department	The WBE goal of 10% was met by five of 28 departments as follows:
Airports Commission	Chief Administrative Officer
District Attorney	Controller
Fire	Mayor's Office
Human Rights Commission	Permit Appeals
Law Library	Registrar of Voters
Parking Authority	
Port	
Public Works	

ANALYSIS BY DEPARTMENTS AWARDING LARGE DOLLAR AMOUNTS

Departments	Eligible Dollar Amount Awarded	MBE Amount Awarded	WBE Amount Awarded
FY 87-88			
Purchasing (Awarding (Purchase Orders Only)	$ 32,365,751	$ 3,272,098	$ 1,649,070
% of MBE/WBE Goal		2.6%	1.3%
Public Works	31,005,887	10,550,559	157,126
% of MBE/WBE Goal		8.4%	.12%
Airport Commission	11,857,410	9,211,456	233,071
% of MBE/WBE Goal		7.4%	.18%
Public Utilities	11,650,048	3,944,203	300,425
% of MBE/WBE Goal		3.2%	.24%
Public Health	11,080,239	2,190,029	570,916
% of MBE/WBE Goal		1.7%	.45%
Port	4,127,545	1,303,412	457,934
% of MBE/WBE Goal		1%	.36%
Chief Admin. Officer	2,820,216	79,071	93,077
% of MBE/WBE Goal		.063%	.074%
Recreation & Park	1,954,034	202,105	63,142
% of MBE/WBE Goal		.16%	.05%

Departments FY 87-88 (cont'd)	Eligible Dollar Amount Awarded	MBE Amount Awarded	WBE Amount Awarded
Board of Supervisors	1,428,207	234,042	-0-
% of MBE/WBE Goal		.21%	-0-
Total Amount:	$ 108,289,337	$ 30,986,975	$ 3,524,761
% of Total Eligible Dollar Amount:	87%	24.8%	2.8%

It is interesting to note that the contracts awarded by nine (9) departments account for 87% of the total contracting done by the City in FY 87-88. The remaining 20 departments awarded $16,612,460 or 12.9%. For FY 86-87, seven (7), departments awarded $134,058,264 or 88.3% of the total eligible contract dollar amount - $151,671,120. Thus, for FY 86-87, the remaining 21 departments awarded $17,612,856 or 11.6%.

Based on the awards made by the nine departments listed above, the MBE participation was $30,986,975 or 24.8% as compared to $26,436,112 or 20% in FY 86-87. The WBE participation in FY 87-88 was $3,524,761 or 2.8% as compared to $2,974,196 or 2.2% in FY 86-87. Thus, for FY 86-87 and 87-88, the majority of the contracts were awarded by seven and nine departments respectively.

DEPARTMENTS MEETING THE SET ASIDE PROVISION

In analyzing the MBE/WBE total contract participation as reported by awarding departments, the following departments achieved and/or exceeded the set aside provision (or minimum goals) of 10% for MBEs and 2% for WBEs:

Set Aside Provision Minimum goals of 10% for MBE achieved by 9 departments during FY 86-87; and 8 departments in FY 87-88:

FY 86-87	FY 87-88
Board of Supervisors	Board of Supervisors
Convention Facilities Maintenance	Health Service System
Health Service System	Housing Authority
Public Health	Public Health
Public Utilities Commission	Purchasing (Awarding)
Purchasing Department	Purchasing (Operating)
Recreation & Park	Recreation & Park
Sheriff	Social Service
Social Service	

Set Aside Provision Minimum goals of 2% for WBE achieved by 8 departments; and 9 departments in FY 87-88:

FY 86-87	FY 87-88
Board of Supervisors	Airport Commission
Human Rights Commission	Chief Admin. Officer
Law Library	Fire Department
Port	Police Department
Public Health	Public Health

FY 86-87 (cont'd)

Purchasing (awarding and operating)
Recreation & Park
Redevelopment Agency
Sheriff
Social Service

FY 87-88 (cont'd)

Public Utilities
Purchasing (Awarding)
Purchasing (Operating)
Recreation & Park

For a concise definition on "set aside provisions" refer to the glossary at the end of this report.

The following is a listing of the contracting done by City reporting departments during FY 87-88:

MBE/WBE PARTICIPATION BY DEPARTMENT FY 87-88

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
Adult Probation	N/A			
Aging, Commission on	N/A			
Airport Commission	30/10	$11,857,410 100%	$9,211,456 77.6%	$233,071 1.9%
Art Commission	-0-	137,629	-0- 0%	-0- 0%
Asian Art Museum	N/A			
Assessor	N/A			
Board of Supervisors	20/6	1,428,207 100%	234,042 16.3%	-0- -0-
CA Academy of Science	N/A			
Chief Admin. Officer	30/10	2,820,216 100%	79,071 2.8%	93,077 3.3%
City Attorney	N/A			
City Planning	30/10	18,500 100%	-0- -0-	-0- -0-
Civil Service	20/7	378,200 100%	-0-	-0-
Comm/Status of Women	N/A			

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
FY 1987-1988				
Community Coll. Dist.	No Jurisdiction			
Controller	30/10	776,160 100%	21,400 2.7%	-0- -0-
Convention Facilities Maintenance	30/10	32,500 100%	6,501 2%	-0- -0-
Coroner	N/A			
District Attorney	-0- -0-	529,604 100%	1,000 .18%	-0- 0%
Electricity	N/A			
Employees' Retirement System	10/2	185,550 100%	7,100 3.8%	-0- -0-
Fine Arts Museum	N/A			
Fire Department	30/10	318,774 100%	11,812 3.7%	10,435 3.3%
Health Service System	30/10	487,104 100%	120,000 24.6%	-0- 0%
Housing Authority (2 Qtrs. only)	-0-	2,991,588 100%	393,470 13.1%	10,594 .35%
Human Rights Comm.	35/10	10,413 100%	5,245 50.3%	54 .5%
Juvenile Court	30/10	N/A		
Law Library	30/10	N/A		
Mayor's Office	0/50	N/A		
Municipal Court	30/10	N/A		

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
FY 1987-1988				
Parking Authority	N/A			
Permit Appeal	13/87	24,564 100%	-0- 0%	20,964 85.3%
Police Department	30/10	927,891 100%	5,830 .6%	22,272 2.4%
Port	30/4.4	4,127,545 100%	1,303,412 31.5%	457,934 11.1%
Public Adm./Public Guardian	N/A			
Public Defender	30/10			
Public Health	30/10	11,080,239 100%	2,190,029 19.7%	570,916 5.1%
Public Library	N/A			
Public Utilities	-0-	11,650,048 100%	3,944,203 33.8%	300,425 2.5%
Public Works	30/10	31,005,887 100%	10,550,559 34%	157,126 .5%
Purchasing (Awarding)	21/7	32,365,751 100%	3,272,098 10.1%	1,649,070 5.0%
Purchasing (Operating)	30/10	1,589,188	255,306 16%	122,949 7.7%
Real Estate	30/10	N/A		
Recreation & Park	-0-	1,954,034 100%	202,105 10.3%	63,142 3.2%
Redevelopment Agency	25/5	7,036,419 100%	344,250 4.9%	20,000 .28%

Awarding Department	Goals Stated in MBE WBE Plan	Total Eligible Contract Dollar Awarded	Total Contract Dollar Amount Awarded to Certified MBEs	Total Contract Dollar Amount Awarded to Certified WBEs
FY 1987-1988 (cont'd)				
Registrar of Voters	50/5	48,424 100%	20,126 41.5%	15,410 31.8%
Sheriff	-0-	11,825 100%	1,100 9.3%	5,436 45.9%
Social Service	30/10	275,446 100%	77,723 28.2%	32,303 11.7%
Tax Collector/ Treasurer	30/10	314,811 100%	-0- -0-	-0- -0-
Unified School Dist.	No Jurisdiction			
War Memorial	20/5	67,865 100%	1,329 1.9%	423 .62%

N/A = Departments reported all contracts were exempted for various reasons: Term Purchase Agreements (TPAs) where Purchasing Department selected vendors, purchase orders, emergency use of facilities maintenance funds, contracts with nonprofits, waivers and state/federal exempt contracts.

-0- = Department did not submit 1987-88 MBE/WBE Departmental Plan.

In comparing the overall MBE/WBE participation data for FY 85-86 and FY 86-87, the total number of contracts decreased from 23,873 to 16,136 in FY 86-87. The total eligible contract dollars decreased from $216,762,023 in FY 85-86 to $151,671,120 in FY 86-87. The total MBE participation decreased from $55,108,159 in FY 85-86 to $36,038,416 in FY 86-87. This represents a decrease of $19,069,743, however the decrease by percentage was only 1.7% since the total eligible dollar amount was less in FY 86-87. In FY 85-86 the dollar amount was $216,762,023. The $65,090,903 decrease in total eligible contract dollars awarded resulted from less contracting done in FY 86-87 by the following departments: Airports Commission ($36,564,573 in FY 85-86 to $6,736,472 in 86-87), Purchasing Department ($46,741,791 in FY 85-86 to $36,447,243 in FY 86-87), Public Utilities Commission ($52,539,379 in FY 85-86 to $24,710,402 in FY 86-87).

The WBE participation decreased from $3,971,382 in FY 85-86 to $3,818,357. Hispanic contractors showed the highest participation in FY 86-87. However, there was a decrease from the previous year of $4,125,234. Blacks showed the next highest participation $11,211,042 or 7.3%. This represents an increase from 2.4% to 7.3%. The participation of Asian/Pacific Islanders dropped from $28,802,017 or 13.2% in FY 85-86 to $6,876,382 or 4.5% in FY 86-87. This significant decrease was due to the large, one time, unique, management consulting contract which had been awarded to the U.S. Human Resource Corporation by the Public Utilities Commission (PUC) in the amount of $18,723,818 during FY 85-86. Thus, for FY 85-86 the Asian/Pacific Islander participation was quite high due to this five year consulting contract which was awarded and credited to the PUC during FY 85-86. Without this contract the Asian/Pacific Islander's participation would have been significantly less.

There was a significant increase in the Filipino participation from $315,618 in FY 85-86 to $1,281,544 in FY 86-87. This increase is due in part to an increase in construction contract awards to Filipinos.

There was zero participation for HRC certified American Indian/Alaskan Natives. However, one contract in the amount of $19,300 was awarded to a noncertified firm in FY 86-87.

During this reporting period, departments listing firms or vendors not formally certified by the Human Rights Commission were not allowed credit for the MBE/WBE goals. Since the MBE/WBE Ordinance does not prevent departments from using noncertified firms, some departments continued to make such awards. The total dollar amount awarded to noncertified MBEs in FY 1986-1987 was $4,677,065 and $3,817,357 for noncertified WBEs respectively.

As an example, below are five departments which would have had a higher MBE/WBE participation in FY 86-87 if the firms awarded contracts participation if the firms awarded contracts had been certified by HRC:

Department	MBE Amount to Non-Certified Firms	WBE Amount to Non-Certified Firms
Public Utilities Comm.	$ 2,162,125	-0-
Housing Authority	1,168,611	$ 1,594,285
Public Health	566,505	246,035
Controller	197,500	381,379
Redevelopment Agency	272,453	21,283

Therefore, based on the above information, the MBE/WBE participation would have been higher if credit could have been given for awards made to noncertified firms. For example, the PUC MBE participation would have increased to $7,610,940 or 30.8% instead of the credited amount of $5,448,815 or 22%. The MBE participation for the Redevelopment Agency would have increased significantly from $92,260 or 5.5% to $272,453 to 22%. The Housing Authority similarly would have shown a higher MBE and WBE participation from $913,648 or 7% to $1,168,611 or 15.5% for MBEs and $127,775 or .9% to $1,594,285 or 12.8% for WBEs.

In contrast, during FY 87-88, the total dollar amount awarded to noncertified MBEs was $930,048 and $767,637 for noncertified WBEs respectively. Based on these amounts it appears that either more firms are getting certified and/or departments are not listing self-identified MBE/WBE firms for credit toward meeting the goals.

TOTAL PARTICIPATION BY DEPARTMENT FY 84-85, 85-86, 86-87, 87-88

In comparing the total MBE/WBE contract participation mentioned above for FY 84-85, FY 85-86, FY 86-87, and FY 87-88, please refer to the data provided below:

	FY 84-85	FY 85-86	FY 86-87	FY 87-88
Total number of Contracts awarded:	18,075	23,873	16,136	12,464
Total Eligible Contract Dollars:	$ 151,487,810	216,762,023	151,671,120	124,451,797
Total MBE Amount:	20,702,353	55,108,159	36,038,416	31,238,306
Percentage of MBE:	13.6%	25.4%	23.7%	25.1%
Total WBE Amount:	5,651,391	3,971,382	3,818,357	3,796,043
Percentage of WBE:	3.7%	1.8%	2.5%	3.0%

Based on the total MBE/WBE contracting data mentioned above, below is the actual participation by group breakdown:

	FY 84-85	FY 85-86	FY 86-87	FY 87-88
White	$ 125,134,066	$150,585,564	$104,455,177	87,719.763
% of total	82.6%	69.5%	68.8%	70.4%
Black	4,471,577	5,196,262	11,211,042	7,962,239
% of total	2.9%	2.4%	7.3%	6.4%
Hispanic	3,184,564	20,794,712	16,669,478	13,801,325
% of total	2.1%	9.6%	10.9%	11.1%
Asian/Pacific Islander	9,030,217	28,802,017	6,876,382	8,248,442
% of total	5.9%	13.2%	4.5%	6.6%
Filipino	6,877	315,168	1,281,544	1,057,312
% of total	.004%	.1%	.8%	.84%
American Indian/ Alaskan Native	12,000	-0-	-0-	168,988
% of total	.007%	0%	0%	.13%

Based on the information cited, for FY 85-86, the total contract dollar amount awarded was higher than for FY 86-87. The reason for the higher participation is that this amount includes a Public Utilities Commission (PUC) contract in the amount of $18,723,818 that was awarded to a management consulting firm. The Human Rights Commission is concerned that this large, one time, unique professional service contract, does not distort the performance level of the program, nor skew the database for MBE and Asian/Pacific Islander for FY 85-86 and collectively for the overall time frame of the program. As indicated in the second column above, by deducting the PUC contract the total contract dollar amount awarded in personal service contracts is $23,441,409 and the MBE amount is reduced from $20,005,983 to $1,282,165 or 5.4% instead of 47.4%. The Asian/Pacific Islander contract dollar amount as indicated above would be reduced from $19,378,810 to $654,992 or 2.7% instead of 45.9%.

In comparing the two fiscal periods using the analysis indicated above, the Black participation was the highest $2,711,982 or 10.9%. The next highest participation was for Asian/Pacific Islander for $770,215 or 3%. The Hispanic participation increased in FY 86-87 from $103,534 to $399,423 or 1.6% instead of .2%.

CONTRACT - WAIVERS APPROVED FOR FY 1986-87

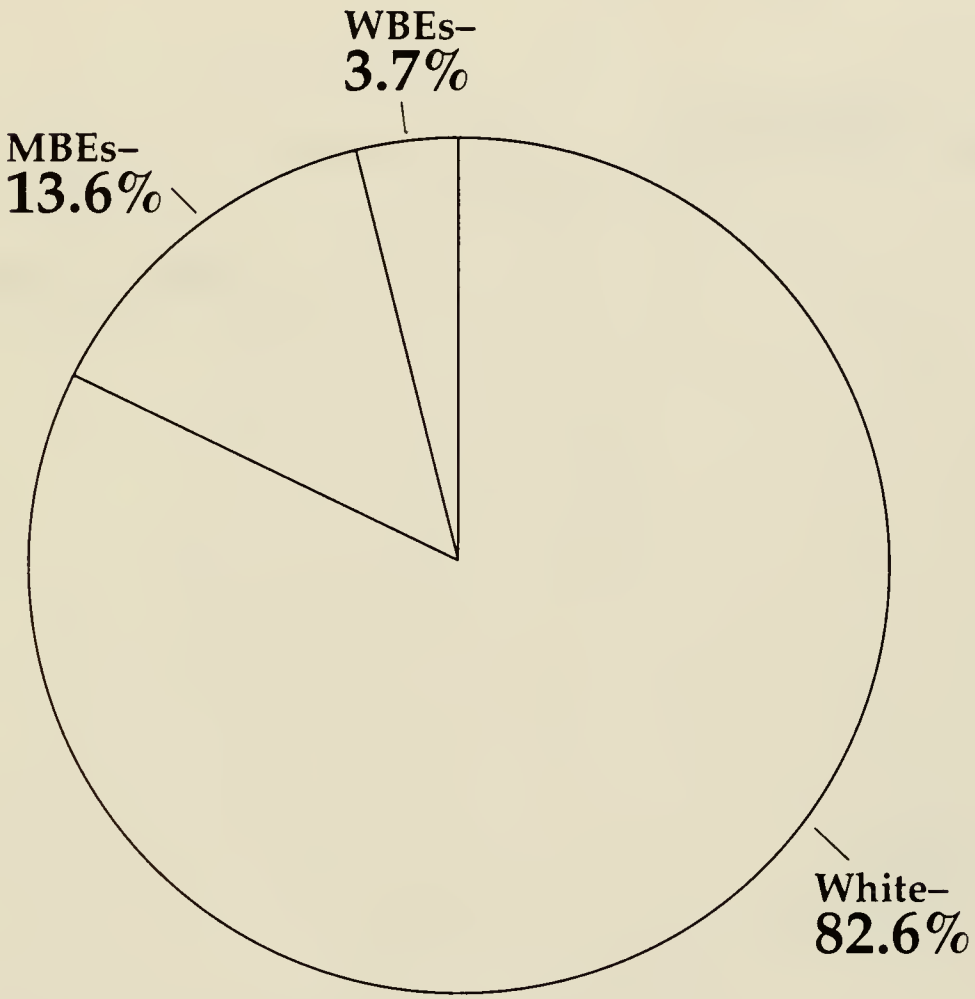
The following listing of waivers by City departments were approved for fiscal year 1986-87 by the Human Rights Commission. In accordance with Sec. 12D.13 of the San Francisco Administrative Code, each request for waiver was individually reviewed on a contract-by-contract basis, to meet the intent, spirit and good faith of the program. A contract waiver is approved when one or more of the following conditions exist: sole source or an emergency was demonstrated.

Department	# of Contracts	$ Amount
Dept. of Public Works	2	$ 125,000.00
Port of San Francisco	20	1,462,182.00
Dept. of Public Health	14	2,249,597.30
Adult Probation	1	5,200.00
Airports Commission	7	533,000.00
Asian Art Museum	4	18,420.00
City Planning	1	30,000.00
Cal Academy of Science	1	30,000.00
Chief Administrative Office	8	6,582,963.00
City Attorney	2	120,000.00
Fire Department	1	225,000.00
Law Library	1	335,254.85
Public Defender	1	10,000.00
Purchasing (Awarding)	105	4,286,045.90
Purchasing (Operating Department)	6	375,000.00
Total:	174	
Total $ Amount:		16,387,663.05

CONTRACT - WAIVERS APPROVED FOR FY 1987-1988

Department	# of Contracts	$ Amount
Treasurer/Tax Collector	3	$ 65,220.00
Registrar of Voters	2	124,752.00
Sheriff Dept.	2	2,213,690.00
Real Estate Dept.	5	41,400.00
Retirement System	1	350,000.00
Social Services	1	16,250.00
Public Health Dept.	15	4,320,106.00
Port of San Francisco	27	3,635,508.00
Public Works Dept.	6	1,040,420.00
City Planning	6	8,418.00
Purchasing (Awarding)	28	671,944.00
Purchasing (Operating Dept)	61	447,916.00
Fire Department	4	177,600.00
Fine Arts Museum	1	80,000.00
Airports	1	100,000.00
Civil Service	1	13,500.00
Chief Administrative Officer	7	11,955,328.00
Controller	3	206,590.00
City Attorney	1	50,000.00
Arts Commission	8	670,600.00
Total:	183	
Total Amount:		$ 26,189,242.00

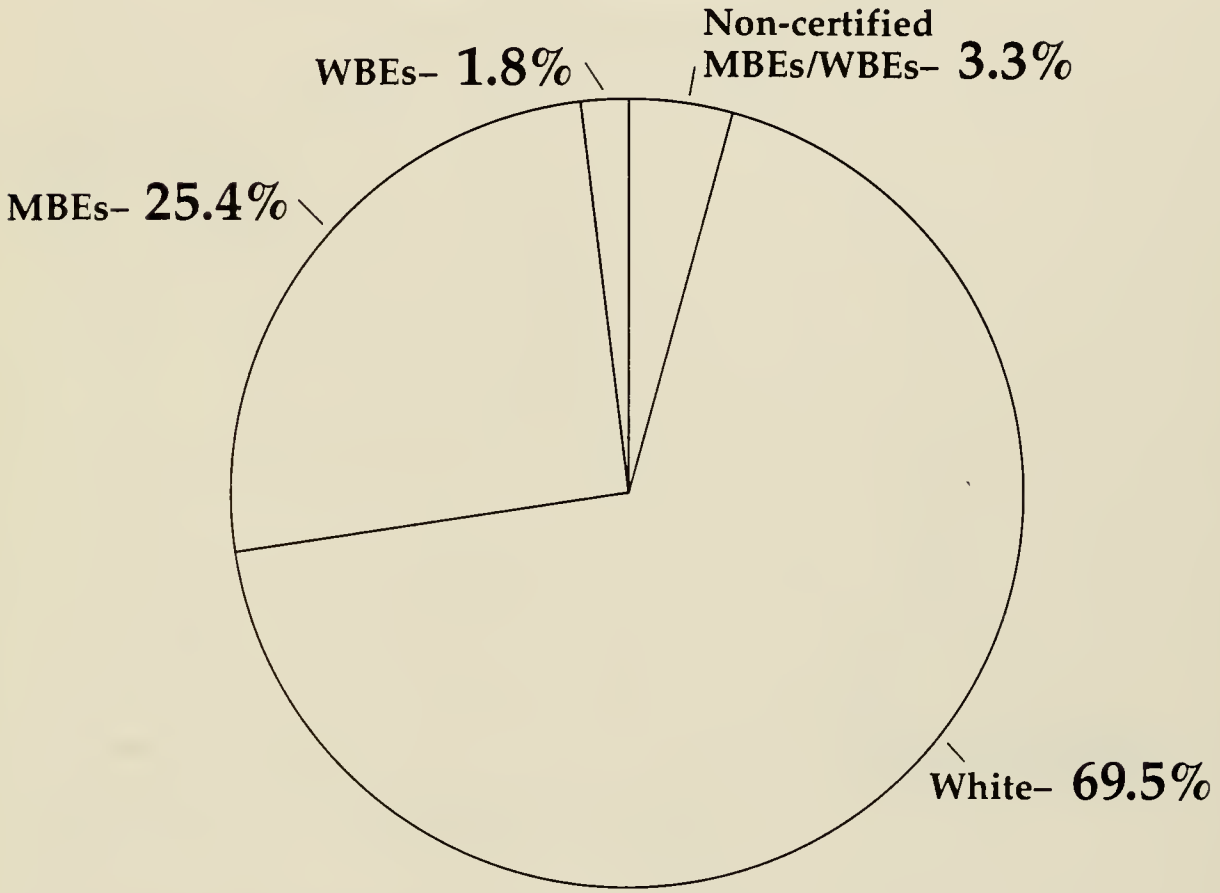
MBE/WBE Participation



Fiscal Year 1984-85

Total Number of Contracts	18,075
Total Eligible Contract Dollars	$151,487,810
Total MBE Amount	$20,702,353
Total WBE Amount	$5,651,391

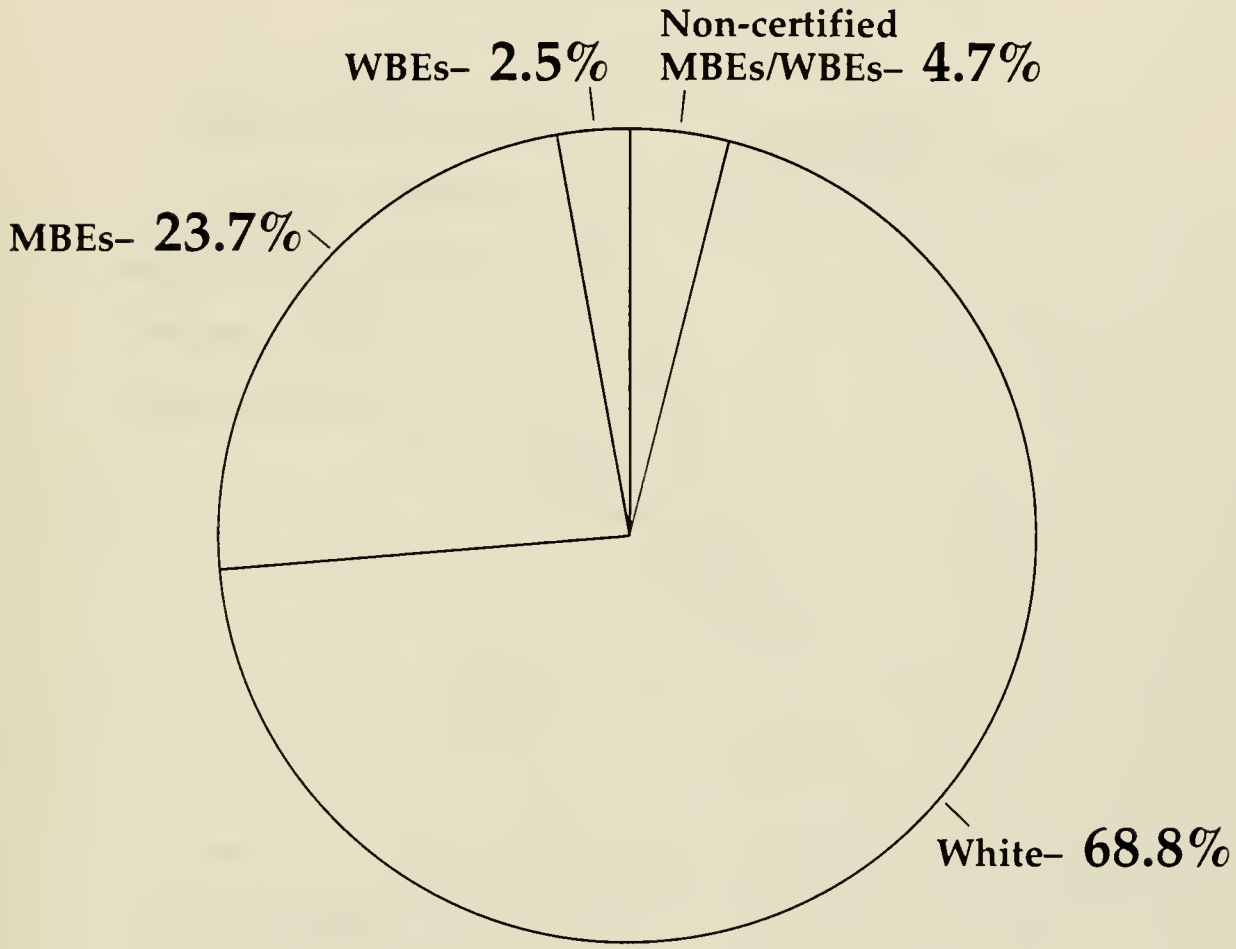
MBE/WBE Participation



Fiscal Year 1985-86

Total Number of Contract	23,873
Total Eligible Contract Dollars	$216,762,023
Total MBE Amount	$55,108,159
Total WBE Amount	$3,971,382
A. Minority Business Enterprises (MBEs)	
HRC Certified MBEs	$55,108,159
Non-certified Firms reported by departments for MBE status/ credit (not certified by HRC)	$4,742,491
B. Women Business Enterprises (WBEs)	
HRC Certified WBEs	$3,971,382
Non-certified Firms reported by departments for MBE status/ credit (not certified by HRC)	$2,354,427

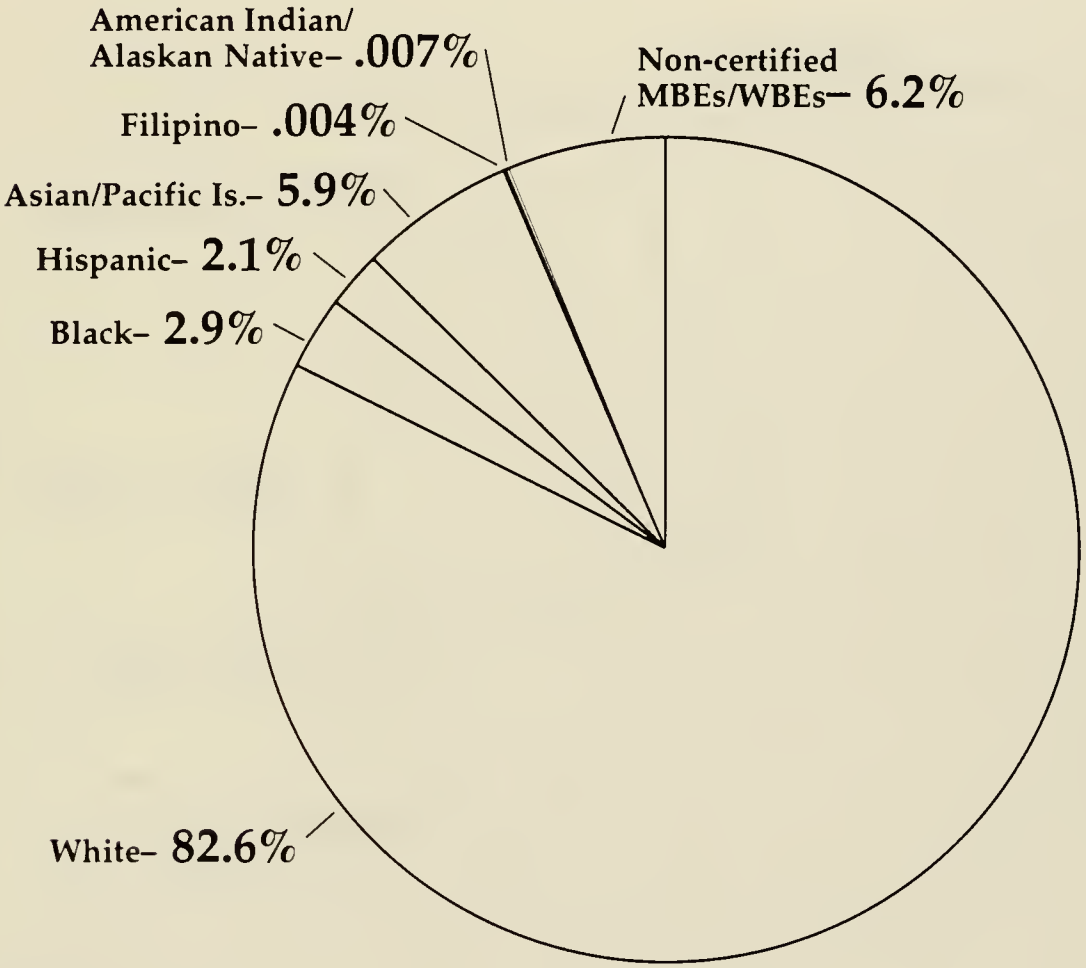
MBE/WBE Participation



Fiscal Year 1986-87

Total Number of Contract	16,136
Total Eligible Contract Dollars	$151,671,120
Total MBE Amount	$36,038,416
Total WBE Amount	$3,818,357
A. Minority Business Enterprises (MBEs)	
HRC Certified MBEs	$36,038,416
Non-certified Firms reported by departments for MBE status/ credit (not certified by HRC)	$4,677,065
B. Women Business Enterprises (WBEs)	
HRC Certified WBEs	$3,818,357
Non-certified Firms reported by departments for MBE status/ credit (not certified by HRC)	$2,682,135

Participation of MBEs/WBEs Group Breakdown

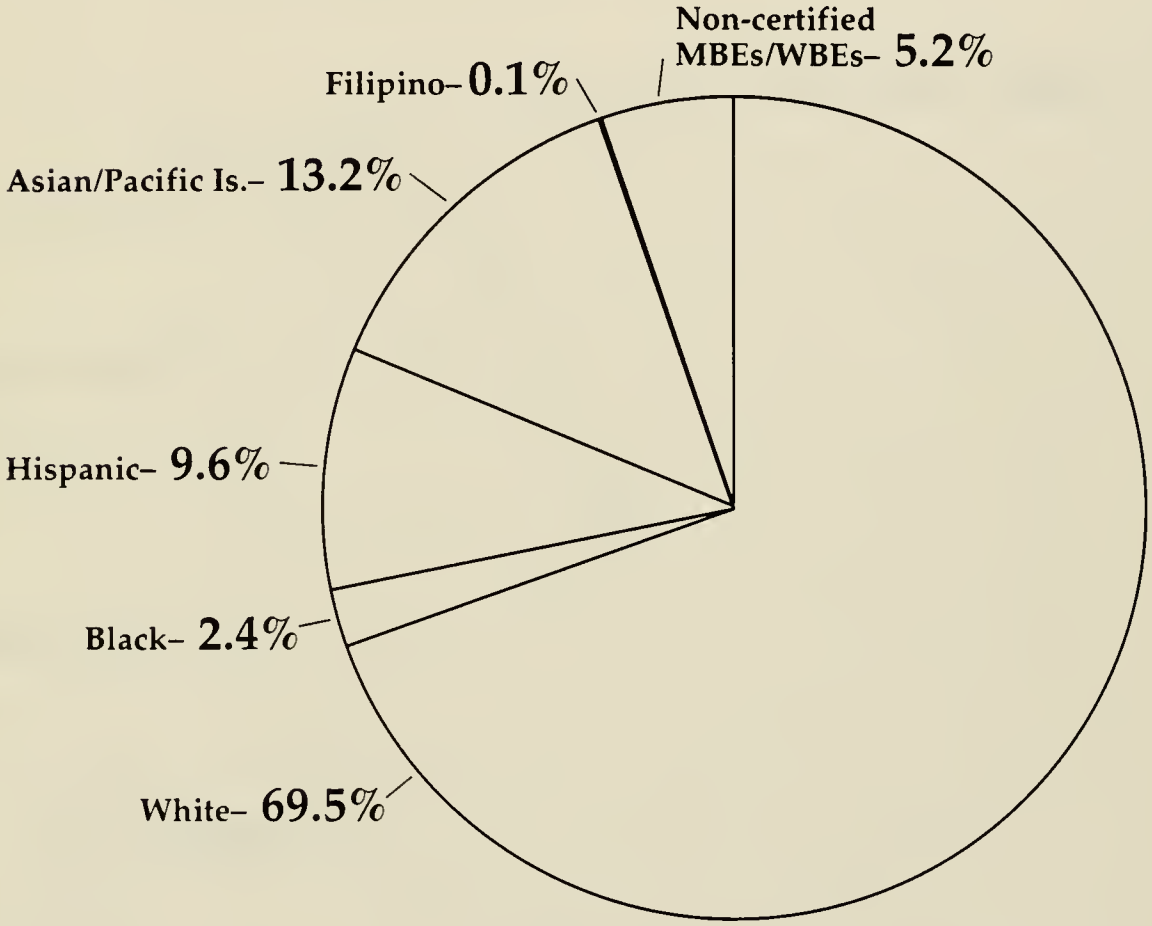


Fiscal Year 1984-85

Participation by Group Breakdown:

White	$125,134,066	(82.6% of Total)
Black	$4,471577	(2.9% of Total)
Hispanic	$3,184,564	(2.1% of Total)
Asian/Pacific Islander	$9,030,217	(5.9% of Total)
Filipino	$6,877	(0.004% of Total)
American Indian/ Alaskan Native	$12,000	(0.007% of Total)

Participation of MBEs/WBEs Group Breakdown

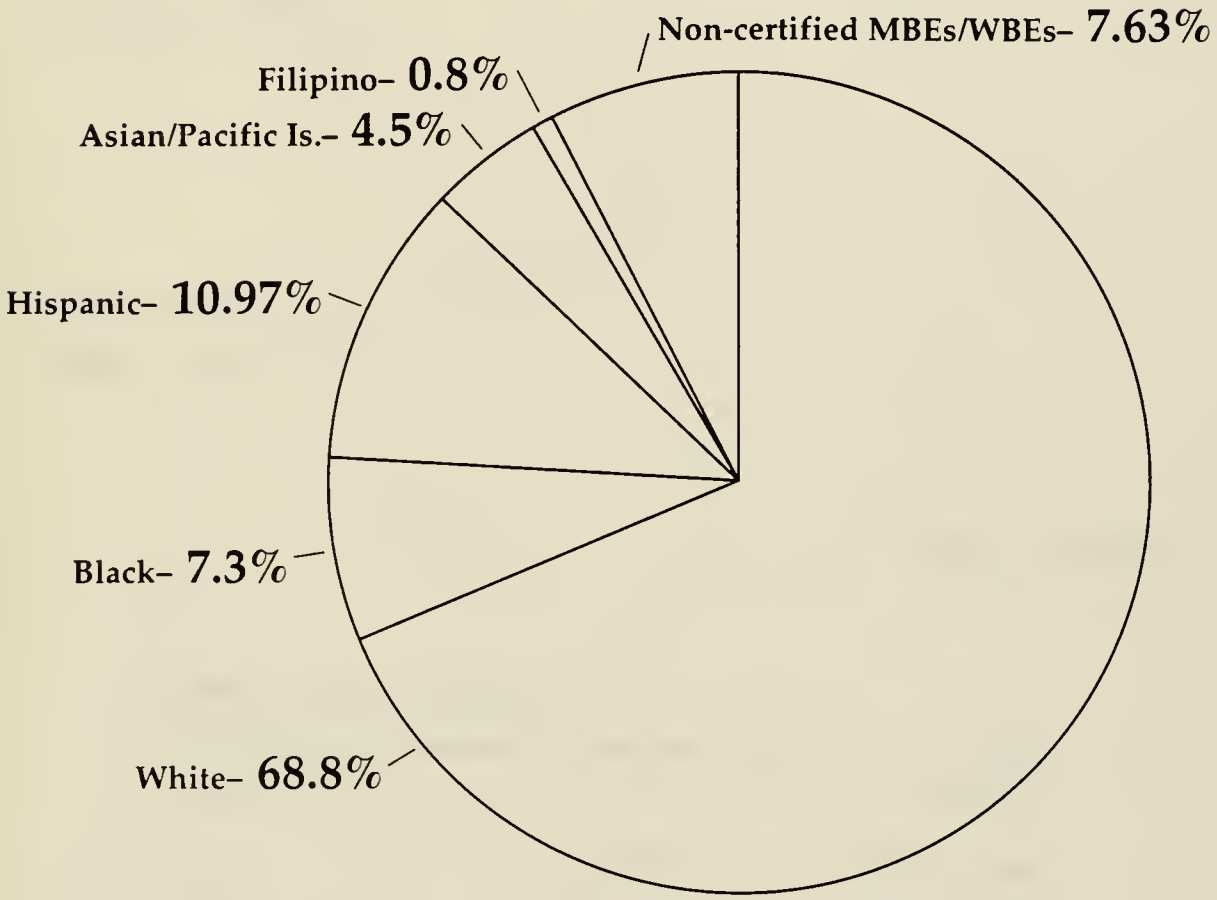


Fiscal Year 1985-86

Participation by Group Breakdown:

White	$150,585,564	(69.5% of Total)
Black	$5,196,262	(2.4% of Total)
Hispanic	$20,794,712	(9.6% of Total)
Asian/Pacific Islander	$28,802,017	(13.2% of Total)
Filipino	$315,168	(0.1% of Total)
American Indian/ Alaskan Native	$0	(0.0% of Total)

Participation of MBEs/WBEs Group Breakdown

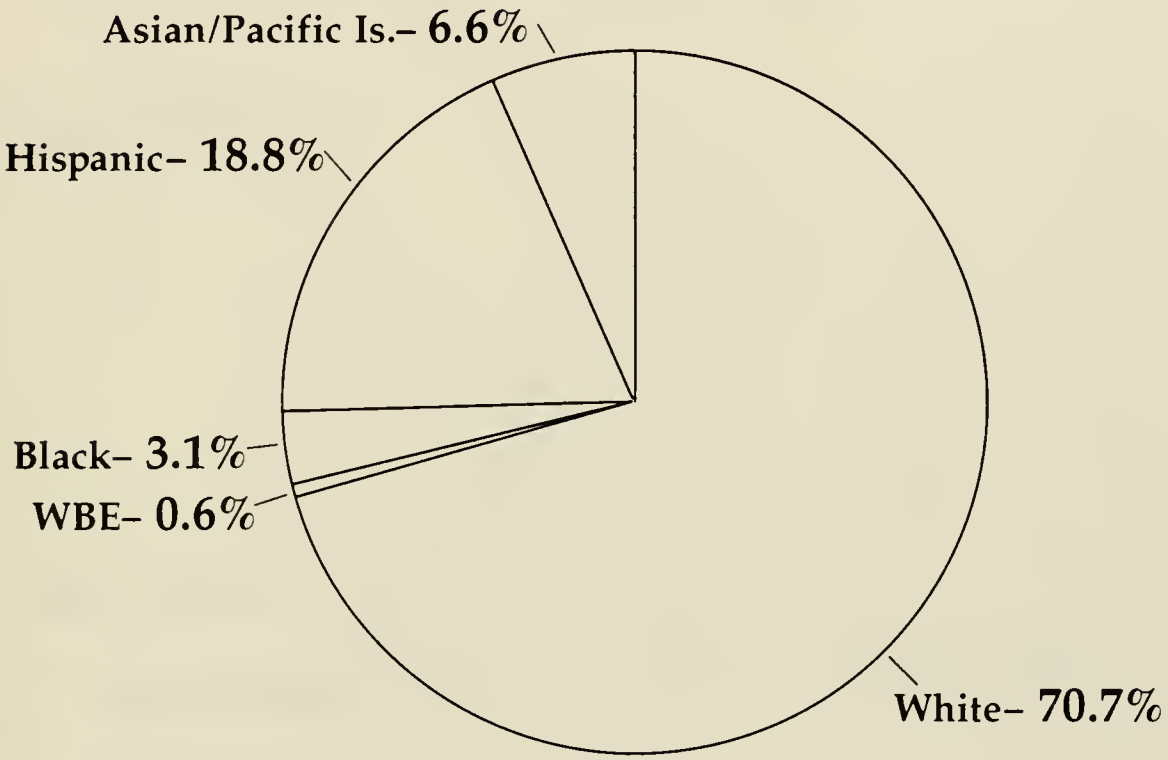


Fiscal Year 1986-87

Participation by Group Breakdown:

White	$104,455,117	(68.8% of Total)
Black	$11,211,042	(7.3% of Total)
Hispanic	$16,669,478	(10.97% of Total)
Asian/Pacific Islander	$6,876,382	(4.5% of Total)
Filipino	$1,281,544	(0.8% of Total)
American Indian/ Alaskan Native	$0	(0.0% of Total)

Construction Contracts Awarded Certified MBEs/WBEs *



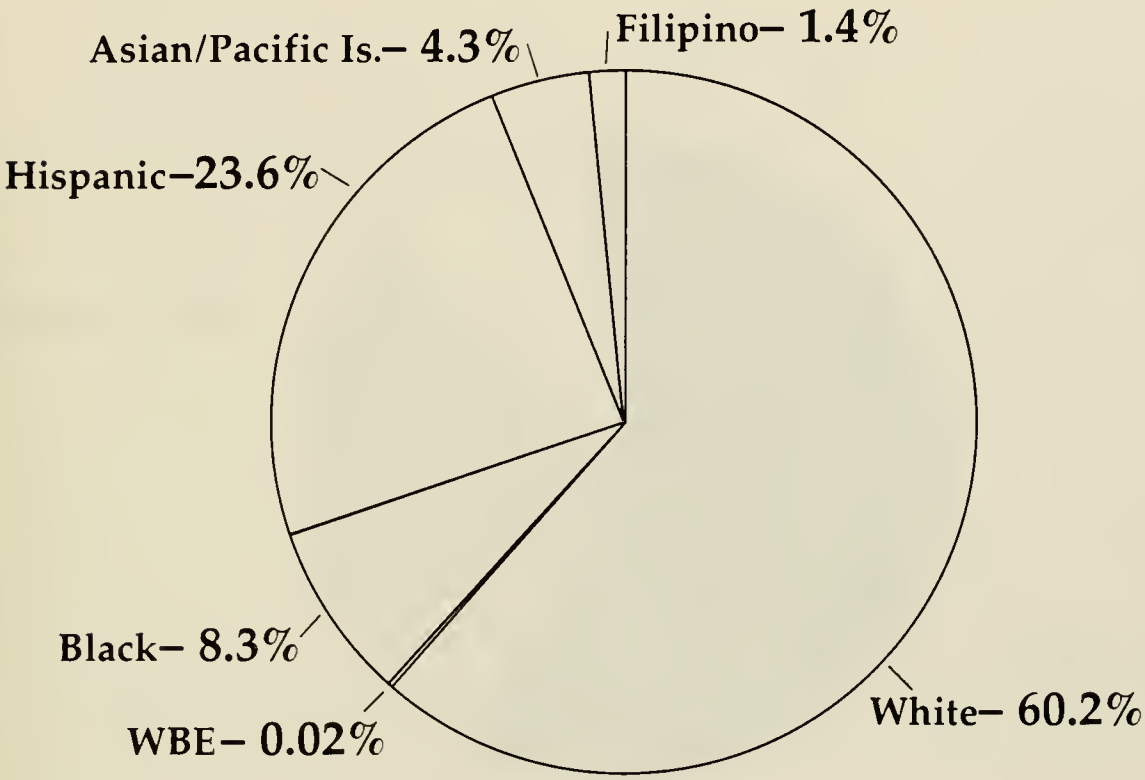
Fiscal Year 1985-86

Total Number of Construction Contracts Awarded		152
Total Contract Dollar Amount Awarded		$98,067,131
White	$69,387,184	(70.7% of Total)
MBE	$28,068,719	(28.6% of Total)
WBE	$611,228	(0.6% of Total)
Black	$3,077,701	(3.1% of Total)
Hispanic	$18,454,619	(18.8% of Total)
Asian/Pacific Islander	$6,656,399	(6.6% of Total)
Filipino	$0	(0.0% of Total)
American Indian/ Alaskan Native	$0	(0.0% of Total)

* does not include contracts awarded by Housing Authority or Redevelopment Agency

Pie Graph VIII

Construction Contracts Awarded Certified MBEs/WBEs *



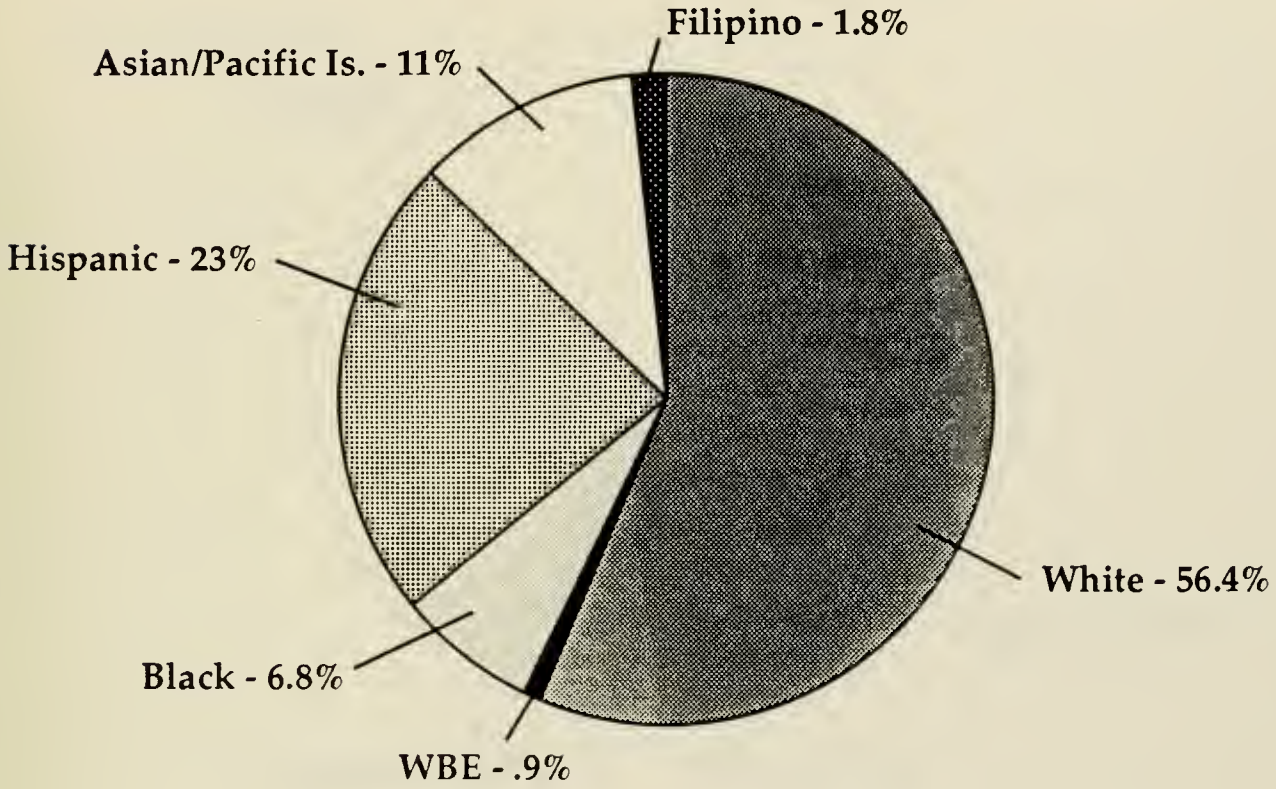
Fiscal Year 1986-87

Total Number of Construction Contracts Awarded		395
Total Contract Dollar Amount Awarded		$62,249,286
White	$37,482,994	(60.2% of Total)
MBE	$23,494,521	(37.7% of Total)
WBE	$13,821	(0.02% of Total)
Black	$5,189,930	(8.3% of Total)
Hispanic	$14,725,261	(23.6% of Total)
Asian/Pacific Islander	$2,680,075	(4.3% of Total)
Filipino	$899,255	(1.4% of Total)
American Indian/ Alaskan Native	$0	(0.0% of Total)

* does not include contracts awarded by Housing Authority or Redevelopment Agency

Pie Graph IX

Construction Contracts Awarded Certified MBEs/WBEs*

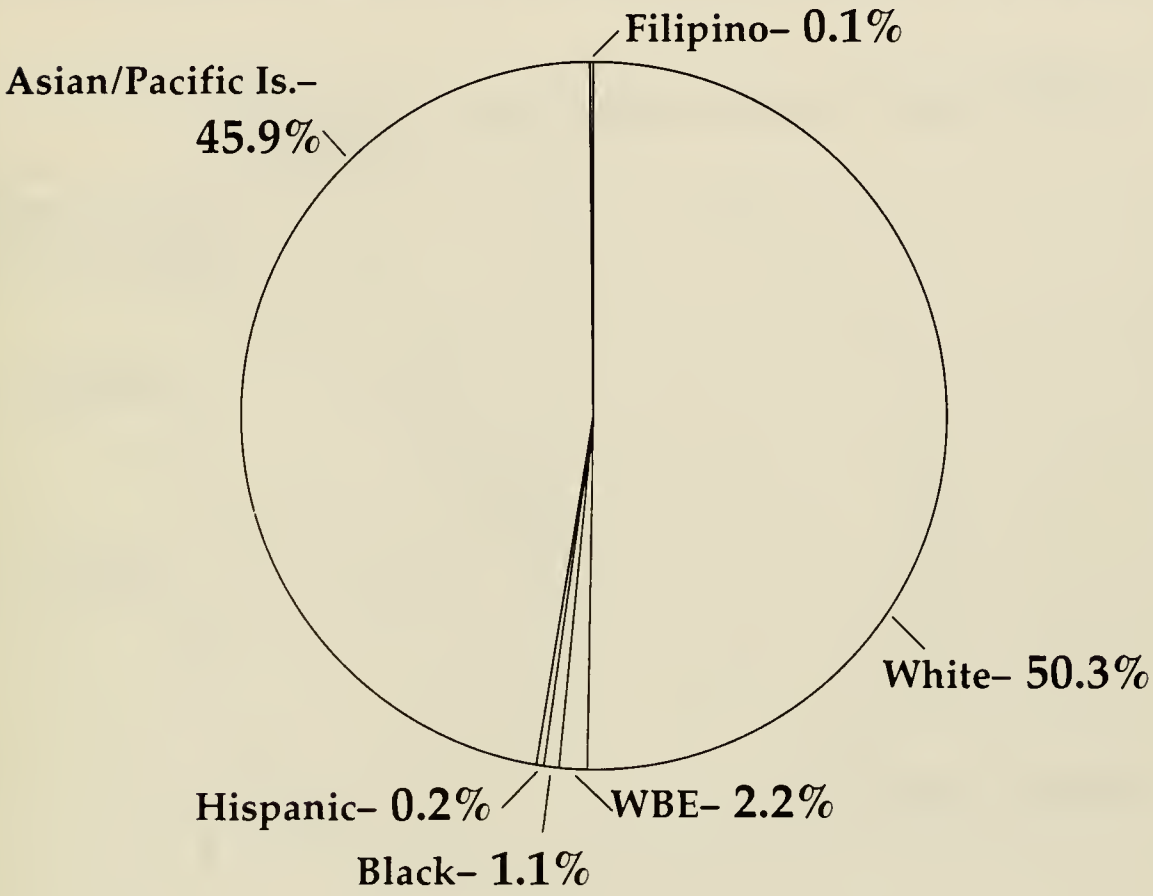


Fiscal Year 1987-88

Total Number of Construction Contracts Awarded		253
Total Contract Dollar Amount Awarded		$50,013,104
White	$28,727,957	(56.4% of Total)
MBE	$20,852,930	(42.7%)
WBE	$432,217	(.9% of Total)
Black	$3,631,098	(6.8% of Total)
Hispanic	$11,145,690	(23% of Total)
Asian/Pacific Islander	$5,112,685	(11% of Total)
Filipino	$873,882	(1.8% of Total)
American Indian Alaskan Native	$89,575	(.2% of Total)

* does not include contracts awarded by Housing Authority or Redevelopment Agency

Personal Service Contracts Awarded Certified MBEs/WBEs



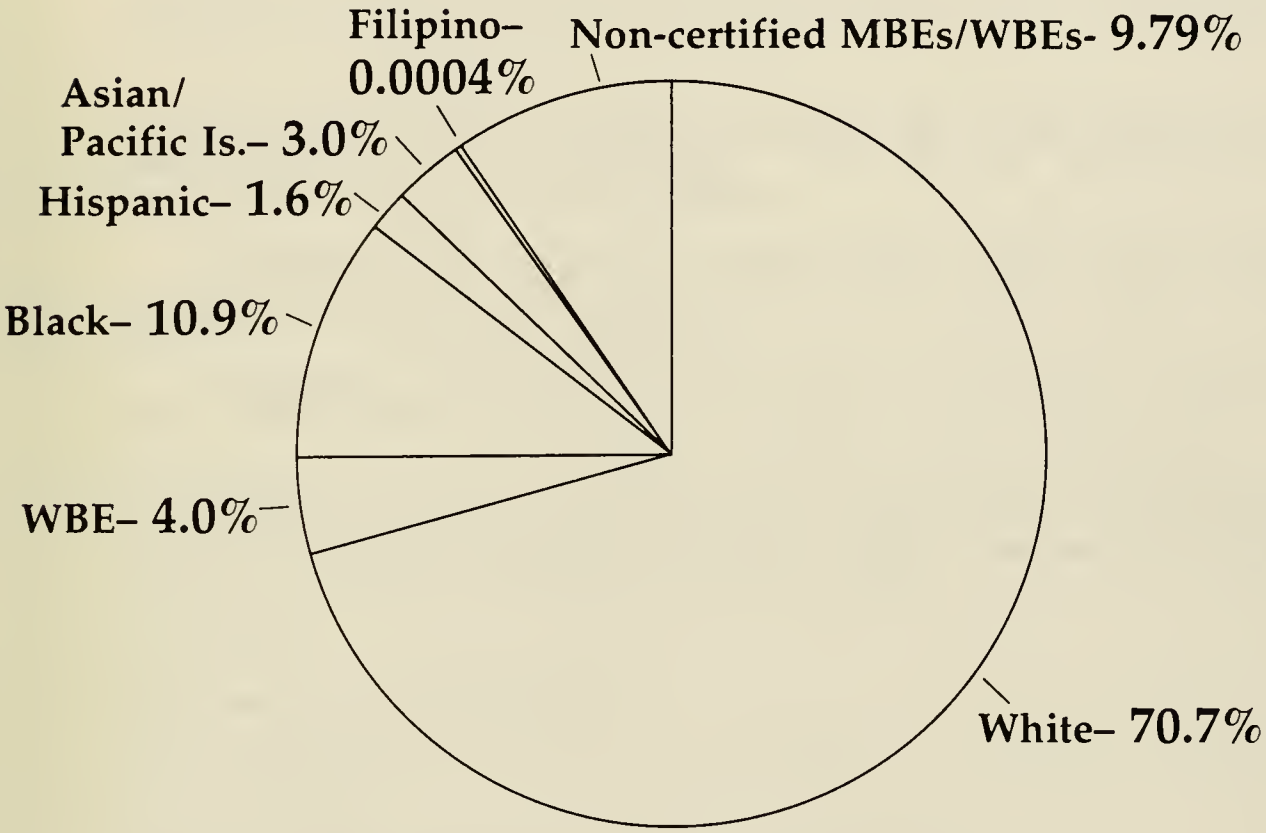
Fiscal Year 1985-86

Total Number of Personal Service Contracts Awarded	5,113
Total Contract Dollar Amount Awarded	$42,165,227

White	$21,224,227	(50.3% of Total)
MBE	$20,005,983	(47.4% of Total)
WBE	$934,457	(2.2% of Total)
Black	$466,189	(1.1% of Total)
Hispanic	$103,534	(0.2% of Total)
Asian/Pacific Islander	$19,378,810	(45.9% of Total)
Filipino	$57,450	(0.1% of Total)
American Indian/ Alaskan Native	$0	(0.0% of Total)

Pie Graph X 1

Personal Service Contracts Awarded Certified MBEs/WBEs



Fiscal Year 1986-87

Total Number of Personal Service Contracts Awarded		760
Total Contract Dollar Amount Awarded		$24,868,357
White	$17,606,389	(70.7% of Total)
MBE	$3,881,721	(15.6% of Total)
WBE	$996,639	(4.0% of Total)
Black	$2,711,982	(10.9% of Total)
Hispanic	$399,423	(1.6% of Total)
Asian/Pacific Islander	$770,215	(3.0% of Total)
Filipino	$101	(0.0004% of Total)
American Indian/ Alaskan Native	$0	(0.0% of Total)

LIST OF CONCESSION/FRANCHISE/LEASE BY DEPARTMENTS

Citywide there were a total of 42 Concession/Franchise/Lease awarded by three City departments during FY 1986-87. These departments were: Airports Commission, Port and Recreation and Park. The goals for leases are separate than the goals for total contracting awarding by departments. The goals for leases are 30% for MBE and 10% for WBE.

The Human Rights Commission was not able to calculate the level of participation for goals and MBE/WBE utilization due to the quality of data submitted by reporting departments. The following definitions are applicable for this contracting category:

"Concession" shall include any grant of land or other property by or on behalf of the City and County of San Franciso to a person for the purpose or use specified in said grant.

"Franchise" shall mean and include a right or privilege conferred by grant from the City and County of San Francisco, or any contracting.

"Lease" shall mean and include a contract by which the City and County of San Francisco or any contracting agency thereof, grants to a person the temporary possession and use of property for reward, and the latter agrees to return the same to the former at a future time.

FY 1986-1987

Department: Airport Commission

NAME OF CONCESSION	LESSEE
Cigarett Vending	J. V. Vending
Shoeshine - South Terminal	William Davis
Automatic Teller Machine	Am. Express Travel

Department: Port

NAME OF LEASE

Boondocks Restaurant

Pier 23 Cafe

World Trade Club

St. Francis Marine Ctr.

Service Engineering Co.

Golden Seas Fisheries
Johnson, Paul DBA

Department: Port (Cont'd)

NAME OF LEASE

Ocean Beach Outfall Const.
Hornblower Yachts, Inc.
Crawford Nautical Center

Harris & Jarvis
Service Engineering Co.
H & H Ship Serv. Company

Gerber, John R.

Anthon Company

S.F. Container & Chassis

Wiley's Charter Line DBA

Franciscan Lines, Inc.

Vendho Foods Systems

Cable Car Charters

Washington, Clarence

The leases listed by the Port Commission are on a month-to-month basis, cancellable by either party on 30-days notice.

Department: Recreation and Park Department

CONCESSIONAIRE

DeWitt Burlingame

Tom's (J. Moyer)

Golden Gate Park Tennis

System Parking (Union Square)

Camp Mather:

Joe Barnes Saddle
Strawberry Bluegrass
Mater Camp Store

Japanese Tea Garden

Harding Park Restaurant

Department: Recreation and Park Department (Cont'd)

CONCESSIONAIRE

Saint Mary's Garage:

Metropolitan Parking
Avis
Chas Hao

Marina Gashouse Cove

Lake Merced:

Urban Parks (Boat/Fish)
Mirage (Restaurant)

City Parking Company (Kezar)

1987 - 1988

During FY 87-88 there were a total of 20 Concession/Franchise/Lease awarded by three City departments. These departments were: Airports Commission, Parking Authority and Port of San Francisco. Below is a listing by department.

Department: Airports Commission

Name of Concession	Lessee	Type of Lease
Business Center	Teletrip, Inc.	Concession
Boarding Area & Retail	Duty Free	Concession
NT		

Department: Parking Authority

Name of Concession	Lessee	Type of Lease
St. Mary's Square Garage	Metropolitan Parking Corp.	Operator
St. Mary's Square Garage	Charles Hao	Commercial
7th & Harrison Parking Plaza	Golden Gate Parking Co.	Operator
Polk-McAllister Parking Lot	Golden Gate Parking Co.	Operator

Department: Parking Authority (Cont'd)

Name of Concession	Lessee	Type of Lease
Moscone Center Garage	Budget Rent-a-Car	Commercial
Marshall Square Parking Plaza	City Parking Company	Operator
Lombard Street Garage	Five Star Parking	Operator

Department: Port

Name of Concession	Lessee	Type of Lease
Carmen's	Carmen Solis	Restaurant
	Shang-Cheng Fang	Photo Concession
	Southwest Marine of S.F.	Ship Repair
	Akinai, Inc.	Fish Processing
	Bay & Delta Towing	Tug Boat Operation
	Ken Burger	Parking Lot
	Metropolitan Parking Corp.	Parking Lot
	Aris Helicopters, Inc.	Emergency Helistop
	Astro Copters	Emergency Helistop
	Best Catering	Catering Truck
	Seventh Ehrlich	Catering Truck

PROBLEMS IDENTIFIED

Human Rights Commission staff identified several problems in collecting and analyzing the data submitted by the departments. Some of the problems include the following:

1. Some City departments continue to fail in providing HRC with complete, accurate and timely data on their contracting activities.

2. Awarding Departments need to follow-up with contractors if they are not formally certified by HRC.

3. Some of the departments failed to list the contractor's certification number and commodity code in data submittals to HRC.

4. Some of the departments did not submit departmental data and departmental plans on a timely manner to HRC.

5. The set aside provision of the legislation needs to be pursued by departments failing to meet the goals of the program.

6. Some departments are failing to submit to HRC a "Waiver Request Form" for waivers stated in their MBE/WBE plans.

7. The HRC has not been provided with adequate resources to efficiently implement and monitor the program.

8. The enforcement provisions of the ordinance need to be strengthed with appropriate sanctions. Departments need to clearly understand the program's rules and regulations, especially regarding the data collection and the reporting component. HRC staff has identified problems in departments regarding the accuracy of data, inadequate record-keeping, double counting and the lack of timely submittal of data to HRC.

RECOMMENDATIONS

The MBE/WBE data submitted to the Human Rights Commission by the awarding departments indicate that the goals of 30% for MBEs and 10% for WBEs as indicated in the MBE/WBE plan for FY 86-87 and FY 87-88 were not met by the majority of the departments. Of the 28 departments indicating goals of 30% and 10% for MBEs and WBEs respectfully, only eight met the goal of 30%, and only five met the goal for WBEs in FY 86-87. In FY 87-88, only seven met the MBE goal of 30% and only five met the WBE goal of 10%.

Therefore, in order for departments to enhance their overall goals and increase the participation of MBE/WBEs the following recommendations are provided:

1. The departmental data needs to be computed and submitted to HRC on a timely manner so that the HRC staff can notify departments of their performance.

2. It is the responsibility of the departments to request to set aside contracts if the minimum goals have not been met.

3. Incorporate the MBE/WBE/LBE Program into departmental goals and objectives.

4. Modify or waive present requirements such as insurance, bonding and track record as conditions to bidding whenever feasible.

5. Improve the use of the central office in the Purchasing Department so that all bids, RFPs and solicitations are listed.

6. Utilize the HRC MBE/WBE Directory of certified firms in doing outreach, contacting HRC staff for additonal technical assistance.

7. Arrange contracting by size and type of work to be performed.

8. Solicit and obtain bids and proposals from MBEs and WBEs.

9. Provide technical assistance to MBEs and WBEs.

10. Utilization of minority/women media for outreach activities, especially for contracting opportunities.

11. Increase strict monitoring provisions and the impositions of sanctions.

12. Target underutilized ethnic groups and women based upon this report FY 86-87 - FY 87-88 for contracts (via set aside provision).

In view of the contracting changes that have occurred since the enactment of the MBE/WBE/LBE legislation, there still remains some serious problems. There needs to be a renewed city-wide commitment to meeting the goals of the Ordinance. Continuous assertive leadership by City management is needed to implement the whole program. Immediate corrective action is needed to stop and prevent any circumvention of the Ordinance. This includes strengthening the enforcement provisions with appropriate sanctions. Assertive outreach is needed to reach underutilized groups in the certification and contract award areas. Targeting underutilized groups for set aside contracts is warranted by the low participation levels as indicated in this report.

The consolidation and coordination of jurisdictional and operational issues among City departments is crucial. The Human Rights Commission needs adequate resources to efficiently implement and monitor the program.

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GlOSSARY OF TERMS

"Contract Awarding Authority" shall mean the City and County officer, department, commission, employee or board authorized to enter into contracts on behalf of the City and County.

"Department" shall mean a City and County department as defined in the Citywide "Management by Objectives" program. City and County departments may combine for the purposes of this Ordinance subject to the approval of the Director of the Commission. (See also "Contract Awarding Authority").

"Eligible Contract Dollars" shall mean the total dollar amount of contracts to be awarded by a department during the fiscal year excluding contracts with non-profit agencies, contracts awarded according to federal or State of California requirements that conflict with or preempt the Ordinance, and contracts for which waivers were granted by the Director.

"Goals" shall refer to the numerical percentages established by the Commission for targeted levels of MBE/WBE participation in a department's contracts.

"Goods and Services" means any material, supply, equipment, or personal services procured for a user department by the Purchaser awarding a contract.

"Joint Venture" shall mean an association of two or more businesses to act as a Contractor in carrying out all or a definite portion of a contract, in which each combines its property, capital, efforts, skills, and/or knowledge.

"Local Business Enterprise (LBE)" shall mean an independent and continuing business for profit which performs a commercially useful function, and which has an established office within the boundaries of the City and County and listed, where applicable, in the Permits and License Tax Paid File with a San Francisco Business street address.

"Minority", "Minorities", or "Minority person" shall mean ethnic persons of color. Five racial and ethnic categories are designated: American Indian or Alaskan Native, Asian or Pacific Islanders, Blacks, Filipino, and Hispanic.

The following persons are defined as belonging to each of these groups:

The category "American Indian or Alaskan Native": persons having origins in any of the original people of North America, and who maintain cultural identification through tribal affiliation or community recognition.

The category "Asian or Pacific Islanders": all persons having origins in any of the original peoples of the Far East, Southeast Asia, the Indian Subcontinent, or the Pacific Islands.

The category "Black" (not of Hispanic origin"): all persons having origins in any of the Black racial groups of Africa or the Carribean.

The category "Filipino": all persons having origins in any of the original people of the Phillipine Islands.

The category "Hispanic": all persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish culture, persons having origins in any of the original peoples of Central or South America, or other Spanish culture or origin, regardless of race.

"Minority Business Enterprise (MBE)" shall mean an independent and continuing business for profit, which performs a commercially useful function, and which is owned and controlled on a day-to-day basis by one or more minority persons residing in the United States or its territories.

"Procurement" means the acquisition-through leasing, renting purchasing of goods or services from a vendor.

"Purchase Order" means the document generated by the Requisition for Purchase Order, issued by the Purchaser, and authorizing the user department to procure goods or services from a selected vendor.

"Set Aside" shall mean a provision that ten percent for MBEs and two percent for WBEs of all eligible contract dollars may be reserved for contracting to businesses. Departments should consider set-asides only after exhausting all other good faith measures to increase MBE/WBE participation.

"Term Contract" shall mean an existing agreement between the Purchaser and a preselected vendor to provide specific goods or services for a fixed period of time at a prearranged price.

"Term Purchase Agreement (TPA) means the document allowing user departments to secure recurring purchases of goods and services from preselected vendor without using the Requisition for Purchase Order.

"Total Dollar Value" shall mean the total dollar value of all prime contracts to be awarded by the City and County. Includes all contracting.

"Waiver" shall refer to an exemption from the good faith requirements of the Ordinance and is granted by the Director in accordance with Sec. 12D. 13. A waiver is only applicable in the fiscal year for which it is granted. If the Director waives a specific requirement, the department is excused for a particular contract or contract area for which the waiver is granted. The dollar amount will be adjusted accordingly.

"Women Business Enterprise (WBE" shall mean an independent and continuing business for profit which performs a commercially useful function and which is owned and controlled on a day-to-day basis by one or more women residing in the United States or its territories.

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